



Proven Investments Limited Prospectus

ADDITIONAL PUBLIC OFFER OF ORDINARY SHARES

Dated as of December 23, 2020

**Registered by the Registrar of Companies on December 24, 2020
Registered by the Financial Services Commission on December 28, 2020**

PROSPECTUS

by

PROVEN

Investments Limited

INVITATION TO THE PUBLIC FOR SUBSCRIPTION

**of 89,416,037 New Ordinary Shares
(with the ability to upsize to a maximum of 134,124,037 New Ordinary Shares)**

including

(a) 67,676,767 Reserved Shares as follows:
Key Investors – 45,454,545 Reserved Shares and
Existing Shareholders – 22,222,222 Reserved Shares

and

(b) 21,739,270 non-Reserved Shares

at a subscription price of

Non-Reserved Share Applicants	Existing Shareholders	Key Investors
US\$0.2300/J\$33.50 per New Ordinary Share	US\$0.2250/J\$32.80 per New Ordinary Share	US\$0.2200/J\$32.10 per New Ordinary Share

Payable in full on Application.

IMPORTANT NOTICE TO PROSPECTIVE INVESTORS

A copy of this Prospectus was delivered to the Registrar of Companies for registration pursuant to section 372 (3) of the Companies Act 2004 and was so registered on **December 24, 2020**. The Registrar of Companies accepts no responsibility whatsoever for the contents of this Prospectus. The Company has been registered with the Financial Services Commission with respect to the New Ordinary Shares pursuant to section 26 (1) of the Securities Act. A copy of this Prospectus was also delivered to the Financial Services Commission for registration pursuant to section 26 of the Securities Act and was so registered on **December 28, 2020**. The Financial Services Commission has not approved the New Ordinary Shares for which subscription is invited nor has the Commission passed upon the accuracy or adequacy of this Prospectus. Any representation to the contrary is a criminal offence under the laws of Jamaica.

This offering is being made in Jamaica as a public offering of securities in accordance with the Companies Act, 2004 as amended and the Securities Act 1999 as amended. These securities may be offered to, purchased or otherwise acquired by prospective investors organized or resident in Jamaica without restriction. This offering is not being made in any jurisdiction in which the offer to sell these securities to, or a solicitation of an offer to buy these securities from, any person would violate the securities or other relevant laws of such jurisdiction.

The Directors whose names appear in Section 6 of this Prospectus have seen and approved this Prospectus and accept full responsibility, collectively and individually, for the accuracy of the information given and confirm that, after having made all reasonable enquiries, and to the best of their knowledge and belief, there are no false or misleading statements or other facts the omission of which would make any statement herein false or misleading.

WEBSITE	EMAIL	TELEPHONE	ADDRESS
www.weareproven.com	info@weareproven.com	1-876-908-3800-1	Registered Office: 20 Micoud Street, Castries, St. Lucia Mailing Address (for purposes of the Invitation): c/o PROVEN Management Limited, Suite 5, 53 Lady Musgrave Road, Kingston 5, Jamaica.

Table of Contents

SUMMARY OF THE INVITATION	5
EXPECTED TIMETABLE OF THE INVITATION	6
CHAIRMAN'S STATEMENT TO PROSPECTIVE APPLICANTS	7
1. DISCLAIMER & ADVISORY ON FORWARD-LOOKING STATEMENTS	8
2. DEFINITIONS.....	10
3. THE INVITATION.....	13
KEY INVITATION STATISTICS	14
REASONS FOR INVITATION AND USE OF PROCEEDS.....	15
TAXATION CONSIDERATIONS	15
4. PROFESSIONAL ADVISORS & SERVICE PROVIDERS TO THE INVITATION AND THE COMPANY.....	16
5. DESCRIPTION OF THE COMPANY & ITS ACTIVITIES	18
6. PROFILE OF DIRECTORS.....	25
7. THE INVESTMENT MANAGER.....	28
8. PRESENTATION OF CURRENT & HISTORICAL FINANCIAL DATA.....	31
9. MANAGEMENT DISCUSSION AND ANALYSIS:	34
PRIVATE EQUITY	40
REAL ESTATE	41
TREASURY / PIL PROPRIETARY	42
10. CORPORATE GOVERNANCE STRUCTURE	54
11. RISK EXPOSURES & RISK MANAGEMENT STRATEGIES.....	55
12. OTHER RISK FACTORS RELATED TO PIL AND THE NEW ORDINARY SHARES.....	58
13. LICENSES & REGULATORY FRAMEWORK.....	60
14. LITIGATION	61
15. CONSENTS	61
16. DOCUMENTS AVAILABLE FOR INSPECTION	61
17. STATUTORY & GENERAL INFORMATION	62
18. APPLICATION PROCEDURES AND CONDITIONS OF INVITATION	64
APPENDIX 1	67
RIGHTS, TERMS AND CONDITIONS OF THE CLASSES OF SHARES IN THE COMPANY	
APPENDIX 2	70
APPLICATION FORM & IPOPRO INSTRUCTIONS	
APPENDIX 3	73
AUDITED CONSOLIDATED FINANCIAL STATEMENTS FOR THE FINANCIAL YEAR ENDING MARCH 31, 2020	
APPENDIX 4	164
AUDITORS' CONSENT LETTER	
APPENDIX 5	166
UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS FOR THE SIX-MONTH PERIOD ENDING SEPTEMBER 30, 2020	
APPENDIX 6	173
LIST OF LOCATIONS FOR LEAD BROKER AND SELLING AGENTS	

SUMMARY OF THE INVITATION

The following summary information is derived from and should be read in conjunction with, and is qualified in its entirety by, the full text of this Prospectus, including the Appendices. You are advised to read this entire Prospectus carefully before making an investment decision about the Invitation. Your specific attention is drawn to the Risk Factors in Sections 11 and 12 of this Prospectus and the Disclaimer and Note on Forward-Looking Statements in Section 1 of this Prospectus.

You should consult your stockbroker, licensed investment advisor, attorney-at-law, accountant or other professional advisor if you have any questions arising out of this Prospectus or if you require any explanation.

ISSUER:	PROVEN INVESTMENTS LIMITED ("PIL" or the "Company") 20 Micoud Street, Castries, St. Lucia Email: info@weareproven.com Website: www.weareproven.com
SIZE OF ISSUE:	89,416,037 New Ordinary Shares, apportioned between: <ul style="list-style-type: none">a. Key Investors: 45,454,545 New Ordinary Sharesb. Existing Shareholders: 22,222,222 New Ordinary Sharesc. Non-Reserved Share Applicants: 21,739,270 New Ordinary Shares <p>provided that the number of New Ordinary Shares available for subscription in the Invitation may be increased by a maximum of 44,708,000 New Ordinary Shares, for a maximum total offering size of 134,124,037 New Ordinary Shares.</p>
DESCRIPTION OF SECURITIES BEING ISSUED:	New ordinary shares of US\$0.01 par value in the capital of the Company ranking pari passu in all respects with the Existing Ordinary Shares upon issue. The Company will apply to the JSE to have the New Ordinary Shares that are issued pursuant to the Invitation listed on the USD and Main Markets of the JSE.
SUBSCRIPTION PRICE:	<ul style="list-style-type: none">a. US\$0.2200 or J\$32.10 per New Ordinary Share for Key Investors,b. US\$0.2250 or J\$32.80 per New Ordinary Share for Existing Shareholders,c. US\$0.2300 or J\$33.50 per New Ordinary Share for Non-Reserved Share Applicants <p>payable in full on Application using an Approved Payment Method.</p>
MINIMUM SUBSCRIPTION AMOUNT/MULTIPLES	Applications must request a minimum of 1,000 New Ordinary Shares. Applications above this amount shall be in multiples of 100 New Ordinary Shares.

EXPECTED TIMETABLE OF THE INVITATION

Publication of Prospectus	By December 31, 2020
Invitation Opens	January 8, 2021
Invitation Closes	January 29, 2021
Announcement of Basis of Allocation	Within 6 clear Business Days of the Closing Date
Refunds of subscription amounts (if applicable)	Within 10 clear days of the Closing Date
Listing of New Ordinary Shares on the JSE	February 26, 2021 (estimated)

The above timetable is indicative and will be implemented on a best efforts' basis, with the Directors however reserving the right (in consultation with the Lead Broker & Listing Agent) to change the dates that the Invitation opens and closes, or to temporarily suspend or withdraw the invitation without accepting any Applications, based on market conditions and other relevant factors. If the Closing Date changes, the remaining dates will also change in accordance with the Rules of the JSE.

Notice of any changes in the above dates for the opening or closing of the Invitation or of any suspension or withdrawal of the Invitation will be given as soon as reasonably practicable via a press release and by posting a notice on the website of the Jamaica Stock Exchange at www.jamstockex.com, and at the Company's website at www.weareproven.com.

CHAIRMAN'S STATEMENT TO PROSPECTIVE APPLICANTS

PIL welcomes your interest in participating in our return to the equity market after what has been an extremely challenging time for all of us. In March 2020, we opened what was our first unrestricted offering of ordinary shares to the public, but we decided to suspend the offering due to the onset of the COVID-19 pandemic, the first reported case of which was reported in Jamaica the day before it opened, and the subsequent upheaval in the lives of our investing public and in the financial markets generally.

We have been fortunate to have weathered the storm much better than feared and there are strong indications that the timing is again right for us to expand our shareholder base and give as wide a group of equity investors as is possible the opportunity to participate in the future of the Company, as we seek to raise additional capital to deploy in execution of our business strategies.

You will recall that our journey started in 2010 when we raised US\$20 million by way of a private placement of ordinary shares, and later that year, an additional US\$9.7 million by a rights issue of additional ordinary shares. In July 2011, our ordinary shares were listed by introduction as the first listed ordinary shares on the USD Market of the JSE. We have subsequently raised additional funding through rights issues of ordinary shares, preference share issues, and debt issues.

The capital we have raised to date has allowed us to continue on a journey that has seen us return both healthy dividends and capital appreciation to our shareholders, through a focused, risk-based approach to investing and managing our capital. The benefit of pursuing this approach has been borne out by the extent to which we have been able to overcome the economic storm triggered by the global COVID-19 pandemic. Our team remains committed to the original mission of pursuing opportunities, wherever we find them, to generate an above-average, sustainable return on our investments for the ultimate benefit of our shareholders. From a single entity at inception in 2010, we now hold a substantial portfolio of investments in Jamaica, the Cayman Islands, St. Lucia and beyond, including our holdings in subsidiaries and associated companies, and generated net profit attributable to shareholders of US\$29.98 million as at our last financial year ending March 31, 2020.

As a private equity firm, our business model necessarily involves tapping the capital markets from time to time to obtain funding to pursue and execute these opportunities, and on this occasion, we have elected to structure this Invitation as a public offering of ordinary shares in Jamaica. Consistent with our mission over the last ten years of operations, we intend to use the net proceeds of the Invitation to strengthen our capital base and enable us to continue to pursue and execute those investment opportunities that we determine offer the best prospects of meeting our investment targets and satisfy all of our investment criteria. While we are more likely to seek investments in our core areas of expertise, such as financial services, we remain alert to take advantages of opportunities as they arise, and, as we have in the past, will continue to regularly consider investments in the real sector.

We are therefore pleased to extend this invitation to you, whether for the first time, or as an existing shareholder, to participate in this exciting journey of creating long-term value for our investors and playing our role in growing the economies of the jurisdictions in which we invest.

Yours sincerely,



HON. HUGH C. HART, O.J.
CHAIRMAN
PROVEN INVESTMENTS LIMITED

1. DISCLAIMER & ADVISORY ON FORWARD-LOOKING STATEMENTS

DISCLAIMER

Neither the FSC nor any Governmental agency or regulatory authority or stock exchange in Jamaica has made any determination on the accuracy or adequacy of this Prospectus.

(a) This Prospectus has been reviewed and approved by the Directors of PIL and they collectively and individually accept full responsibility for the accuracy of the information given herein and confirm that, after having made all reasonable enquiries, and to the best of their knowledge and belief:

- (i) the information is true and accurate in all material respects and is not misleading in any material respect,
- (ii) any opinions, predictions or intentions expressed herein on the part of PIL are honestly held or made and are not misleading in any material respect
- (iii) that all proper inquiries have been made to ascertain and to verify the foregoing, and
- (iv) this Prospectus does not contain any untrue statement of a material fact or fail to state a material fact necessary in order to make the statements herein, in the light of the circumstances under which they are made, not misleading.

(b) By submitting an Application, each Applicant acknowledges and agrees that:

- (i) they have received and have been afforded a meaningful opportunity to review all additional information considered by them to be necessary to verify the accuracy of the information contained in this Prospectus;
- (ii) they have not relied on PIL, the Investment Manager, the Arranger/Lead Broker, the legal or other professional advisors to PIL or any persons affiliated either with PIL or the Investment Manager in connection with their investigation of the accuracy of such information or investment decision; and
- (iii) no person has been authorized to give information or to make any representation concerning PIL or the Invitation comprised in this Prospectus or the securities intended to be issued pursuant thereto or to provide information or to make any representation whatsoever in connection with this Prospectus (other than as contained in this Prospectus and information given by duly authorized officers and employees of the Investment Manager in connection with the

Applicant's verification of the information contained in this Prospectus) and that, if given or made, such other information or representation should not be relied upon as having been authorized by PIL or the Investment Manager.

(c) Neither the delivery of this Prospectus nor the offering, sale or allotment of any New Ordinary Shares hereunder shall under any circumstances imply that there has been no change in the business, results of operations, financial condition or prospects of PIL since the date of this Prospectus.

(d) This Prospectus does not constitute a recommendation by PIL that prospective Applicants should submit Applications for New Ordinary Shares. In making an investment decision, persons intending to apply to purchase the New Ordinary Shares are expected to make their own investigation and assessment of PIL and the terms of the Invitation herein, including the merits and risks involved.

(e) No representation or warranty, expressed or implied, is made by the Investment Manager or the Arranger or by the legal or other professional advisors to the Investment Manager or PIL as to the accuracy or completeness of the information set forth herein including, without limitation, information in respect to PIL and nothing contained in this Prospectus is, or shall be relied upon, as a promise or representation by them, whether as to the past or future. The Investment Manager and their legal and other professional advisors have not independently verified any such information and assume no responsibility for its accuracy or completeness.

(f) This Prospectus contains summaries believed to be accurate with respect to certain terms of certain documents, but where copies of such documents are made available for inspection by potential Applicants in accordance with Section 16 hereof, reference should be made to the actual documents (upon request made to PIL or the Investment Manager) for complete information with respect thereto, and all such summaries are qualified in their entirety by such complete information. Prospective Applicants are not entitled to rely on parts of information contained in this Prospectus to the exclusion of other parts of this Prospectus.

(g) Each Applicant should consult with its own advisors as to the legal, tax, business, financial and related aspects of subscribing for the New Ordinary Shares in this Invitation. Notwithstanding the inclusion in this Prospectus of such

information in respect thereof as the Directors believe to be accurate, neither the Investment Manager nor their legal or other professional advisors nor PIL, or any of their respective representatives, is making any representation or providing any advice to any Applicant or any other person regarding legal, tax, business, financial and related aspects of any person's subscription for the New Ordinary Shares in this Invitation.

- (h) This Prospectus is intended to be used in Jamaica only, and is not to be construed as making an invitation to persons outside of Jamaica to subscribe for any of the New Ordinary Shares. The distribution of this Prospectus and the offering of the New Ordinary Shares in certain jurisdictions is restricted by law. PIL and the Investment Manager require that Applicants and anyone who receives this Prospectus inform themselves about and observe such restrictions. This Prospectus does not constitute, and may not be used for or in connection with, any offer to, or solicitation by, anyone in any jurisdiction in which, or to or by any person whom, such offer or solicitation would be unlawful.

ADVISORY ON FORWARD LOOKING STATEMENTS

- (a) Certain matters discussed in this Prospectus, including without limitation the discussions of future plans and financial projections for the PROVEN Group, contain forward looking statements. Forward-looking statements are statements that are not about historical facts and speak only as of the date they are made and are based on assumptions or predictions of the future which may not necessarily come true. Although in making any such statements, the Directors of PIL believe that their expectations are based on reasonable assumptions or predictions, any such statement may be influenced by factors that could cause actual outcomes and results to be materially different from those projected. Applicants are cautioned not to place undue reliance on these forward-looking statements, which speak only as of their dates. Future events or circumstances could cause actual results to differ materially from historical or anticipated results.
- (b) Forward-looking statements are typically identified by words such as "believe", "expect", "foresee", "forecast", "anticipate", "intend", "estimate", "goal", "plan" and "project" and similar expressions of future or conditional verbs such as "will", "may", "should", "could" or "would". When used in this Prospectus, such words and similar expressions, as they relate to the PROVEN Group and its business, or actual or intended business relationships, are intended to identify those forward-looking statements.

By their very nature, forward-looking statements require the maker thereof to make assumptions and are subject to numerous inherent risks and uncertainties, which give rise to the possibility that (i) such predictions, forecasts, projections, expectations or conclusions as contained in such statements will not prove to be accurate, (ii) that these assumptions may not be correct and (iii) that these forward-looking statements will not be achieved.

- (c) All phases of our business are subject to important uncertainties, risks and other influences, certain of which factors are beyond PIL's control. Any one of these factors, or a combination of them, could cause actual results to differ materially from those in forward-looking statements. These factors include, without limitation, the following:
- (i) economic, social and other conditions in any jurisdiction in which the PROVEN Group may invest, including actual rates of economic growth in such economies, local, regional or global instability, interest rate or exchange rate volatility;
 - (ii) adverse climatic events, natural disasters, the outbreak of a pandemic or the effects of the existing COVID-19 pandemic;
 - (iii) PIL's ability to gain access to capital financing at an acceptable cost, or business opportunities that meet PIL's investment criteria;
 - (iv) changes in regulatory policy in one or more of the jurisdictions in which the PROVEN Group operates which adversely affect the business model expected to be employed by those members of the PROVEN Group who are subject to such regulations, thereby having an impact on revenues or expenses of the Group;
 - (v) any other factor negatively impacting on the realisation of the assumptions on which PIL's financial projections are based, and
 - (vi) other factors identified in this Prospectus
- (d) The foregoing list of risk factors is not exhaustive and other factors not set out above could also adversely affect our results. When relying on our forward-looking statements to make decisions with respect to us, Applicants and others should carefully consider the foregoing factors and other uncertainties and potential events, including the Risk Factors specifically set out in Sections 11 and 12.
- (e) Once this Prospectus has been signed by or on behalf of PIL, PIL undertakes no obligation to update publicly or revise any of the forward-looking statements in light of new information or future events, including changes in the PROVEN Group's anticipated financial or actual or anticipated regulatory position, or to reflect the occurrence of unanticipated events.

2. DEFINITIONS

In this Prospectus, the following words and phrases shall, unless the context otherwise requires, be read and construed as having the following meanings:

"Allotment"	the allocation and issuance of New Ordinary Shares to successful Applicants
"Applicant"	the person (whether an individual(s), company or other legal entity) by whom an Application is made.
"Application"	<p>a duly completed application to subscribe for New Ordinary Shares in the Invitation made by a person who may lawfully participate in the Invitation, made:</p> <ul style="list-style-type: none"> (a) using an Application Form delivered to the Lead Broker or any of the Selling Agents, or (b) using IPO Pro, the Lead Broker's online application portal accessed via ipopro.com, or (c) using any other approved online application portal used by an appointed Selling Agent for the Invitation <p>together with payment in full of the Subscription Price for the amount of New Ordinary Shares subscribed, using an Approved Payment Method and otherwise in compliance with the application procedures set out in Section 18 of this Prospectus.</p>
"Application Form"	the prescribed Application Form enclosed with this Prospectus or available for download at www.weareproven.com or www.jamstockex.com .
"Approved Payment Method"	Any of the methods of payment described in Section 18 of this Prospectus required to be used by Applicants in effecting payment of the Subscription Price.
"Arranger"	means PROVEN Wealth Limited
"Business Day"	means a day other than a Saturday, Sunday or public general holiday in Jamaica on which banks are generally open for banking business.
"CARICOM Double Taxation Treaty"	The Agreement among the Governments of the Member States of the Caribbean Community for the Avoidance of Double Taxation and the Prevention of Fiscal Evasion with Respect to Taxes on Income, Profits or Gains and Capital Gains and for the Encouragement of Regional Trade and Investment.
"Closing Date"	the date of closing of the Invitation as set forth in Section 3 of this Prospectus, (subject to such early closure or extension as the Directors may determine).
the "Company", or "PIL"	PROVEN Investments Limited, a company duly incorporated under the International Business Companies Act of St. Lucia (Chapter 12:14), and having its registered office at 20 Micoud Street, Castries, St. Lucia.
the "Companies Act"	The Companies Act 2004 of Jamaica, as amended
"Designated Account"	an account at a commercial bank, merchant bank or licensed securities dealer in Jamaica held in the name(s) of the Applicant(s) (including such accounts as are jointly held by the Applicant(s) with other persons), the particulars of which are provided by the Applicant(s) in the Application Form.
"Directors"	the Directors of the Company
"Existing Ordinary Shares"	The 625,307,963 ordinary shares of US\$0.01 par value in the capital of the Company in issue as at the date of this Prospectus and which are listed on both the USD Market and the Main Market of the JSE.

"Existing Shareholders"	The registered holders of the Existing Ordinary Shares as recorded in the share registry records of the Company as at the date of this Prospectus.
"Existing Shareholders Pool"	22,222,222 New Ordinary Shares reserved for Existing Shareholders not already participating as Key Investors.
"FSC" or "Commission"	the Financial Services Commission, duly established and existing under the Financial Services Commission Act of Jamaica 2001, as amended.
The "Group" or "PROVEN Group"	The group of companies comprised of PIL and its subsidiaries as shown in Section 5 of this Prospectus. A complete list of the companies within the Group as at March 31, 2020 can also be found at Note 1 of the Audited Financial Statements.
"Hurdle Rate"	means a percentage return on PIL's average equity in each financial year, set annually at the 12 Month LIBOR rate prevailing at the beginning of the financial year plus 200 basis points ("bps"), with a permanent ceiling of 6%.
"IBC"	an International Business Company incorporated pursuant to the IBC Act.
"IBC Act"	the International Business Companies Act of St. Lucia (Chapter 12:14)
"Investment Manager"	PROVEN Management Limited ("PML"), a company duly incorporated under the Companies Act of Jamaica 2004 as amended.
"Invitation"	The invitation for subscription for the New Ordinary Shares contained in this Prospectus.
"J\$", "JMD"	dollars denominated in the lawful currency of Jamaica
"JSE"	Jamaica Stock Exchange
"Key Investors"	Prospective Applicants, being persons subscribing for New Ordinary Shares at the applicable Subscription Price and each paying an aggregate subscription amount of not less than J\$75,000,000 or US\$500,000 who (a) are institutional investors (including Existing Shareholders) legally capable of participating in the Invitation and (b) as at the Opening Date are considered by the Board as Key Investors.
"Key Investors Pool"	45,454,545 New Ordinary Shares reserved for Key Investors
"Lead Broker"	Proven Wealth Limited
"12-month LIBOR rate"	means the rate for 12-month US Dollar inter-bank deposits published by the British Bankers' Association (as to which the Investment Manager's determination thereof shall, in the absence of manifest error, be final and binding on the Company)
"New Ordinary Shares"	Up to 134,124,037 ordinary shares (if the Invitation is fully upsized) of US\$0.01 par value in the capital of the Company available for subscription in the Invitation, which upon issue will rank pari passu in all respects with the Company's Existing Ordinary Shares.
"Non-Reserved Share Applicants"	Applicants who are neither Key Investors nor Existing Shareholders
"Non-Reserved Shares"	The total number of New Ordinary Shares available for subscription in the Invitation, less the Reserved Shares
"Opening Date"	the date on which the Invitation opens, being January 8, 2021, or such other date as may be determined by the Directors, having regard to the Rules of the JSE.
"Registrar"	means Jamaica Central Securities Depository Limited.

"Reserved Shares"	Up to 67,676,767 New Ordinary Shares in the Invitation which are specifically reserved for Applications from Reserved Share Applicants at the Subscription Prices as follows: (i) the Key Investor Pool – 45,454,545 New Ordinary Shares (ii) the Existing Shareholder – 22,222,222 New Ordinary Shares
"Selling Agents"	Each of the licensed securities dealers listed as Selling Agents in Section 4 of this Prospectus, together with any other licensed securities dealers as the Company may subsequently specify by notice on the JSE's website and on its website.
"Subscription Price"	<ul style="list-style-type: none"> a. US\$0.2200 per New Ordinary Share (if paying in USD) or J\$32.10 (if paying in J\$) per New Ordinary Share for Key Investors. b. US\$0.2250 per New Ordinary Share (if paying in USD) or J\$32.80 (if paying in J\$) per New Ordinary Share for Existing Shareholders c. US\$0.2300 per New Ordinary Share (if paying in USD) or J\$33.50 (if paying in J\$) per New Ordinary Share for Non-Reserved Share Applicants.
"Terms of Issue of the New Ordinary Shares"	The terms of the issue of the New Ordinary Shares set out at Appendix 1 to this Prospectus.
"US\$" or "USD"	Dollars denominated in the lawful currency of the United States of America

3. THE INVITATION

The Company invites applications for subscriptions from the public in Jamaica in respect of a maximum of 134,124,037 New Ordinary Shares to be issued by the Company, at a Subscription Price of:

Non-Reserved Share Applicants	Existing Shareholders	Key Investors
US\$0.2300/J\$33.50 per New Ordinary Share	US\$0.2250/J\$32.80 per New Ordinary Share	US\$0.2200/J\$32.10 per New Ordinary Share

The New Ordinary Shares will, upon issue, rank *pari passu* in all respects with the Company's Existing Ordinary Shares. The Invitation will be initially in respect of 89,416,037 New Ordinary Shares apportioned among the following pools:

- Key Investors: 45,454,545 New Ordinary Shares
- Existing Shareholders: 22,222,222 New Ordinary Shares
- Non-Reserved Share Applicants: 21,739,270 New Ordinary Shares

The Directors may, but shall not be obliged to, elect to upsize the number of New Ordinary Shares made available for subscription by no more than 44,708,000 additional New Ordinary Shares in the event the Invitation is, or in the opinion of the Arranger, is likely to be oversubscribed.

In the event that any of the above pools is undersubscribed, all Applicants in such category will be allocated 100% of the New Ordinary Shares for which such Applicant applied. Unallocated New Ordinary Shares in such category(ies) will be allocated to such pool(s) where Applications have been received for New Ordinary Shares in excess of the stated amount allocated in such pool(s).

The application list will open at 9:00 a.m. on January 8, 2021 (the "Opening Date") and will close at 4:00 p.m. on January 29, 2021 or such other date as may be fixed by the Board (the "Closing Date").

The New Ordinary Shares are intended be allotted on a 'first come, first served' basis, subject to paragraph 9 of Section 18 of this Prospectus. Applications submitted prior to the Opening Date will be received, but not processed until the Opening Date, and will be deemed to have been received at the commencement of the Invitation.

The Company reserves the right to:

- close the application list at any time without prior notice if Applications have been received prior to the Closing Date for the full amount of the respective New Ordinary Shares offered, or extend such closing beyond the above-mentioned date.
- suspend the acceptance of Applications at any time without prior notice after the opening of the application list for such period as the Directors shall determine; or
- withdraw the Invitation at any time without prior notice after the opening of the application list and close the application list without accepting any Applications, in which event any Subscription Price paid by Applicants shall be refunded in full in the currency in which it was paid

In any of the above cases, the Company will provide notice as soon as reasonably practicable via a press release and by posting a notice on the website of the Jamaica Stock Exchange at www.jamstockex.com and at the Company's website at www.weareproven.com.

Each Application for the New Ordinary Shares must be for a minimum of 1,000 New Ordinary Shares, and amounts above this shall be in multiples of 100 New Ordinary Shares.

Applications for New Ordinary Shares should be made on either (i) the Application Form provided with this Prospectus and available for download at www.weareproven.com or www.jamstockex.com or (ii) via IPO PRO, the Lead Broker's online application portal accessed at www.ipopro.com.

Details of the procedure for applying for the New Ordinary Shares, including supplemental documents to be provided by each Applicant, and the terms and conditions of the Invitation are set out in Section 18 of this Prospectus and on both the Application Form and **www.ipopro.com**.

Completed Applications must be received by 4:00 p.m. on the Closing Date. Each Application must be accompanied/ supported by payment for the full amount payable in respect of the Subscription Price by an Approved Payment Method in the applicable currency. Application Forms may be delivered to any one of the locations listed in Appendix 6 of this Prospectus entitled "Locations Where Application Forms May Be Submitted".

Upon the issue of the New Ordinary Shares, the Company intends to have the New Ordinary Shares listed on the USD Market and the J\$ Main Market of the JSE, and the Company intends to apply for such listing promptly after the close of the Invitation, but this statement is not to be construed as a guarantee that the New Ordinary Shares will be so listed.

KEY INVITATION STATISTICS

Number of Existing Ordinary Shares in issue at the date of this Prospectus	625,307,963
Maximum number of New Ordinary Shares to be issued by the Company pursuant to the Invitation	134,124,037 (if fully upsized)
Number of issued ordinary shares immediately following completion of the Invitation (assuming all New Ordinary Shares subscribed for and issued, without any upsizing)	714,724,000
Number of issued ordinary shares immediately following completion of the Invitation (assuming all New Ordinary Shares - including maximum upside amount - subscribed for and issued)	759,432,000
New Ordinary Shares as a percentage of the issued ordinary shares immediately following completion of the Invitation (assuming all New Ordinary Shares subscribed for and issued)	If not upsized: 12.510% If fully upsized: 17.661%
New Ordinary Shares available as a percentage of the Existing Ordinary Shares in issue as at the date of this Prospectus	(assuming 134,124,037 New Ordinary Shares): 21.45% (assuming 89,416,037 New Ordinary Shares): 14.30%
Percentage of the New Ordinary Shares represented by each of the Pools (assuming no upsizing)	Key Investors Pool: 50.834% Existing Shareholders Pool: 24.853% Non-Reserved Pool: 24.313%
Minimum number of New Ordinary Shares that may be applied for	1000, with multiples of 100 additional New Ordinary Shares
Maximum gross proceeds of the Invitation	US\$30,282,871 (being the USD equivalent of the aggregate of the gross proceeds in USD and JMD and assuming Invitation is fully upsized)
Estimated expenses of the Invitation (fees for professional advisers and auditors, brokerage fees, listing fees, Selling Agents' fees, marketing expenses, JCSD and regulatory fees)	An aggregate amount not exceeding 3% of the amount sought to be raised in the Invitation
Estimated maximum net proceeds of the Invitation	US\$29,374,000 (using the USD equivalent of the aggregate of the gross proceeds in USD and JMD and assuming Invitation is fully upsized)

REASONS FOR INVITATION AND USE OF PROCEEDS

PIL is a private equity firm whose primary strategy is to acquire, grow and extract value from its portfolio of investments. Our fundamental objective is to continue to provide above average returns over the medium to long term for PIL's investors.

As evidenced by our track record of successfully executed offerings of additional ordinary shares via rights issues and of preference shares, we routinely raise additional capital from time to time to strengthen our capital base, which in turn enables us to pursue our primary strategy. Our decision to raise additional capital at this time is consistent with this track record. We currently have an extensive pipeline of investments spanning our three primary business strategies which are either under review or at various stages of execution, and the net proceeds of the Invitation will give us the ability pursue these and other opportunities, while ensuring that the Company maintains a balanced capital structure.

TAXATION CONSIDERATIONS

The taxation discussion set out below is intended only as a descriptive summary and does not purport to be a complete technical analysis or listing of all potential tax effects to persons in Jamaica who subscribe for the New Ordinary Shares. It is based on current income tax law, which is subject to change from time to time. Applicants should consult with their tax advisors concerning issues including: the application of Jamaican income tax laws to them arising from an investment in the New Ordinary Shares; any consequences to them arising under the laws of any other taxing jurisdiction; and, where applicable, the availability for income tax purposes of a credit or deduction for Jamaican taxes.

PIL is incorporated in St. Lucia and domiciled there as an IBC, and it has elected to pay corporate income tax at the rate of 1% in that country. Under the CARICOM Double Taxation Treaty, based on that election, dividends paid by PIL are not taxable in other CARICOM states that are parties to the treaty (including Jamaica). Furthermore, St. Lucia does not currently tax distributions by St. Lucia IBC's to residents of other countries.

While the Directors intend to continue to manage the Company in such a manner as to ensure that its domicile for tax purposes remains in St. Lucia, they make no warranty, representation or undertaking in respect thereof.

4. PROFESSIONAL ADVISORS & SERVICE PROVIDERS TO THE INVITATION AND THE COMPANY

ARRANGER & LEAD BROKER

PROVEN WEALTH LIMITED

7 Haining Road
Kingston 5
Website: provenwealth.com

Contact Person:

Luwanna Williams
Assistant Vice President - Corporate Finance
PROVEN Wealth Limited
Telephone: 876.908.3800-1
Email: lwilliams@provenwealth.com



ATTORNEYS TO THE COMPANY

HART MUIRHEAD FATTA

2nd Floor, Victoria Mutual Building
53 Knutsford Boulevard
Kingston 5
Website: www.hmf.com.jm
Telephone number: 876.929.9677
Email: info@hmf.com.jm



AUDITOR

KPMG

Chartered Accountants
204 Johnsons Centre
#2 Bella Rosa Rd
Gros Islet, St. Lucia, W.I.
Telephone: 1 758.453.2298
Email: ecinfo@kpmg.lc



REGISTRAR & TRANSFER AGENTS

JAMAICA CENTRAL SECURITIES DEPOSITORY LIMITED

40 Harbour Street
Kingston
Website: www.jamstockex.com
Telephone number: 876.967.3274



SELLING AGENTS

See Appendix 6 for list of appointed selling agents and their locations.

5. DESCRIPTION OF THE COMPANY & ITS ACTIVITIES

PIL was incorporated in St. Lucia on November 25, 2009 as an IBC. Its registered office is located at McNamara Corporate Services Inc., 20 Micoud Street, Castries, St. Lucia. PIL has not established a place of business in Jamaica. Its assets and operations are managed by the Investment Manager, PROVEN Management Limited, a company incorporated in Jamaica and licensed by the FSC. PIL aims to provide its shareholders with the benefits of the prospect of US\$ dividend payments and a tax-efficient investment asset. Our current corporate structure is set out below.

PIL commenced operations in February 2010 when it successfully raised US\$20 million in equity capital in the Jamaican market through its fully subscribed private placement of ordinary shares. This private placement was one of the largest private or public US Dollar equity offerings in the history of Jamaica's capital market at that time. Since then, PIL has gone on to successfully raise funding to support the execution of its business strategies, raising over US\$67 million via additional issues of ordinary and preference shares and over US\$200 million in debt securities.

As a publicly listed company, PIL continues to be bound by and adheres to the financial reporting and corporate governance requirements of the JSE applicable to listed companies. PIL's ordinary shares were listed on the Jamaica Stock Exchange ("JSE") in July 2011, pioneering the JSE's USD Market for ordinary shares. These shares were later cross-listed on the JMD dollar-denominated Main Market of the JSE in 2015. All subsequent ordinary and preference share issues have also been listed on the JSE.

PIL's current capital structure is set out below, as well as (i) a table showing the growth in its issued shares over the years arising from various offerings conducted via the JSE, beginning with its private placement in 2010 and (ii) additional information on the ownership of its Existing Ordinary Shares.

HISTORY OF CHANGES TO CAPITAL STRUCTURE

DATE	EVENT	SHARES ISSUED
January 2010	Private placement via exempt distribution	200,000,000 ordinary shares having US\$0.01 par value
July 2010	Rights issue conducted as a Private placement via exempt distribution	94,951,884 ordinary shares having US\$0.01 par value
December 2011	Offering to existing members only	200,000,000 cumulative redeemable 8% preference shares having US\$0.01 par value and maturing 2016 (redeemed)
May 2014	Rights Issue	73,737,971 ordinary shares having US\$0.01 par value
April 2015	Rights issue & conditional offer to existing shareholders	182,905,922 ordinary shares having US\$0.01 par value
December 2016 - January 2017	Public offering	400,000,000 cumulative redeemable 8.25% preference shares having US\$0.01 par value and maturing 2021 (redeemed)
July 2017	Rights issue	73,712,186 ordinary shares having US\$0.01 par value

CURRENT CAPITAL STRUCTURE

CLASS	AUTHORISED	ISSUED UNITS	AUTHORIZED CAPITAL
ORDINARY SHARES HAVING US\$0.01 PAR VALUE	2,999,990,000	625,307,963	US\$29,999,900.00
MANAGER'S PREFERENCE SHARES HAVING US\$0.01 PAR VALUE	10,000	10,000	US\$100.00
CUMULATIVE REDEEMABLE PREFERENCE SHARES HAVING US\$0.01 PAR VALUE	1,000,000,000	nil	US\$10,000,000.00

SHAREHOLDINGS OF ORDINARY SHARES IN THE EVENT THE INVITATION IS UPSIZED

DESCRIPTION	NUMBER OF SHARES
ISSUED SHARES	625,307,963
NON-RESERVED SHARE APPLICANTS	66,447,270
KEY INVESTORS	45,454,545
EXISTING SHAREHOLDERS	22,222,222
TOTAL	759,432,000

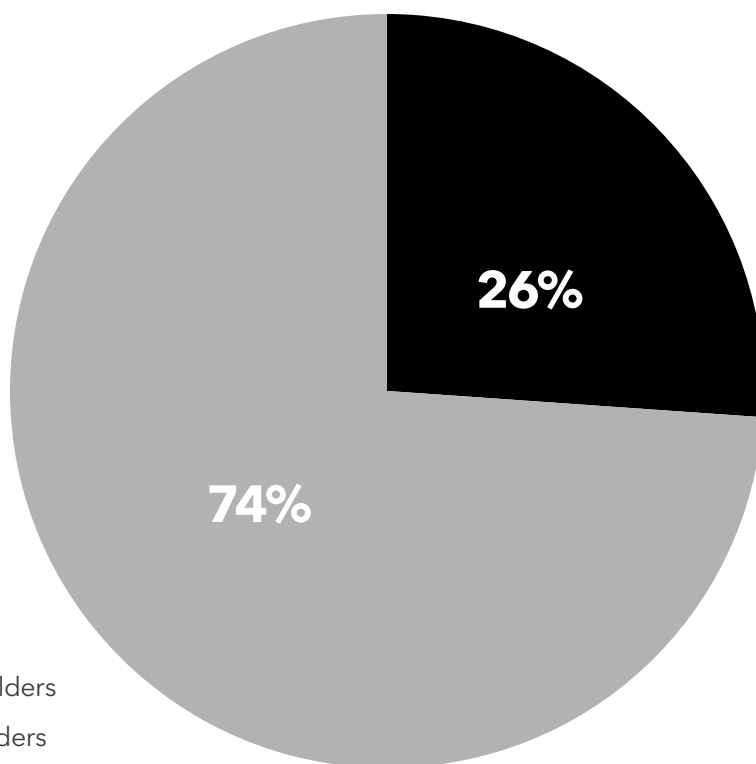
TOP TEN SHAREHOLDERS AS AT SEPTEMBER 30, 2020

	PRIMARY ACCOUNT HOLDER	VOLUME	PERCENTAGE
1	BARITA INVESTMENT LTD-LONG A/C (TRADING)	31,265,399	5.0000%
2	PETER BUNTING	30,087,130	4.8116%
3	MARCO MIRET	16,309,146	2.6082%
4	OZYMANDIAS LIMITED	15,085,706	2.4125%
5	PELICAN INVESTMENT COMPANY	14,172,821	2.2665%
6	ALYDAR LIMITED	12,926,511	2.0672%
7	MABET HOLDINGS	11,183,608	1.7885%
8	CHRISTOPHER C. WILLIAMS	10,784,952	1.7247%
9	TAJEBE LIMITED	10,238,097	1.6373%
10	WINSTON HEPBURN	10,046,344	1.6066%

TOP TEN SHAREHOLDERS

Ownership Split

- Total percentage Owned by Top 10 Shareholders
- Total percentage Owned by Other Shareholders



At inception, PIL's primary business was the holding of tradable securities for investment purposes as well as the pursuit of private equity opportunities as they arise, provided they are consistent with the overall aims and objectives of the Company. Over time, our business strategy has been refined and updated to reflect PIL's evolution as a true private equity firm pursuing three distinct strategies:

- Private equity investments in the financial services sector and the real sector
- Real estate investment and development in the commercial and residential segments
- Treasury/Proprietary - This captures capital structure, cashflow and liquidity management which is structured around supporting the two other core strategies. The 'carry trade' portfolio is captured within this strategy and represents investments in a portfolio of highly liquid tradable securities, which provide adequate liquidity to assist in the funding of the execution of the private equity and real estate strategies as needed.

The Group currently holds a diverse portfolio of investments (including its ownership of its subsidiaries and shares in its associated companies) which it manages strategically to create and extract value for the ultimate benefit of its shareholders.

PIL's investment philosophy is rooted with the foremost objective of first preserving the capital of shareholders. Our investment selection process involves fundamental in-depth research and analysis, targeting investment opportunities that will provide added value and growth over a long-term horizon. In executing our private equity investment strategy, we maintain a conservative approach, consistent with our priority of capital preservation. Our ideal investment target will therefore have:

- a solid track record in their industry
- an established reputation and product
- a history of profitability
- viable expansion plans for the future

Corporate Structure

PROVEN Management Limited (PML)

[management company of PIL]

PROVEN Investments Limited (PIL)

domiciled in St. Lucia

PROVEN Wealth Limited (PWL)

100% Owned

International Financial Planning Jamaica Limited (Formerly PROVEN Fund Managers Limited)

100% Owned

International Financial Planning (Cayman) Limited (IFP)

100% Owned

Real Properties Limited

100% Owned

PROVEN REIT Limited (PREIT)

100% Owned

PROVEN Holdings Limited

100% Owned

BOSLIL Bank Limited (BOSLIL)

75% Owned

Access Financial Services Limited (AFS)

24.72% Owned

PIL's ASSOCIATE COMPANIES

Dream Entertainment Limited

20% Equity Stake

JMMB Group Limited

20.01% Stake/
Associate Holding

Company Profile

PROVEN -We Are EXTENSIVE

Operating under three distinct business strategies, namely

1. Private Equity - Financial Services and Real Sector

2. Real Estate

3. Treasury/PIL Proprietary

PROVEN is deliberate in its pursuit to identify and secure private equity opportunities that are consistent with its comprehensive and diversified business strategy and goals. This has given rise to its EXTENSIVE private equity holdings and subsidiary businesses, which continue to significantly contribute to its bottom line and to also provide diversity in its operations. PIL's expanded holdings are in:

The breakdown of our private equity investments is as follows:

PROVEN Wealth Limited ("PWL"):

Subsidiary company
100% shareholding

PWL is an integrated wealth, asset and funds management company operating in Jamaica. Formerly Guardian Asset Management Limited, PIL acquired the company in August 2010.

The PWL team has developed significant expertise in the areas of wealth and asset management, corporate finance, pension fund management and administration, unit trust management and financial advisory services generally. PWL also operates a cambio and is a licensed securities dealer and licensed broker member of the Jamaica Stock Exchange.

PWL successfully manages investments valued at over US\$1 billion, whilst delivering consistent returns and expert advice in over two decades of operation for its individual and corporate clients.

Having merged operations with International Financial Planning Jamaica Limited, (previously named First Global Financial Services Limited, and thereafter PROVEN Fund Managers Limited) and consolidated the asset and pension and funds management and administration business lines in one entity, PWL is optimally poised to maintain its premium position in the financial services industry by more efficiently and seamlessly providing innovative wealth and funds management solutions designed and tailored for its clients.

Boslil Bank Limited ("Boslil"):

Subsidiary company
75% shareholding

Boslil is an international bank based in St. Lucia, offering a full suite of financial products and services to its customers, including multicurrency accounts, demand deposits, money market accounts, term deposit accounts and credit cards. Boslil is regulated by the Financial Services Regulatory Commission of Saint Lucia and conducts its business in accordance with internationally recognized principles of banking with correspondent banking relationships and financial/investment relationships with some of the safest and most reputable banks in the world. In addition to its base in St. Lucia, Boslil has representative offices in Panama and Uruguay.

Real Properties Limited ("RPL")

Subsidiary company
100% shareholding

RPL is a wholly owned St. Lucian IBC managed by our Jamaican subsidiary, PROVEN REIT Limited. Real Properties Limited is a real estate holding company that owns either directly or indirectly through its subsidiaries all the real estate investment assets developed under the PROVEN REIT brand. Our real estate development activities are focused on opportunities existing within both residential and commercial real estate in Jamaica and internationally. With an eye for lucrative real estate investment opportunities, the PROVEN REIT brand is known for its successful execution of several model residential developments in Jamaica. We have also been able to expand and diversify the commercial real estate portfolio through forging meaningful partnerships that align with the overall goal of value creation for the company's stakeholders.

Access Financial Services Limited ("AFSL"):

Associated company
24.72% shareholding

AFSL is one of the leading providers of personal and business loans to Jamaica's microfinance sector. AFSL operates through an island-wide retail network of twenty-four (24) branches. As part of its acquisitive growth strategy, in December 2018 the company expanded outside of Jamaica by acquiring Embassy Loans Inc., a Florida-based consumer finance company which offers auto equity loans throughout the state of Florida in the United States.

PIL initially acquired a 49.72% stake in AFSL at the end of 2014 and became its largest shareholder. After five years of above average growth the PIL Board decided to divest 50% of its holding in AFSL by a public offer for sale in September 2019, reducing its shareholding in the company to 24.72% currently. The partial sale of shares in AFSL represents a natural progression in the scope of our operations as we continually assess our positions (including the return on investment to date) amidst the opportunities and seek to maintain a diversified portfolio of investments.

International Financial Planning (Cayman) Limited ("IFP"):

Subsidiary company
100% shareholding

Acquired by PIL in August 2018, IFP was founded in 2000 and is a licensed securities dealer and independent financial planning company with offices in Bermuda, BVI and the Cayman Islands and total assets under management of approximately US\$2.78M as at September 30, 2020. With a team of highly qualified advisors delivering a bespoke investment or savings strategy tailored to the needs and budget of its clients, IFP provides impartial and independent investment advice on a range of investment products and strategies best suited for individuals, corporates and trusts. Its product offerings include retirement planning, regular medium-term savings, university fees planning as well as lump sum investments.

Dream Entertainment Ltd. ("DREAM")

Associated company
20% shareholding

Our investment in DREAM in 2019 marked our first venture into the entertainment and tourism sector, a sector which we believe holds a great deal of potential. DREAM are the owners and promoters of much sought-after entertainment events such as Dream Weekend, Dream Weekend Cruise, Xodus Carnival and The Cooler Weekend.

The company is the largest producer of music festivals, parties and proprietary events in the Caribbean. It was incorporated

in Jamaica in 2009 by a dynamic group of entrepreneurs, and has grown year over year, with not only the number of events they stage and support, but also the vast number of patrons from Jamaica and across the world who regularly participate in these events seeing significant increases. Despite being a relatively small investment for PIL, we remain bullish on DREAM's growth trajectory and stand committed to enabling its management to build out a robust governance and financial framework that will support and propel its future expansion.

JMMB Group Limited ("JMMBGL"):

Associated company
20.01% shareholding

Since December 2018, PIL has held an approximately 20.01% stake in JMMBGL, and is the single largest shareholder in JMMBGL. JMMBGL is a well-known regional financial services conglomerate, headquartered in Jamaica and listed on the JSE and the Trinidad and Tobago Stock Exchange, with operations in Jamaica, Trinidad and Tobago and the Dominican Republic.

JMMBGL's operations span commercial banking, investment advisory services, pension fund management and administration, collective investment scheme management and securities dealing. Our investment in JMMBGL is aligned with PIL's strategic goal of expanding its investment portfolio across the Caribbean and Latin America and further diversifying its portfolio holdings.

In addition to its extensive operations, JMMBGL acquired a shareholding in the regional financial services giant, Sagicor Financial Company Ltd. ("Sagicor"), and now owns and controls common shares representing approximately 22.5% of the issued and outstanding common shares of Sagicor.

Dividend Policy

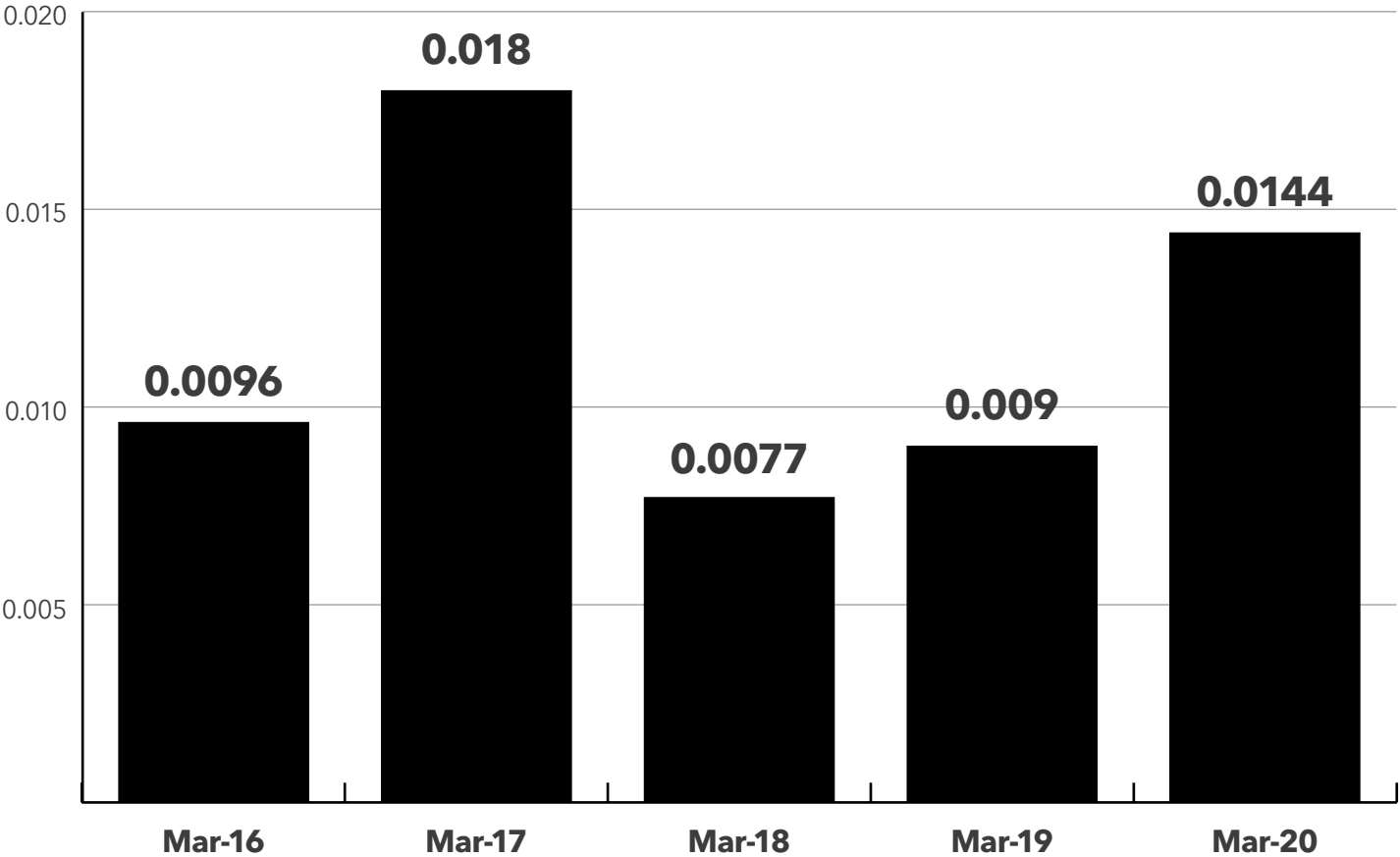
The New Ordinary Shares will entitle the holders to receive all ordinary dividends and capital distributions declared and paid by PIL in respect of its ordinary shares in issue following the close of the Invitation and the issuing and allotment of the New Ordinary Shares for which Applicants have subscribed. The amount of dividends paid on PIL’s ordinary shares will be primarily based on the Company’s future profitability.

The Directors anticipate that not less than 50% of the Company’s annual after-tax profits will be distributed as dividends, subject to the requirement for re-investment of its profits to finance potential growth and to ensure sustained development, as well as due compliance with the solvency and liquidity criteria set by the Company’s Investment Policies. It is anticipated that dividends will be paid either quarterly or semi-annually.

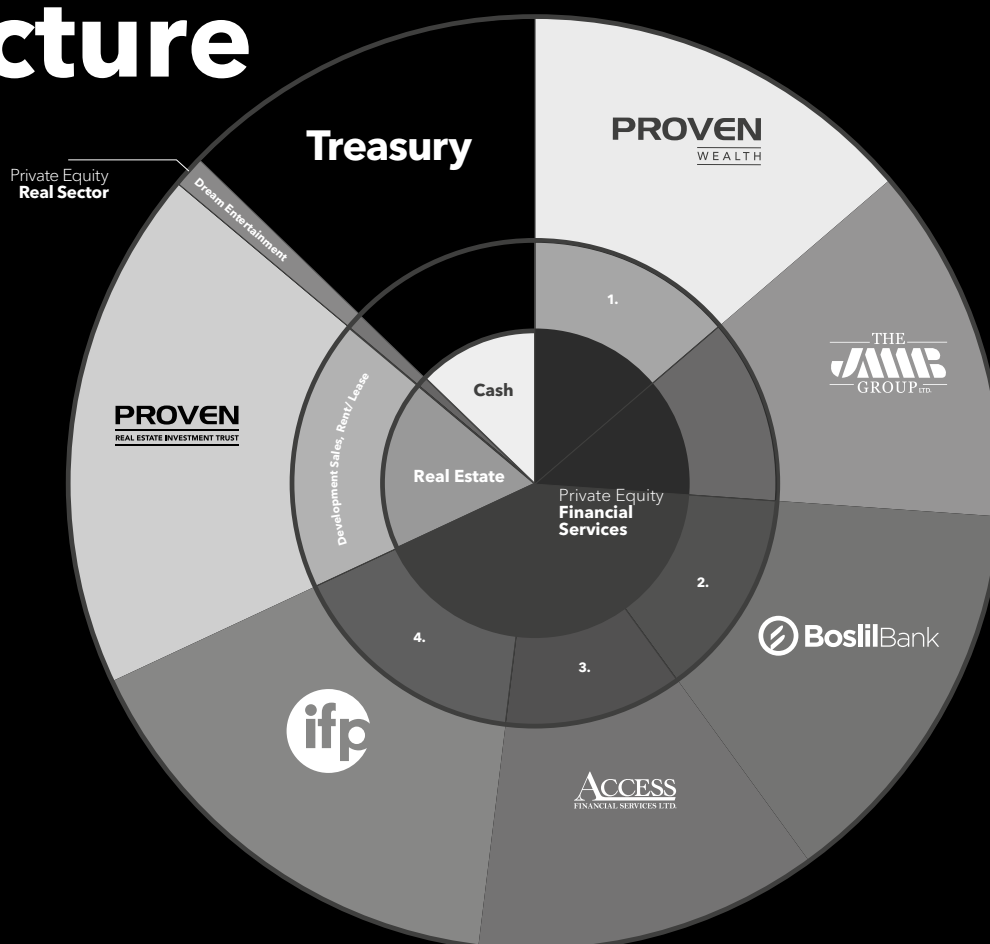
The dividend policy will be subject to review from time to time by the Directors of the Company. The Company may pay dividends in either Jamaican Dollars or United States Dollars, at the sole discretion of the Directors. While shareholders may indicate to the Company their preferred currency of payment of dividends by making an election at the time of applying for Shares, the Directors retain the right to make, and shall make the final determination as to the currency of payment of such dividends as may be declared from time to time in respect of the ordinary shares in the capital of the Company.

The aggregate dividend declared and paid by PIL per ordinary share in each of the last five (5) financial years ending on March 31, 2020 is set out in the table below:

Annual Dividends per Share



Business Structure



PROVEN Investments Limited Business and Corporate Structure Q2 2020-2021



PRIVATE EQUITY **FINANCIAL SERVICES**

- 1. Onshore Wealth Management (PWL)
- 2. Offshore Banking (BOSLIL)
- 3. Microfinancing (Access)
- 4. Offshore Wealth Management (IFP)
- Onshore Banking (JMMB)



REAL ESTATE

- PROVEN REIT
- Development Sales, Rental/ Lease



PRIVATE EQUITY **REAL SECTOR**

- Dream Entertainment



TREASURY

- PROVEN Investments Limited

6. PROFILE OF DIRECTORS



Hon. Hugh Hart, O.J.
Chairman

Admitted to the Bar at Grays Inn, England in 1953 and admitted as a Solicitor in Jamaica in April 1956, Mr. Hart is a former Senior Partner and Consultant with the firm of Clinton Hart & Co. He practices commercial law at Hart Muirhead Fatta, primarily in the areas of taxation, real estate development, mining and corporate restructuring. He served as a member of the Jamaican Senate from 1980-1993, as Minister of Mining & Energy from 1983 -1989 and as Minister of Tourism from 1984 -1989.

Due to his outstanding contribution to the legal profession and the bauxite and mining sectors, he was awarded the national honour of Order of Jamaica by the Government of Jamaica in 2011. In 2015, the University of the West Indies conferred him with the Honorary degree of Doctor of Laws, recognizing his stellar contribution to Caribbean development.

Length of Directorship: 10 years

Rhory McNamara
Independent Director &
Company Secretary

Member of Audit &
Compliance Sub- Committee

Rhory McNamara is an attorney-at-law by profession. Following his return from the United Kingdom after completing his legal and professional training, between 2000-2015 he practiced in the family law firm of McNamara & Co. located in St. Lucia. He served as a partner with responsibility for the areas of banking law, corporate law and corporate/private conveyancing. He is currently the Managing Director of McNamara Corporate Services Inc., a major corporate services provider, focusing on the formation and management of IBC's, international insurance companies and international mutual funds formed under the respective governing legislation in St. Lucia. He serves on the board of several prominent private and public companies in St. Lucia and overseas, and has been the president of the St. Lucia Association for Persons with Development Disabilities since 2003.

Length of Directorship: 10 years

Yvor Nassief

Independent Director

Member of Audit &
Compliance Sub-Committee

Mr. Nassief is a Dominican businessman with interests in Dominica, St Lucia and St Vincent. Well known for his business interests and appointments, he is the Executive Director/ shareholder of DCP Successors Ltd, a soap manufacturing entity; Director/shareholder of Fort Young Hotel Ltd.; Managing Director and shareholder of Archipelago Trading Ltd., Dominica, involved in money services, insurance, duty free retail, real estate, shipping, food distribution and food retail; Director/ shareholder of Food Center St Lucia Ltd and Food Center St Vincent Ltd.

Between 2005 and 2007, he served in the Dominican Senate as Minister of Tourism.

Length of Directorship: 10 years

Garfield SinclairMember of Audit &
Compliance Sub-Committee

Mr. Sinclair is the former President of the Caribbean for Cable and Wireless Communications where he oversaw the operations of 14 Caribbean businesses, ensuring business performance and exceeding the expectations of the stakeholders in the form of the customers, employees, executive & non-executive board members, shareholders and bond holders. He was also President & Chief Operating Officer of Dehring, Bunting & Golding Limited (DB&G) where he held responsibility for the overall performance of the operations, treasury and asset trading, brokerage, marketing and information technology units. Mr. Sinclair is a Certified Public Accountant (non-practicing) with a bachelor's degree in Business Administration from San Diego State University and executive certifications from the Massachusetts Institute of Technology (Sloan School of Management) and the University of Pennsylvania (Wharton).

Length of Directorship: 10 years

John A. Collins M.B.E.

Independent Director

Member of the Audit &
Compliance Sub-Committee

Mr. Collins has accomplished a distinguished career in Trust Banking, spanning over 40 years. During this time, he served in senior positions in Trust companies in England, Kenya and Jamaica, before moving to Cayman in 1966 to open and manage the Bank of Nova Scotia Trust Company (Cayman) Limited. In 1973, he moved to Ansbacher (Cayman) Limited, where he retired as the Executive Director in 1995 but continued as a non-Executive Director until October 2000. Since then, he has acted as consultant and director to a private group of Trusts and Companies and is proud to be an appointed Member of the Most Excellent Order of the British Empire in Her Majesty the Queen's New Year's Honour Listing 1986. He is a Notary Public in and for the Cayman Islands.

Length of Directorship: 8 years

Jeffrey Gellineau
Independent Director

Chairman of Audit &
Compliance Sub-Committee

Mr. Gellineau has over 27 years of extensive audit experience at KPMG, Barbados as an engagement partner in managing and providing audit and other advisory services to regional and international clients.

He also served as the project coordinator for a World Bank -funded project, "Strengthening Institutional Capacity for Project Implementation", during the period January 2009 to November 2010, which addressed Capacity Building for Financial Management and Procurement for Capital Projects in the OECS Countries.

Length of Directorship: 7 years

Avinash Persaud
Independent Director

An Emeritus Professor of Gresham College in London and a non-executive director for several companies with services in banking, insurance, education and the media, Mr. Persaud has expansive experience across companies such as J. P. Morgan, UBS, State Street and GAM London. He is ranked by experts as one of the top three public intellectuals in the world on the financial crisis and is a recipient of the Jacques de Larosiere Award in Global Finance from the Institute of International Finance. He is the non-executive chairman of Elara Capital PLC, an emerging-market investment bank, and Intelligence Capital Limited, financial and economic advisors to large financial institutions and G20 Governments. Professor Persaud currently serves as a special economic advisor to the Government of Barbados.

Length of Directorship: 4 years

7. THE INVESTMENT MANAGER

PROVEN Management Limited ("PML"), which was incorporated in Jamaica, manages all aspects of the investment of PIL's investable resources, and manages the Company's assets and liabilities. PML is licensed and regulated by the FSC as a securities dealer. PIL has entered into an Investment Management Agreement with PML, which provides for PML to be paid a management fee of 2% per annum of the average net asset value of PIL as compensation.

Manager's Preference Shares

MPS Holdings Limited ("MPS"), an investment holding company incorporated in St. Lucia as an IBC, with the same shareholders as PML, holds the 10,000 Manager's Preference Shares in PIL which carry the rights, terms and conditions set out in PIL's Memorandum of Association, an extract from which is set forth in Appendix 1 to this Prospectus. The Manager's Preference Shares collectively hold 50% of the voting rights in PIL on matters other than the Investment Manager's fees (on which each Manager's Preference Share carries one vote).

The Manager's Preference Shares also carry the right to a dividend equal to 25% of PIL's profits earned in excess of the Hurdle Rate, payable quarterly. The Hurdle Rate is a percentage return on PIL's average equity in each of its financial years, set annually at the 12 Month LIBOR rate prevailing at the beginning of its financial year plus 200bps, with a permanent ceiling of 6%.

The PML Board & Management Team

PML brings together one of the most experienced teams in the Jamaican financial sector, who in aggregate have successfully managed billions of dollars of investments, delivering consistent returns and expert financial advice over the past two decades. Members of the PML team have had significant prior experience in establishing, managing and developing new businesses and returning significant financial benefits to their investors. The team's experience spans asset management, corporate finance, corporate and commercial law, financial advisory services, merchant banking, stock brokerage, pension fund management, unit trust management and includes the following persons:

PROVEN MANAGEMENT LIMITED'S DIRECTORS & MANAGEMENT TEAM

Christopher Bicknell
Chairman

Christopher Bicknell is widely regarded as one of Jamaica's most successful entrepreneurs and is currently the Chairman and Group C.E.O. of Tankweld Metals Ltd. Mr. Bicknell is a Certified Public Accountant (CPA).

Garfield Sinclair
Director

(See biography under Section 6)

Peter Bunting
Director

Peter Bunting plays a strategic advisory role in the company's development, and champions its values of Integrity, Respect, and Results. He built his reputation in the financial sector as a co-founder of one of Jamaica's most innovative and successful financial institutions - Dehring Bunting & Golding Limited (DB&G).

Peter has contributed significantly to nation building as former Member of Parliament for Central Manchester, and former Leader of Opposition Business in the House of Representatives. He also previously served as Minister of National Security, General Secretary for the People's National Party, Chairman of the National Water Commission, Chairman of JAMPRO, and CEO of the National Investment Bank of Jamaica.

Mark Golding, MP Director	<p>Mark J. Golding is a prominent Jamaican commercial attorney-at-law and a Partner in the law firm Hart Muirhead Fatta, where he practices with an emphasis on capital markets, corporate finance and mergers and acquisitions. He was a founding shareholder and director of DB&G in 1993, and a founding shareholder and director of PROVEN Management Limited in 2010. He is the Chairman of the Mona Rehabilitation Foundation, a charity for persons with physical disabilities, and was a founding Director of Caribbean Information & Credit Rating Services Limited (CariCRIS), the first regional ratings agency for the Caribbean. Mr. Golding is the Member of Parliament for South West St. Andrew and was recently elected as the President of the People's National Party.</p>
Christopher Williams Director President & CEO	<p>Christopher Williams provides executive leadership for PML's role as investment manager of PIL, with ultimate responsibility for the management of the over US\$1B in assets represented by PIL's portfolio companies' holdings. He oversees the operations of PML and provides strategic direction and leadership towards the achievement of the organization's overall goals and objectives, as set by the Board of Directors. Mr. Williams has a M.B.A. in Strategic Marketing and Finance from York University. He currently chairs and serves as director for numerous boards with his chair appointments being: Chairman – ACCESS Financial Services Limited; Caribbean Alternative Investment Association (CARAIA); Branson Center of the Caribbean; PROVEN REIT Limited; Jamaica College Foundation; and Jamaica Association for the Deaf.</p>
Johann Heaven Director	<p>Johann Heaven is currently the President and Chief Executive Officer of PROVEN Wealth Limited, the Group's wealth management company, managing in excess of US\$1.2 billion in funds under management on behalf of high net worth, corporate and institutional clients and pension funds. Mr. Heaven has over 20 years of experience in finance and banking, specializing in financial analysis, mergers and acquisitions, financial advisory, treasury and asset management, strategic planning and corporate finance. Mr. Heaven is a Chartered Financial Analyst (CFA) charter holder, and holds the Financial Risk Manager (FRM) certification, and has a Master's Degree in Finance from the University of London.</p>
Sherri Murray Director & Company Secretary Vice President, Operations & Human Resources	<p>Sherri Murray is responsible for providing operational and board support along with strategic human resource management for the PROVEN Group of companies. Mrs. Murray has a B.Sc. (First Class Hons) from the University of the West Indies and an MBA in Finance & International Business from McGill University, Montreal, Canada. She is the Company Secretary for PROVEN Management Ltd, PROVEN Wealth Ltd, PROVEN REIT Ltd, and Access Financial Services Ltd.</p>
Charmaine Boyd Walker Senior Vice President Finance, Risk & Compliance	<p>Mrs. Boyd-Walker is responsible for directing Finance, Risk & Compliance to efficiently and effectively produce timely financial reports as guided by the accepted accounting standards across the group. She holds a Master's Degree in Finance from Manchester Business School and a Certification in International Risk Management.</p>

Nerisha Farquharson, CFA

Vice President, Proprietary
Funds and Financial Services

Nerisha Farquharson is responsible for the management of the Private Equity Portfolio Assets, which entails the formulation and execution of strategies to support the effective due diligence, post-acquisition integration, value creation and exit of Portfolio Companies. Nerisha holds a BBA in Finance (honors) from the University of Technology, Jamaica along with an MBA in International Business with distinction, from the University of the West Indies, Mona. She is a CFA Charter Holder and is currently a Director of International Financial Planning (Cayman) Limited, The CFA Society Jamaica and a member of the Market Technician Association, holding the Chartered Market Technician designation.

Christopher P. Yeung

Assistant Vice President,
Treasury & Trading

Christopher Yeung is responsible for formulating, executing and managing strategies relating to Treasury and Trading for the Group. Mr. Yeung holds a BSc in Financial Economics from Centre College, USA and an MBA (Distinction) in Banking and Finance from the University of West Indies, Jamaica. He currently serves as a Director for Dream Entertainment Limited.

Belinda N. Williams

Head of Marketing &
Communications

Belinda is responsible for Investor Relations as well as overseeing and guiding the strategic planning, development, and execution of PROVEN's marketing, communications and advertising initiatives across the portfolio of companies. She is a director on the Boards of the Jamaica Bobsleigh & Skeleton Federation Limited; the National Chorale of Jamaica (NCOJ) and a Commission on the Jamaica Cultural Development Commission (JCDC). She is a graduate of the Florida International University Chapman School of Business Studies MBA Programme and also holds a BSc Administration (Hons).

8. PRESENTATION OF CURRENT & HISTORICAL FINANCIAL DATA

AUDITORS' REPORT ON SUMMARY FINANCIAL STATEMENTS



KPMG

204 Johnsons Centre
No. 2 Bella Rosa Road
Gros-Islet
Saint Lucia
Telephone: (758)-453-2298
Email: ecinfo@kpmg.lc

INDEPENDENT AUDITORS' REPORT ON THE SUMMARY CONSOLIDATED FINANCIAL STATEMENTS

To the Board of Directors
PROVEN INVESTMENTS LIMITED

Opinion

The summary consolidated financial statements, which comprise the summary consolidated statements of financial position as at March 31, 2016 to March 31, 2020 and the summary consolidated statements of profit or loss and other comprehensive income for each of the five years then ended, are derived from the audited consolidated financial statements of Proven Investments Limited and its subsidiaries ("the Group") for the years ended March 31, 2016 to March 31, 2020.

In our opinion, the accompanying summary consolidated financial statements are consistent, in all material respects, with the audited consolidated financial statements, in accordance with the criteria developed by management.

Summary Consolidated Financial Statements

The summary consolidated financial statements do not contain all the disclosures required by International Financial Reporting Standards. Reading the summary consolidated financial statements and our report thereon, therefore, is not a substitute for reading the audited consolidated financial statements and our reports thereon. The summary consolidated financial statements and the audited consolidated financial statements do not reflect the effects of events that occurred subsequent to the dates of our reports on the audited consolidated financial statements.



To the Board of Directors
PROVEN INVESTMENTS LIMITED

**INDEPENDENT AUDITORS' REPORT ON THE SUMMARY
CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)**

The Audited Consolidated Financial Statements and Our Reports Thereon

We expressed unmodified audit opinions on the audited consolidated financial statements in our reports dated as follows:

<u>Year End</u>	<u>Audit Report Date</u>
March 31, 2016	May 30, 2016
March 31, 2017	May 26, 2017
March 31, 2018	May 28, 2018
March 31, 2019	June 6, 2019
March 31, 2020	July 20, 2020

The reports for the years ended March 31, 2017 to March 31, 2020 also include the communication of key audit matters. Key audit matters are those matters that in our professional judgement, were of most significance in our audit of the consolidated financial statements.

Management's Responsibility for the Summary Consolidated Financial Statements

Management is responsible for the preparation of the summary consolidated financial statements in accordance with the criteria as developed by management.

Auditors' Responsibility

Our responsibility is to express an opinion on whether the summary consolidated financial statements are consistent, in all material respects, with the audited consolidated financial statements, based on our procedures, which were conducted in accordance with International Standard on Auditing (ISA) 810 (Revised), "Engagements to Report on Summary Financial Statements".

Chartered Accountants
December 22, 2020

Castries, Saint Lucia

The following is a presentation of key financial data (in US\$) derived from the audited consolidated financial statements of the Group for each financial year in the 5-year period March 31, 2016 to March 31, 2020

PROVEN INVESTMENTS LIMITED					
Statement of Financial Position					
	Mar-16	Mar-17	Mar-18	Mar-19	Mar-20
	US\$'000	US\$'000	US\$'000	US\$'000	US\$'000
Assets					
Cash and Cash equivalents	13,721	151,314	89,363	69,108	94,629
Resale agreements	38,767	38,498	24,373	10,056	5,742
Investment securities	232,158	362,259	369,085	336,740	291,396
Inventories	643	-	-	-	-
Loans receivable	24,993	39,421	41,557	51,334	28,855
Other assets	10,602	11,571	10,350	9,307	12,993
Owed by related party	338	-	-	-	-
Income tax recoverable	51	51	51	66	-
Guarantees and letters of credit	-	-	-	2,366	12,583
Property development in progress	210	200	-	10,597	11,869
Interest in associates	-	-	-	80,972	118,988
Investment property	6,013	6,148	17,348	14,229	12,270
Intangible assets	19,853	21,190	20,014	35,423	19,376
Property, plant and Equipment	597	965	1,039	1,355	3,057
Deferred tax	1,097	1,713	1,389	1,768	1,224
Total Assets	349,043	633,330	574,569	623,321	612,982
Liabilities and Shareholders' equity					
Liabilities					
Repurchase agreements	159,830	142,999	93,709	88,625	77,609
Owed to related parties	-	949	98	423	932
Notes payable	96,529	96,687	110,961	185,550	154,503
Current income tax payable	198	1,623	1,143	688	1,210
Other liabilities	11,540	12,843	4,220	8,082	6,427
Due to banks	-	2,210	2,187	522	420
Due to customer	-	270,055	240,829	221,051	250,432
Deferred income	-	130	-	2,854	1,813
Guarantees and letters of credit	-	-	-	2,382	12,963
Lease Liabilities	-	-	-	-	1,252
Preference shares	7,978	15,977	16,416	1	1
Total Liabilities	276,075	543,473	469,563	510,178	507,562
Stockholders' Equity					
Share capital	69,248	69,248	86,716	86,716	86,716
Fair value reserve	(13,190)	(4,297)	(8,194)	2,689	(14,865)
Foreign exchange translation reserve	(5,809)	(7,564)	(6,875)	(7,063)	(2,622)
Retained earnings	9,727	14,149	12,281	8,383	29,781
Equity attributable to owners of the company	59,976	71,536	83,928	90,725	99,010
Non-controlling interest	12,992	18,321	21,078	22,418	6,410
Total Stockholders' Equity	72,968	89,857	105,006	113,143	105,420
Total Liabilities and Shareholders' Equity	349,043	633,330	574,569	623,321	612,982

PROVEN INVESTMENTS LIMITED Statement of Profit and Loss and Other Comprehensive Income					
	Mar-16	Mar-17	Mar-18	Mar-19	Mar-20
	US\$'000	US\$'000	US\$'000	US\$'000	US\$'000
Net interest income and other revenue					
Interest income	25,726	24,149	28,490	26,206	20,285
Interest expense	(12,000)	(9,646)	(8,099)	(7,475)	(9,107)
	13,726	14,503	20,391	18,731	11,178
Dividends	1,325	1,357	807	342	34
Fees and commissions	2,042	2,368	5,076	8,202	11,572
Net fair value adjustments and realized gains/(losses)	(1,035)	1,720	4,293	1,139	3,783
Net foreign exchange gains/(losses)	1,503	1,902	(444)	1,633	1,910
Pension management income	1,887	1,966	2,360	2,832	3,434
Operating revenue, net of interest expense	19,448	23,816	32,483	32,879	31,911
Other income	1,548	1,006	3,667	4,841	13,390
Total	20,996	24,822	36,150	37,720	45,301
Operating expenses					
Staff cost	4,506	8,310	8,608	11,640	12,876
Depreciation and amortization	1,887	1,343	1,659	1,848	1,996
Impairment losses of loans and other assets	889	1,156	2,273	1,089	1,462
Impairment reversal on investments	1,744	(921)	-	(476)	362
Property expenses	844	565	2,155	116	9,359
Other operating expenses	6,969	7,796	8,866	11,916	11,867
Total	16,839	18,249	23,561	26,133	37,922
Operating Profit	4,157	6,573	12,589	11,587	7,379
Preference shares dividend	(331)	(2,184)	(976)	(1,289)	(8,605)
Gain on disposal of associates	896	-	-	-	24,930
Gain on acquisition of business	-	8,030	48	-	-
Share of profit of associates	-	-	-	1,308	10,438
Profit before income tax charge	4,722	12,419	11,661	11,606	34,142
Income tax credit/(charge)	(439)	(697)	(2,154)	(1,665)	(1,900)
Profit for the year	4,283	11,722	9,507	9,941	32,242
Profit attributable to:					
Owners of the company	2,344	8,850	5,682	6,847	29,979
Non-controlling interest	1,939	2,872	3,825	3,094	2,263
Profit for the year	4,283	11,722	9,507	9,941	32,242
Earnings per stock unit (cents)	0.44	1.60	0.94	1.09	4.79

Proven Investments Limited

Additional Disclosures

For each of the Five Years Ended March 31, 2020, 2019, 2018, 2017 and 2016
(Expressed in United States dollars)

1. ADDITIONAL INFORMATION

The summary financial statements are derived from the consolidated financial statements of Proven Investments Limited as at and for the years ended March 31, 2020, 2019, 2018, 2017 and 2016. The Company is incorporated and domiciled in Saint Lucia under the International Business Companies Act, with registered office at 20 Micoud Street, Castries, Saint Lucia. The Company's shares are listed on the Jamaica Stock Exchange.

The Group comprises the Company and its subsidiaries, including associated companies accounted for under the equity method, as identified in the audited financial statements. The activities of the Group include private banking, wealth management, retail lending and real estate investment.

2. BASIS OF PREPARATION

These summary financial statements have been extracted from the consolidated financial statements as at and for the years ended 31 March 2020, 2019, 2018, 2017 and 2016. The consolidated financial statements were authorised for issue by the Board of Directors on 20 July 2020, 6 June 2019, 28 May 2018, 26 May 2017 and 30 May 2016 respectively.

The summary consolidated financial statements do not include all the disclosures provided in the complete consolidated financial statements and will not provide as comprehensive an understanding as provided by the complete consolidated financial statements. The complete consolidated financial statements are included in our annual reports that are available on our website (weareproven.com).

PERFORMANCE SNAPSHOT

CATEGORY WINNER

The AMCHAM Jamaica Award of Excellence for Corporate Social Responsibility which recognizes corporate social responsibility by companies operating in Jamaica.

CELEBRATING TEN
YEARS

with eight (8) acquisitions
and a very robust Private
Equity pipeline

Business Activities for FY 2020

57.68%

Efficiency Ratio

31.6%

**Attractive
Return on
Equity** to our
shareholders

61.26%

Organic Growth
in 2020 core
earnings.

compared to corresponding period last year



Strong real estate pipeline
which includes (3) rental
income properties and six (6)
developmental sales projects.

RECORD YEAR

US\$29.98M
in profit

US\$9.0M
dividend
distributions

US\$24.93M value extraction
through the exit of 50.0% of the
equity position held in Access
Financial Services Limited

Technology and FINTECH advancement across our Portfolio Companies as evident by :

- Website upgrades, securitization, data enhancements and features (BOSLIL, IFP, PWL and PREIT (underway):
- PROVEN Global Trading (International trading platform),
- IPOPRO (IPO selling platform) and
- PROVEN Wealth App.

9. MANAGEMENT DISCUSSION AND ANALYSIS:

The management of PIL is responsible for the integrity and objectivity of the information contained in the Management Discussion and Analysis ("MD&A"). The MD&A is prepared to give prospective Applicants information required to independently assess the operations and financial performance of PIL for (i) the financial year ended March 31, 2020 compared with the prior financial year and (ii) the six-month period ended September 30, 2020. It should be read in conjunction with PIL's financial statements for both periods under review.

The information presented herein in respect of the financial year ended March 31, 2020 is an abridged version of the MD&A contained in PIL's 2020 Annual Report released on August 25, 2020, which can be referred to for further details on the operational results of PIL. The financial information disclosed in this MD&A for each of the periods under review is consistent with (i) PIL's audited consolidated financial statements and related notes for the financial year ended March 31, 2020 which can be found at Appendix 3 and (ii) the unaudited financial statements for the six-month period ended September 30, 2020 respectively which can be found at Appendix 5.

Unless otherwise indicated, all amounts expressed are in United States dollars and have been primarily derived from PIL's financial statements which are prepared in accordance with International Financial Reporting Standards (IFRS).

This MD&A may contain forward-looking statements, and prospective Applicants should therefore refer to the Disclaimer & Note on Forward-Looking Statements in Section 1 of this Prospectus when interpreting the information contained in this MD&A.

FINANCIAL PERFORMANCE FOR THE FINANCIAL YEAR ENDED MARCH 31, 2020

The following is a presentation of key financial data (in US\$) derived from the audited consolidated financial statements of the Group for the year ended March 31, 2020 which are set out in full at Appendix 3.

PROVEN INVESTMENTS LIMITED

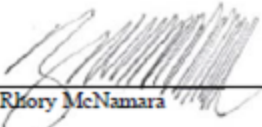
Group Statements of Financial Position


As of March 31, 2020

(Presented in United States dollars, except as otherwise stated)

	Notes	2020 \$'000	2019 \$'000 (Restated, Note 38)	2018 \$'000 (Restated, Note 38)
ASSETS				
Cash and cash equivalents	4(c)(ii)	94,629	69,108	89,363
Resale agreements	5	5,742	10,056	24,373
Investment securities	6	291,396	336,740	369,085
Loans receivable	7	28,855	51,334	41,557
Other assets	8	12,993	9,307	10,350
Property development in progress	9	11,869	10,597	-
Income tax recoverable		-	66	51
Guarantees and letters of credit		12,583	2,366	-
Property, plant and equipment	10	3,057	1,355	1,039
Investment property	11	12,270	14,229	17,348
Intangible assets	12	19,376	35,423	20,014
Investment in associates	14	118,988	80,972	-
Deferred tax asset	21	1,224	1,768	1,389
Total assets		<u>612,982</u>	<u>623,321</u>	<u>574,569</u>
LIABILITIES AND STOCKHOLDERS' EQUITY				
Liabilities				
Repurchase agreements	15	77,609	88,625	93,709
Owed to related parties	16	932	423	98
Notes payable	17	154,503	185,550	110,961
Current income tax payable		1,210	688	1,143
Other liabilities	18	6,427	8,082	4,220
Due to banks		420	522	2,187
Due to customers	19	250,432	221,051	240,829
Deferred income		1,813	2,854	-
Guarantees and letters of credit		12,963	2,382	-
Lease liabilities	20	1,252	-	-
Preference shares	22	1	1	16,416
Total liabilities		<u>507,562</u>	<u>510,178</u>	<u>469,563</u>
Stockholders' equity				
Share capital	23	86,716	86,716	86,716
Fair value reserve	24	(14,865)	2,689	(8,194)
Foreign exchange translation reserve	25	(2,622)	(7,063)	(6,875)
Retained earnings		<u>29,781</u>	<u>8,383</u>	<u>12,281</u>
Equity attributable to owners of the Company		99,010	90,725	83,928
Non-controlling interest	26	<u>6,410</u>	<u>22,418</u>	<u>21,078</u>
Total stockholders' equity		<u>105,420</u>	<u>113,143</u>	<u>105,006</u>
Total liabilities and stockholders' equity		<u>612,982</u>	<u>623,321</u>	<u>574,569</u>

The consolidated financial statements on pages 10 to 90 were approved for issue by the Board of Directors on July 20, 2020 and signed on its behalf by:

 Director
Rhory McNamara

 Director
Jeffrey Gellineau

PROVEN INVESTMENTS LIMITED

Group Statements of Profit or Loss and Other Comprehensive Income

Year ended March 31, 2020

(Presented in United States dollars, except as otherwise stated)

	<u>Notes</u>	<u>2020</u> \$'000	<u>2019</u> \$'000 <i>(Restated, Note 38)</i>
Net interest income and other revenue			
Interest income, calculated using the effective interest method	27	20,285	26,206
Interest expense	27	(9,107)	(7,475)
		11,178	18,731
Dividends		34	342
Fees and commissions		11,572	8,202
Net fair value adjustments and realised gains/(losses)	28	3,783	1,139
Net foreign exchange gains		1,910	1,633
Gain on disposal of subsidiary	13(b)	24,930	-
Pension management income		<u>3,434</u>	<u>2,832</u>
Operating revenue, net of interest expense		56,841	32,879
Other income		<u>13,390</u>	<u>4,841</u>
Total		<u>70,231</u>	<u>37,720</u>
Operating expenses			
Staff costs	29	12,876	11,640
Depreciation and amortisation	10,12	1,996	1,848
Impairment loss/(reversal) on loans and other assets		1,462	1,089
Impairment loss/(reversal) on investments		362	(476)
Property expenses		9,359	116
Other operating expenses	30	<u>11,867</u>	<u>11,916</u>
Total		<u>37,922</u>	<u>26,133</u>
Operating profit		32,309	11,587
Preference share dividend	32(f)	(8,605)	(1,289)
Share of profit of associates	14	<u>10,438</u>	<u>1,308</u>
Profit before income tax		34,142	11,606
Income tax charge	31	(1,900)	(1,665)
Profit for the year		<u>32,242</u>	<u>9,941</u>
Profit attributable to:			
Owners of the company		29,979	6,847
Non-controlling interest	26	<u>2,263</u>	<u>3,094</u>
Profit for the year		<u>32,242</u>	<u>9,941</u>
Earnings per stock unit	33	<u>4.79¢</u>	<u>1.09¢</u>

PROVEN INVESTMENTS LIMITED

Group Statements of Profit or Loss and Other Comprehensive Income (Continued)

Year ended March 31, 2020

(Presented in United States dollars, except as otherwise stated)

	<u>2020</u> \$'000	<u>2019</u> \$'000 (Restated, Note 35)
Profit for the year	<u>32,242</u>	<u>9,941</u>
Other comprehensive income		
Items that are or may be reclassified to profit or loss:		
Realised gains on securities at FVOCI	1,013	1,596
Unrealised losses on securities at FVOCI	(7,914)	(204)
Deferred tax on fair value adjustment on securities at FVOCI and ECL	773	878
Exchange differences on translation of foreign operations	4,441	(188)
Share of other comprehensive (loss)/ income in associates (note 14)	(12,236)	5,049
Total other comprehensive (loss)/income	<u>(13,923)</u>	<u>7,131</u>
Total comprehensive income for the year	<u>18,319</u>	<u>17,072</u>
Total comprehensive income attributable to:		
Owners of the Company	16,866	13,978
Non-controlling interests	<u>1,453</u>	<u>3,094</u>
Total comprehensive income for the year	<u>18,319</u>	<u>17,072</u>

PROVEN INVESTMENTS LIMITED

Group Statement of Changes in Equity

Year ended March 31, 2020

(Presented in United States dollars, except as otherwise stated)

	Share capital \$'000 (Note 23)	Fair value reserve \$'000 (Note 24)	Foreign exchange translation reserve \$'000 (Note 25)	Retained earnings \$'000	Attributable to equity holders of the Company \$'000	Non- controlling interest \$'000 (Note 26)	Total \$'000
Balances at March 31, 2018,							
as previously reported	86,716	(8,194)	(6,875)	13,448	85,095	22,257	107,352
Prior year adjustment (Note 38)	-	-	-	(1,167)	(1,167)	(1,179)	(2,346)
Restated balances at March 31, 2018	86,716	(8,194)	(6,875)	12,281	83,928	21,078	105,006
Adjustment on impact of initial application of IFRS 9, net of tax	-	3,564	-	(5,679)	(2,115)	-	(2,115)
Restated balances at April 1, 2018	86,716	(4,630)	(6,875)	6,602	81,813	21,078	102,891
Total comprehensive income for 2019							
Profit for the year, as previously reported	-	-	-	6,968	6,968	3,217	10,185
Prior year adjustment (Note 38)	-	-	-	(121)	(121)	(123)	(244)
As restated	-	-	-	6,847	6,847	3,094	9,941
Other comprehensive income for the year							
Foreign exchange differences on translation of foreign subsidiary's financial statements	-	-	(188)	-	(188)	-	(188)
Realised gain on securities at FVOCI	-	1,596	-	-	1,596	-	1,596
Unrealised loss on debt securities at FVOCI	-	(204)	-	-	(204)	-	(204)
Deferred tax credit on fair value adjustments	-	878	-	-	878	-	878
Share of associates' other comprehensive income	-	5,040	-	-	5,040	-	5,040
Other comprehensive income for year, net of tax	-	7,319	(188)	-	7,131	-	7,131
Total comprehensive income for the year	-	7,319	(188)	6,847	13,978	3,094	17,072
Transactions with owners recorded directly in equity							
Dividends to equity holders (Note 34)	-	-	-	(5,066)	(5,066)	(1,754)	(6,820)
Balances at March 31, 2019, as restated	86,716	2,689	(7,063)	8,383	90,725	22,418	113,143
Total comprehensive income for 2020							
Profit for the year	-	-	-	29,979	29,979	2,263	32,242
Other comprehensive loss for the year							
Foreign exchange differences on translation of foreign subsidiary's financial statements	-	-	4,441	-	4,441	-	4,441
Realised gain on securities at FVOCI	-	1,013	-	-	1,013	-	1,013
Unrealised loss on debt securities at FVOCI	-	(7,104)	-	-	(7,104)	(810)	(7,914)
Deferred tax credit on fair value adjustments	-	773	-	-	773	-	773
Share of associates' other comprehensive loss	-	(12,236)	-	-	(12,236)	-	(12,236)
Other comprehensive loss for year, net of tax	-	(17,554)	4,441	-	(13,113)	(810)	(13,923)
Total comprehensive income	-	(17,554)	4,441	29,979	16,866	1,453	18,319
Transactions with owners recorded directly in equity							
Disposal of subsidiary with NCI	-	-	-	-	-	(16,361)	(16,361)
Dividends to equity holders (Note 34)	-	-	-	(8,581)	(8,581)	(1,100)	(9,681)
Balances at March 31, 2020	86,716	(14,865)	(2,622)	29,781	99,010	6,410	105,420

PROVEN INVESTMENTS LIMITED

Group Statements of Cash Flows

Year ended March 31, 2020

Presented in United States dollars, except as otherwise stated

	Notes	2020 \$'000	2019 \$'000 (Restated, Note 38)
Cash flows provided/(used) by operating activities			
Profit for the year		32,242	9,941
Adjustments for:			
Depreciation	10	667	386
Amortisation	12	1,329	1,462
Interest income	27	(20,285)	(26,206)
Interest expense	27	9,107	7,475
Dividend income		(34)	(342)
Impairment loss/(reversal) on loans and other assets		1,462	1,089
Impairment loss/(reversal) on investments		362	(476)
Share of profit of associates	14	(10,438)	(1,308)
Fair value adjustment on investment property	28	(952)	(1,978)
Gain on disposal of subsidiary	13(b)	(24,930)	-
Unrealised foreign exchange gain		(1,910)	(1,633)
Amortisation of transaction cost on issue of preference shares		-	323
Income tax charge	31	1,900	1,665
		(11,480)	(9,602)
Change in operating assets and liabilities			
Investment securities		39,960	36,980
Loans receivable		(6,371)	(6,070)
Other assets		(4,400)	4,054
Other liabilities		(2,944)	1,193
Due to customers		29,381	(19,778)
Due to other banks		(102)	(1,665)
Repurchase agreements		(11,016)	(5,084)
Resale agreements		4,314	14,317
Owed to related party		509	325
Deferred income		(1,041)	2,854
Development in progress		2,942	(1,507)
		39,752	16,017
Interest received		20,675	24,079
Dividend received		34	342
Interest paid		(8,868)	(8,815)
Income tax paid		(1,143)	(2,206)
Net cash provided by operating activities		50,450	29,417
Cash flows provided/(used) by investing activities			
Acquisition of subsidiaries, net of cash acquired		-	(19,829)
Acquisition of associate, net of dividends		(17,324)	(74,615)
Proceeds from disposal of property, plant and equipment		13	-
Proceeds from disposal of subsidiary		16,245	-
Purchase of investment property		(1,161)	(3,993)
Purchase of property, plant and equipment		(1,254)	(702)
Purchase of intangible asset	12	(1,630)	(377)
Repayment of preference shares		-	(16,737)
Net cash used by investing activities		(5,111)	(116,253)
Net cash flows provided/(used) by operating and investing activities (carried forward to page 15)			
		45,339	(86,836)

SUMMARY OF FINANCIAL PERFORMANCE (FINANCIAL YEAR ENDED MARCH 31, 2020)

Solid Core Growth

PIL registered a strong performance for the financial year ended March 31, 2020. Over the period, emphasis was placed on executing growth strategies across all business lines, however the realized results were offset by adverse market conditions stemming from the effects of the COVID-19 pandemic in the final quarter. Net Profit attributable to Owners of the Company (NPAO) for the year amounted to US\$29.98 million, while NPAO adjusted for the extraordinary gain and associated charges amounted to US\$11.04 million, which represents a 61.26% increase in core earnings from the US\$6.85 million earned in the previous year. PIL experienced robust organic growth resulting from the disciplined execution of its Private Equity strategy which focused on optimizing and extracting value created by its Portfolio Assets through ongoing expansion, management and rebalancing of its holdings to deliver above average returns to its shareholders.



PERFORMANCE DRIVERS

PIL operates under three distinct business strategies, namely, (1) Private Equity (Financial Services and Real Sector), (2) Real Estate and (3) Treasury/PIL Proprietary.

1. PRIVATE EQUITY

PROVEN Wealth Limited (PWL)

PWL reported Profit Attributable to Equity Holders of US\$2.51 million for the year ended March 31, 2020, which represented 8.36% of the Group's NPAO. Revenue generated by PWL totalled US\$10.63 million of which Net Interest Income and Other Income accounted for 25.59% and 74.41% respectively. Pension Management Income and Interest Income were the top performing line items during the year. Total Administrative and General Expenses amounted to US\$6.79 million, accounting for 23.76% of total Group Operating Expenses. Total Assets were reported at US\$113.67 million as at March 31, 2020, compared to US\$115.69 million in the prior year.

PWL continues to focus on its strategy to grow its off-balance sheet wealth and advisory management business by offering innovative investment solutions to clients. The company's diversification of its revenue streams and reduced reliance on the repo business resulted in non-interest income accounting for 74.41% of its revenue. PWL is also focused on improving its operating efficiency aided by the adoption of improved technological solutions throughout the business. PWL and International Financial Planning Jamaica Limited (formerly PROVEN Fund Managers Limited) were merged on April 1, 2019. The first full year of operations as a merged entity produced synergistic gains which enabled greater value extraction from this portfolio company.

Access Financial Services Limited (AFSL)

As a result of reduced holdings from 49.72% to 24.72% in September 2019, AFSL is now recognised as an associate company resulting in the recognition of a share of its profits, instead of a consolidation of its results into PIL's Consolidated performance. AFSL's contribution for the financial year ended March 31, 2020 amounted to US\$0.850 million.

BOSLIL Bank Limited (BOSLIL)

PIL currently owns 75% of the equity of BOSLIL. BOSLIL experienced another successful year, as Net Profit totalled US\$4.64 million, resulting in US\$3.43 million in Profit Attributable to Equity Holders being realized. This contributed 11.43% to the Group's NPAO. Revenue generated by BOSLIL totalled US\$10.23 million with Net Interest Income and Other Income accounting for 62.82% and 37.18% respectively. BOSLIL contributed 57.50% to total Net Interest Income reported by the Group. Efficiency Ratio increased from 47.03% as at March 31, 2019 to 54.65% as at March 31, 2020 due mainly to non-recurrent expenses associated with business process improvements and IFRS9 related charges. Total Administrative and General Expenses amounted to US\$5.59 million, accounting for 19.57% of total Group Operating Expenses. Total Assets of the Bank experienced a 12.08% increase from US\$245.35 million as at March 2019 to US\$274.98 million as at March 2020. BOSLIL's performance was mainly driven by growth in its core business, reflecting optimal asset-liability management and cost synergies which resulted in the Bank posting an increase of 8.51% in Net Profits compared with the previous year.

International Financial Planning (Cayman) Limited (IFP)

PIL acquired 100% interest in IFP in August 2018. IFP is a licensed securities dealer with offices in Cayman, Bermuda and the British Virgin Islands that caters to a variety of investors ranging from medium to high net worth individuals. The company reported Revenues and Net Profit of US\$5.66 million and US\$0.73 million respectively. This resulted in a NPAO contribution to the Group of 2.45% for the year ended March 31, 2020. PIL is currently in the process of re-engineering this business and anticipates revenue enhancement and cost synergy measures to bear fruit in the medium to long term. IFP operations are entirely focused on fee based off balance sheet activities, and as a result 100% of its revenue is derived from fees and commission which contributed 48.88% to the overall Fees and Commission reported by the Group for the year ended March 31, 2020.

JMMB Group Limited (JMMBGL)

PIL acquired 20.01% of the participating voting shares in JMMBGL in December 2018 and thereafter opted to maintain its 20.01% equity stake through its participation in the additional public offering (APO) which closed in November 2019. JMMBGL is an associate company and contributed US\$10.35 million in the form of Share of Profits for the year

ended March 31, 2020. JMMBGL's expanding presence in the on-shore banking and insurance sub-industry within the region is consistent with PIL's ongoing strategy to diversify the portfolio of investments across the twenty four (24) countries of the Caribbean as well as Latin America.

Dream Entertainment Limited (DREAM)

In February 2019, PIL acquired a 20% equity stake in DREAM. DREAM has over the years provided enviable entertainment products that cater to a growing audience that is primarily beyond the Jamaican shores. The greater part of 2019 was spent on restructuring the DREAM organisational structure to improve operating efficiency while realising some level of integration into the PIL structure. For the year ended March 31, 2020 PIL reported a marginal share of loss amounting to US\$0.017M. Going forward, DREAM's focus will shift to managing cash flow as it navigates the COVID 19 Pandemic while realising the benefits of the restructuring initiatives undertaken in the prior year. The Management of DREAM remains optimistic and looks forward to the reopening of the Entertainment Sector. PIL continues to view this portfolio investment from its strategic lens as it aligns with PIL's strategic thrust to identify, invest in and grow, viable real sector private companies. The objective is to create shareholders' value through a clear exit strategy.

2. REAL ESTATE

Real Properties Limited (RPL)

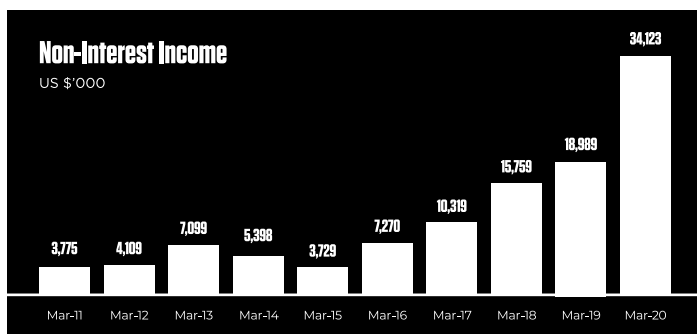
RPL reported Profit Attributable to Equity Holders of US\$2.38 million. This performance contributed 7.93% to Group NPAO and represents a year over year increase of 40.16%. The increase was mainly driven by robust property sales which contributed \$1.12M in income (the sales proceeds are represented in the Other Income line item while the cost of development is reflected in Property Expense line item). Total assets stood at US\$35.01 million as at March 31, 2020, which represents a 14.07% increase compared to US\$30.69 million reported as at March 31, 2019. This subsidiary continues to diversify its portfolio of real estate holdings which as at March 31, 2020, included three (3) rental income properties and six (6) developmental sales projects; all at various stages of the development cycle. RPL continues to closely monitor the local and international real estate markets for new opportunities while making the requisite adjustment to successfully navigate the uncertainties associated with recent developments around COVID 19.

Residential Development	Location	Description	Status/Projected Completion Date
The César	21 Millsborough Avenue, Kingston 6	6 Villas & 9 Apartments	August 2021
VIA at Braemar	19-21 Braemar Avenue, Kingston 5	99 Apartments (51 Studios, 30 One Bedrooms, 18 Two Bedrooms)	September 2021
Mystic Ridge	Milford Road, St. Ann	156 Apartments (144 Studios, 12 Two Bedrooms)	September 2022
AVISTA at Bloomfield	Bloomfield, Mandeville	78 Apartments (40 Studios, 20 One Bedroom, 18 Two Bedrooms)	March 2022
Grove Park (52% stake)	Grove Park Avenue, Kingston 8	76 Apartment (48 One Bedroom, 28 Two Bedrooms)	May 2022
Omega Drive (40% stake)	Omega Drive- Grand Cayman	13 Townhouses (9 Two Bedroom, 4 Three Bedroom)	December 2021
RENT/LEASE	Location	Description	Status/Projected Completion Date
Real NPW	Newport West, Kingston 13	29,680 SF of commercial space	100% Occupancy
Real Portmore Pine 1	Portmore Pines Plaza, Greater Portmore	26,908 SF of commercial space	100% Occupancy
Real Portmore Pines 2 (51% stake)	Portmore Pines Plaza, Greater Portmore	51,689 SF of commercial space	100% Occupancy
Gladstone Commercial (60% stake)	Gladstone Drive, Kingston 5	41,872 SF of commercial space	Projected completion December 2021
Bloomfield Commercial	Bloomfield, Mandeville	~100,000 SF of commercial space	Projected Completion 2023

3. TREASURY / PIL PROPRIETARY

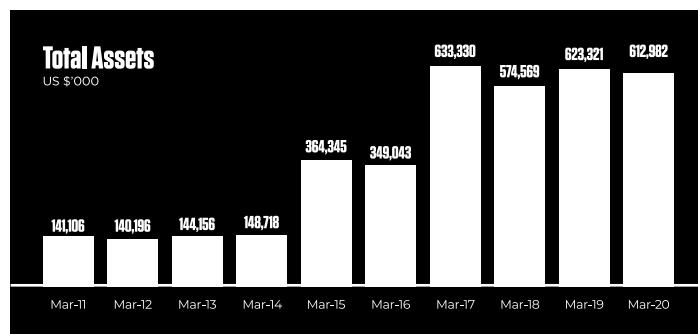
The Treasury segment of PIL's operations generated Profit Attributable to Equity Holders of US\$20.08 million (net of all intercompany income and charges) for the year ended March 31, 2020. This represented 67.00% of the total NPAO of \$29.98 million reported for the year.

The performance of this segment was mainly attributable to the extraordinary gain of \$24.93 million realized on PIL's sale of 25.0% of its holdings in AFSL in September 2019. Reflected in this segment is the JMMBGL portfolio investment net of interest charges. Net Interest income (NII) registered a loss of US\$3.09 million largely reflecting debt servicing obligations associated with wholesale funding of the JMMBGL share acquisition. The loss on the Net Interest Income line was partially offset by Other Income of US\$1.45 million, which was driven by Dividend Income and Foreign Exchange Translation Gains. Total Administrative and General Expenses amounted to US\$4.69 million, accounting for 16.43% of total Group Operating Expenses while Preference Dividend charges totalled US\$8.61 million.



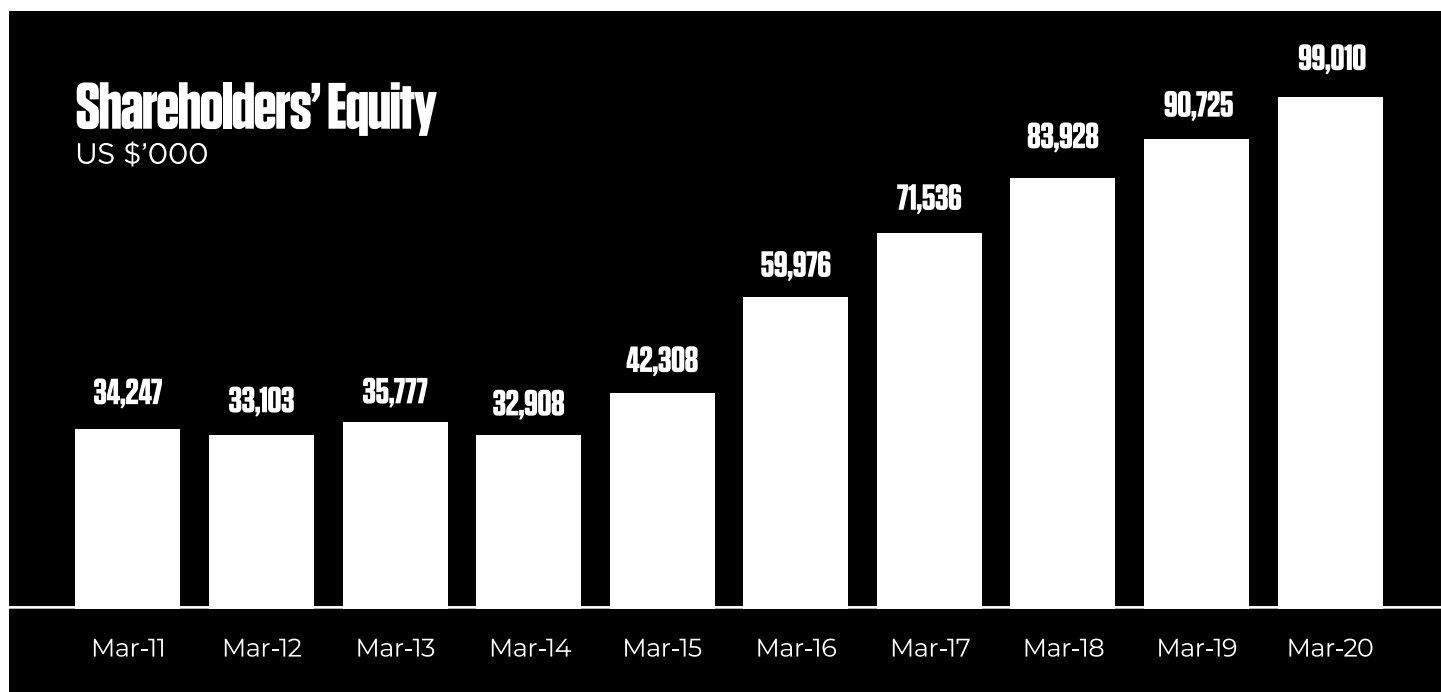
STATEMENT OF FINANCIAL POSITION

Total assets amounted to US\$612.99 million as at March 31, 2020, which declined marginally from the US\$623.32 million reported as at March 31, 2019. The year over year shift in the composition of total assets mainly emanated from a 13.47% reduction in the Investment Securities portfolio over the period along with shifts in Investment in Associates to account for the revised recognition of AFSL. The reduction in the Investment Securities holding was deliberate to optimize the risk return dynamics taking into consideration the flat yield curve and credit spread risk. These portfolio rebalancing initiatives also enabled an improvement in the overall liquidity positioning particularly in the final quarter, which was aimed at bolstering the Company's ability to successfully navigate the uncertainties associated with the COVID-19 pandemic while also providing sufficient cash resources to take advantage of opportunities that may arise due to depressed asset prices. As a result of these initiatives cash and cash equivalent increased 36.93% year over year. Liabilities also remained flat at US\$507.56 million as at March 31, 2020 from US\$510.18 million as at March 31, 2019.



SHAREHOLDERS' EQUITY

Shareholders' Equity Attributable to Owners of the Company increased by 9.13% to US\$99.01 million as at March 2020 from US\$90.73 million as at March 2019. The change is attributed to a significant increase in retained earnings arising from core growth and net impact of activities associated with Portfolio Assets namely JMMBGL and AFSL. The dislocation of asset prices throughout March due to the effects of the COVID-19 pandemic negatively impacted the Investment revaluation reserve resulting in a loss of US\$14.87 million compared to a gain of US\$2.69 million for the same period last year. However, this was offset by Retained Earnings which registered more than a two-fold increase compared to the period ended March 2019.



DIVIDEND PAYMENT

The Board of Directors approved a quarterly dividend of US\$0.0028 per share to all Ordinary Shareholders on record as of July 6, 2020, which was paid on July 20, 2020. This represents an annualized tax-free dividend yield of 5.23% based on the average share price of US\$0.28 for the year ended March 31, 2020.

FINANCIAL PERFORMANCE FOR THE SIX MONTHS ENDED SEPTEMBER 30, 2020

The following is a presentation of key financial data (in US\$) derived from the unaudited consolidated financial statements of the Group stated for the period ended September 30, 2020, which are set out in full in Appendix 5.

Un-Audited Consolidated Statement of Financial Position

September 30, 2020

	September 2020 US\$	September 2019 US\$	MARCH 2020 US\$
ASSETS			
Cash and cash equivalents	125,140,244	123,581,751	94,628,891
Resale agreements	1,818,657	11,635,626	5,742,153
Investment securities	261,505,826	295,505,571	291,396,093
Investment in Associates	132,626,869	106,999,548	118,987,158
Loans Receivable	27,057,158	26,872,183	28,855,004
Other Receivables	30,767,621	33,079,913	35,098,282
Property Development In Progress	7,893,929	1,528,182	3,752,631
Investment Property	11,780,378	25,864,005	12,270,426
Intangible Assets	19,342,734	18,253,782	19,194,111
Property, plant and equipment	3,967,484	2,284,189	3,057,071
Total Assets	621,900,900	645,604,750	612,981,820
LIABILITIES			
Client liabilities	72,300,089	78,590,148	78,024,460
Related company	1,730,008	7,934,265	931,929
Notes Payable	150,419,749	143,048,962	154,502,508
Preference shares	1,000	1,000	1,000
Other liabilities	23,403,931	41,337,731	23,665,653
Due to Customers	244,654,163	254,894,549	250,436,099
Total Liabilities	492,508,940	525,806,655	507,561,649
SHARE HOLDERS' EQUITY			
Share capital	86,716,754	86,716,754	86,716,754
Investment revaluation reserve	3,026,548	6,838,078	(14,864,613)
Foreign exchange translation	103,358	(8,722,230)	(2,622,262)
Retained earnings	32,017,738	29,109,108	29,780,573
Total Shareholders' Equity	121,864,398	113,941,710	99,010,452
Minority Interest	7,527,562	5,856,385	6,409,719
Total Shareholders' Equity and Liabilities	621,900,900	645,604,750	612,981,820

Approved for Issue by the Board of Directors and signed on its behalf by



Director



Director

Un-Audited Consolidated Statement of Income

for the period ended September 30, 2020

	Quarter ended September 2020	Quarter ended September 2019	Period ended September 2020	Period ended September 2019	Audited March 2020
	US\$	US\$	US\$	US\$	US\$
INCOME					
Interest Income	2,910,693	6,931,913	6,001,188	13,812,933	20,284,963
Interest expense	(2,248,972)	(2,590,332)	(4,459,225)	(5,216,976)	(9,107,249)
Net Interest income	661,721	4,341,581	1,541,963	8,595,957	11,177,714
Other income					
Gains on securities trading	3,482,056	2,747,394	3,854,739	3,389,449	3,782,565
Dividend Income	6,343	7,205	10,112	39,718	32,950
Pension Management Income	785,317	847,777	1,567,942	1,652,293	3,432,337
Fees & Commissions	1,918,427	3,529,139	3,399,692	6,901,047	11,584,739
Foreign exchange translation gains/(losses)	251,209	519,219	632,400	1,186,972	1,908,083
Other Income	1,694,489	509,414	3,034,808	1,507,891	4,031,166
	8,137,841	8,160,148	12,499,693	14,677,370	24,771,840
NET REVENUE	8,799,562	12,501,729	14,041,656	23,273,327	35,949,554
OPERATING EXPENSES					
Depreciation and Ammortization of Intangibles	447,603	478,788	887,863	916,210	1,976,910
IFRS 9 Provisioning	(172,519)	(289,475)	(184,191)	(296,072)	361,576
Administrative and General Expenses	4,758,712	8,248,034	8,924,616	15,808,716	26,231,841
	5,033,796	8,437,347	9,628,288	16,428,854	28,570,327
OPERATING PROFIT	3,765,766	4,064,382	4,413,368	6,844,473	7,379,227
Preference dividend	(840,728)	(6,745,989)	(1,052,702)	(7,196,481)	(8,605,461)
Share of Results of Associates	1,747,455	1,672,821	3,289,402	3,132,699	10,437,606
Gain on Partial Disposal of subsidiary	-	23,970,846	-	23,970,846	24,930,378
	906,727	18,897,678	2,236,700	19,907,064	26,762,523
Profit before income tax	4,672,492	22,962,060	6,650,068	26,751,537	34,141,751
Income tax	(348,851)	(734,162)	(509,695)	(1,082,370)	(1,899,983)
NET PROFIT	4,323,642	22,227,898	6,140,373	25,669,167	32,241,767
Less income attributable to non-controlling interest	(935,364)	(870,356)	(1,342,843)	(1,876,290)	(2,263,193)
Profit attributable to owners of the company	3,388,278	21,357,542	4,797,530	23,792,877	29,978,574
EARNINGS PER STOCK UNIT - US cents	0.54	3.42	0.77	3.80	4.79

Un-Audited Consolidated Statement of Comprehensive Income

for the period ended September 30, 2020

	Quarter ended September 2020	Quarter ended September 2019	Period ended September 2020	Period ended September 2019	Audited March 2020
	US\$	US\$	US\$	US\$	US\$
NET PROFIT	4,323,642	22,227,898	6,140,373	25,669,167	32,241,767
OTHER COMPREHENSIVE INCOME					
Items that are or may be reclassified to profit or loss:					
Unrealised (loss)/Gain on investments securities	8,277,022	1,626,226	17,891,161	4,179,069	(18,363,927)
Foreign exchange translation reserve	4,177,785	(792,444)	2,725,620	(2,476,902)	4,440,738
Total Comprehensive income	16,778,449	23,061,680	26,757,154	27,371,334	18,318,578

Un-Audited Consolidated Statement of Cash Flows

for the period ended September 30, 2020

	Period ended September 2020	Period ended September 2019	Year-ended March 2020
	US\$	US\$	US\$
CASH FLOWS FROM OPERATING ACTIVITIES:			
Net profit	4,797,530	23,792,877	29,979,574
Cumulative transition effect of IFRS 9 Adoption	-	(17,240,866)	(17,240,866)
Foreign Exchange Translation			
Depreciation and Amortization	887,863	916,210	1,976,910
Income Tax Charge	509,695	1,082,370	1,899,982
Operating cashflow before movements in working capital	6,195,088	8,550,591	16,615,601
Changes in operating assets and liabilities			
Receivables	(9,730,787)	(31,229,932)	(11,457,353)
Loans	1,797,846	24,461,067	22,478,246
Client Liabilities	(1,957,330)	32,262,358	33,594,769
Payables	3,523,255	27,328,466	(2,311,605)
Investments	47,781,428	45,383,927	27,789,714
Related company	798,078	7,511,742	485,286
Net cash provided by operating activities	48,407,578	114,268,219	87,194,658
CASH FLOWS FROM INVESTING ACTIVITIES:			
Investments in associates	(13,639,712)	(8,786,682)	(20,774,292)
Purchase of property, plant and equipment	(1,268,065)	(1,149,767)	(2,221,102)
Purchase/Disposal of intangible asset	(678,834)	16,475,894	14,773,318
Purchase of Investment Properties	490,048	(2,545,467)	(2,255,864)
Net cash (used in) provided by investing activities	(15,096,563)	3,993,978	(10,477,940)
CASH FLOWS FROM FINANCING ACTIVITIES:			
Notes payable	(4,082,759)	(42,501,526)	(31,047,979)
Minority Interest	1,117,843	(16,561,610)	(16,008,277)
Dividend Paid	(2,560,365)	(3,066,019)	(8,580,249)
Foreign Exchange Translation	2,725,619	(1,659,230)	4,440,738
Net cash used in by financing activities	(2,799,662)	(63,788,385)	(51,195,767)
NET INCREASE IN CASH AND CASH EQUIVALENTS	30,511,353	54,473,812	25,520,951
Cash and cash equivalents at beginning of period	94,628,891	69,107,939	69,107,940
CASH AND CASH EQUIVALENTS AT END OF PERIOD	125,140,244	123,581,751	94,628,891

Un-Audited Consolidated Statement of Changes in Equity

September 30, 2020

	Share capital	Minority Interest	Investment Revaluation reserve	Foreign exchange translation	Retained earnings	Total
	US\$	US\$	US\$	US\$	US\$	US\$
Balance at April 1, 2020	86,716,754	6,409,719	(14,864,613)	(2,622,262)	29,780,573	105,420,171
Balance at April 1, 2020	<u>86,716,754</u>	<u>6,409,719</u>	<u>(14,864,613)</u>	<u>(2,622,262)</u>	<u>29,780,573</u>	<u>105,420,171</u>
Total Comprehensive (Loss)/Income for the period		1,342,843	17,891,161	2,725,619	4,797,530	26,757,153
Dividends to equity holders		(225,000)			(2,560,366)	(2,785,366)
Balance at September 30, 2020	<u>86,716,754</u>	<u>7,527,562</u>	<u>3,026,548</u>	<u>103,357</u>	<u>32,017,738</u>	<u>129,391,958</u>

Un-Audited Consolidated Statement of Changes in Equity

September 30, 2019

	Share capital	Minority Interest	Investment Revaluation reserve	Foreign exchange translation	Retained earnings	Total
	US\$	US\$	US\$	US\$	US\$	US\$
Balance at April 1, 2019	86,716,754	22,417,996	2,689,000	(7,063,000)	8,382,250	113,143,000
Balance at April 1, 2019 as restated	<u>86,716,754</u>	<u>22,417,996</u>	<u>2,689,001</u>	<u>(7,063,000)</u>	<u>8,382,250</u>	<u>113,143,000</u>
Total Comprehensive (Loss)/Income for the period	-	1,876,290	4,179,069	(2,476,902)	23,792,877	27,371,334
Partial Disposal of Subsidiary	-	(17,695,153)	(29,991)	817,672	-	(16,907,472)
Dividends to equity holders	-	(742,748)	-	-	(3,066,019)	(3,808,767)
Balance at September 30, 2019	<u>86,716,754</u>	<u>5,856,385</u>	<u>6,838,078</u>	<u>(8,722,230)</u>	<u>29,109,108</u>	<u>119,798,095</u>

SUMMARY OF FINANCIAL PERFORMANCE (6 MONTHS ENDED SEPTEMBER 30, 2020)

FINANCIAL PERFORMANCE

PIL registered a creditable performance for the six-month period ended September 30, 2020 despite the COVID-19 pandemic and its continued impact on the global and local economy. Net Profit attributable to Owners of the Company (NPAO) for the period amounted to US\$4.80 million, down 17.49% compared to the normalized profit of US\$5.81 million recorded for the period ended September 30, 2019. The year over year decline in NPAO primarily reflects decreases in Net Interest Income and Fees and Commission Income, emanating from a reduced equity holding in Access Financial Services Limited and lower business activity. The trajectory of the economic recovery remains uncertain as the negative effects of the COVID-19 pandemic continues. However, PIL is well positioned for recovery due to its continued implementation of its risk mitigation measures along with maintenance of adequate liquidity levels. Additionally, PIL's top priority remains centered around continued growth of our Private Equity and Real Estate strategies through acquisitions and the protection of our stakeholders. The company has performed well due to the diversity of its portfolio companies which garners well for the resilience displayed during the COVID-19 pandemic.

PERFORMANCE DRIVERS

PIL operates under three distinct business strategies, namely, (1) Private Equity (Financial Services and Real Sector), (2) Real Estate and (3) Treasury/PIL Proprietary.

1. PRIVATE EQUITY

JMMB Group Limited (JMMBGL)

PIL acquired 20.01% of the participating voting shares in JMMBGL in December 2018 and thereafter opted to maintain its 20.01% equity stake through its participation in JMMBGL's APO which closed in November 2019. JMMBGL is an associate company and contributed US\$3.24 million in the form of Share of Profit for the period ended September 30, 2020. This amount is gross of the expenses arising from debt servicing associated with the costs of acquisition. JMMBGL's expanding presence in the onshore banking and insurance sub-industry within the region is consistent with PIL's ongoing strategy to diversify the portfolio of investments across the twenty-four (24) countries of the Caribbean and in Latin America.

PROVEN Wealth Limited (PWL)

PWL reported Profit Attributable to Equity Holders of US\$1.09 million on total Revenues of US\$4.97 million for the period ended September 30, 2020. Non-Net Interest Income accounted for 71.6% of Total Income, reflecting successful execution of the company's strategy to diversify revenue streams and reduce reliance on the repurchase agreement business. Pension Management Income, Fees and Commission and Interest Income were the top performing line items during the period. Total Administrative and General Expenses amounted to US\$3.41 million, accounting for 38.4% of total Group Operating Expenses. Total Assets experienced a decline of 19.5% year over year to US\$106.89 million as at September 30, 2020. The decline in assets was primarily attributed to a 21.2% decline in Investments steered by efforts to capture trading gains, boost liquidity and reduce debt.

PWL continues to focus on its strategy to grow its off-balance sheet wealth and advisory management business by offering innovative investment solutions to clients. PWL is also heavily focused on improving its operating efficiency aided by leveraging technology and FinTech such as its Proven Wealth App, IPO Pro and Global Trading Platform.

BOSLIL Bank Limited (BOSLIL)

PIL currently owns 75.0% of the equity of BOSLIL Bank Limited. BOSLIL recorded an impressive performance despite the challenging operating environment as Net Profit totaled US\$5.28 million, resulting in US\$3.93 million in Profit Attributable to Equity Holders being realized. The boost in Net Profit was mainly driven by the 22.6% increase in Revenue to US\$7.13 million year over year, emanating from a two-fold increase in securities trading gains to US\$3.51 million in contrast to the same period last year. Notable also is that Net Interest Income and Other Income accounted for 31.2% and 68.8% of Revenue respectively, reflecting the company's resilience to the low interest rate environment.

BOSLIL's Efficiency Ratio improved from 47.1% as at September 30, 2019 to 26.0% as at September 30, 2020 due mainly to a 32.4% decline in expenses and a 22.6% increase in Revenues year-over-year. Total Administrative and General Expenses amounted to US\$1.85 million, accounting for 20.8% of total Group Operating Expenses. BOSLIL's Total Assets marginally declined by 1.1% year over year to US\$278.47 million as at September 2020. BOSLIL's overall performance was mainly driven by growth in its core business, reflecting optimal asset-liability management and cost synergies which resulted in it posting an increase of 71.5% in Net Profit compared with the period ended September 30, 2019.

International Financial Planning (Cayman) Limited (IFP)

IFP is a licensed independent investment advisor with offices in Cayman, Bermuda and the British Virgin Islands that caters to a variety of investors ranging from medium to high net worth individuals. The company reported a Net Profit of US\$0.03 million compared to US\$0.45million earned in the same period last year. This decline in Net Profit is primarily due to a 37.5% decline in the company's revenue line item Fees and Commission. PIL continues its process of re-engineering this business and anticipates revenue enhancement and cost synergy measures to bear fruit in the medium to long term. IFP operations are entirely focused on fee based off balance sheet activities, and as a result 94.6% of its revenue is derived from fees and commission which contributed 50.0% to the overall Fees and Commission reported by PIL for the period ended September 30, 2020.

Access Financial Services Limited (AFSL)

As a result of reduced holdings from 49.72% to 24.72% in September 2019, AFSL is recognized as an associate company resulting in the recognition of a share of its profit, instead of a consolidation of its results into PIL's Consolidated performance. AFSL's contribution for the financial period ended September 30, 2020 amounted to US\$0.10 million.

Dream Entertainment Limited (DREAM)

In February 2019, PIL acquired a 20.0% equity stake in DREAM. The greater part of 2019 was spent on restructuring the DREAM organizational structure to improve operating efficiency while realizing some level of integration into the PIL structure. During the period ended September 30, 2020 the focus shifted to managing cashflow as it navigates the COVID-19 Pandemic while realizing the benefits of the restructuring initiatives undertaken in the prior year. The Management of DREAM remains confident and looks forward to the reopening of the Entertainment Sector.

2. REAL ESTATE

Real Properties Limited (RPL)

RPL reported Profit Attributable to Equity Holders of US\$1.34 million. This performance contributed 27.9% to the Group's NPAO and represents a year over year decline of 1.1%. The decrease was mainly driven by a reduction in total income of 2.5%, mainly due to a reduction in sales. However, an improvement in sales is expected in the medium-term due to planned completions over the next 12 to 24 months. Total assets stood at US\$37.73 million as at September 30, 2020,

which represents a 8.0% increase compared to US\$34.95 million reported as at September 30, 2019. This Company continues to diversify its portfolio of real estate holdings which as at September 30, 2020, included five (5) rental income properties and six (6) development sales projects, all at various stages of the development cycle. RPL continues to closely monitor the local and international real estate markets for new opportunities while making the requisite adjustment to successfully navigate the uncertainties associated with recent developments around the COVID-19 pandemic.

Residential Development	Location	Description	Status/Projected Completion Date
The César	21 Millsborough Avenue, Kingston 6	6 Villas & 9 Apartments	August 2021
VIA at Braemar	19-21 Braemar Avenue, Kingston 5	99 Apartments (51 Studios, 30 One Bedrooms, 18 Two Bedrooms)	September 2021
Mystic Ridge	Milford Road, St. Ann	156 Apartments (144 Studios, 12 Two Bedrooms)	September 2022
AVISTA at Bloomfield	Bloomfield, Mandeville	78 Apartments (40 Studios, 20 One Bedroom, 18 Two Bedrooms)	March 2022
Grove Park (52% stake)	Grove Park Avenue, Kingston 8	76 Apartment (48 One Bedroom, 28 Two Bedrooms)	May 2022
Omega Drive (40% stake)	Omega Drive- Grand Cayman	13 Townhouses (9 Two Bedroom, 4 Three Bedroom)	December 2021
RENT/LEASE	Location	Description	Status/Projected Completion Date
Real NPW	Newport West, Kingston 13	29,680 SF of commercial space	100% Occupancy
Real Portmore Pine 1	Portmore Pines Plaza, Greater Portmore	26,908 SF of commercial space	100% Occupancy
Real Portmore Pines 2 (51% stake)	Portmore Pines Plaza, Greater Portmore	51,689 SF of commercial space	100% Occupancy
Gladstone Commercial (60% stake)	Gladstone Drive, Kingston 5	41,872 SF of commercial space	Projected completion December 2021
Bloomfield Commercial	Bloomfield, Mandeville	~100,000 SF of commercial space	Projected Completion 2023

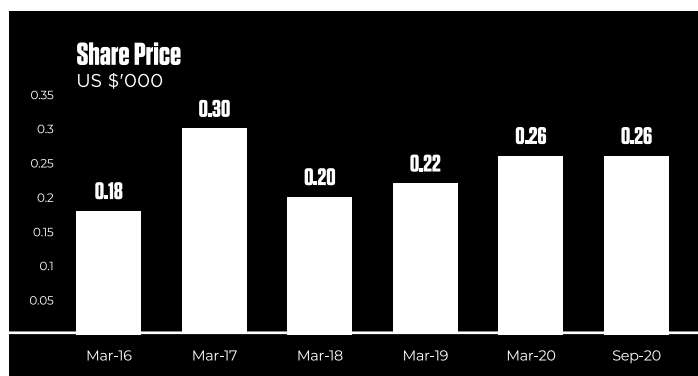
3. TREASURY / PIL PROPRIETARY

The Treasury segment of the PIL's operations generated a loss of US\$1.68 million (net of all intercompany income and charges) for the period ended September 30, 2020. This was due to the deliberate shift in strategy to bolster liquidity via a sale of investment securities which resulted in a decline in Net Interest Income.

Also reflected in this segment is the Investment in JMMBGL which includes the share of profit net of interest charges. Net Interest income (NII) registered a loss of US\$1.94 million largely reflecting debt servicing obligations associated with wholesale funding of the JMMBGL share acquisition. Total Administrative and General Expenses amounted to US\$1.81 million, accounting for 20.4% of total Group Operating Expenses while Preference Dividend charges totaled US\$1.05 million.

STATEMENT OF FINANCIAL POSITION

Total assets amounted to US\$621.90 million as at September 30, 2020, which decreased by 3.7% from the US\$645.60 million reported as at September 30, 2019. The year over year shift in the composition of Total Assets mainly emanated from a reduction in Investment Securities, Investment Property and Resale Agreements. The decision to reduce the Investment Securities holding was deliberate in an effort to maximize our liquidity position and reduce risk given the uncertainty of macroeconomic factors. Liabilities also decreased to US\$492.51 million as at September 30, 2020 from US\$525.81 million as at September 30, 2019, mainly as a result of a reduction in Client liabilities and Notes Payables.



SHAREHOLDERS' EQUITY

Shareholders' Equity Attributable to Owners of the Company increased by 7.0% to US\$121.86 million as at September 30, 2020 from US\$113.94 million as at September 30, 2019. The change is attributed to a 10.0% growth in retained earnings arising from core growth and the net impact of activities associated with selected Portfolio Assets. The dislocation of asset prices due to the COVID-19 pandemic negatively impacted the Investment revaluation reserve year-over-year as it declined by 55.7% to US\$3.03 million from US\$6.84 million reported in the comparable period last year. However, this represents a significant improvement from the US\$5.25 million loss in revaluation reserve recorded as at June 30, 2020.

DIVIDEND PAYMENT

The Board of Directors approved a quarterly dividend of US\$0.0025 per share to all Ordinary Shareholders on record as of November 25, 2020 to be paid on December 3, 2020. This represents a trailing twelve-month tax-free dividend yield of 3.65% based on the average share price of US\$0.27 for the quarter ended September 30, 2020.

SHARE PRICE

PIL's share price on the USD Market at the close of each of the financial years between March 31, 2015 to March 31, 2020 has ranged between US\$0.18 and US\$0.26. As at September 30, 2020, the share price remained at US\$0.26.

STRATEGIC OUTLOOK

PROVEN'S management is optimistic about the Group's future going into the second decade of operations. During 2019, the Board of Directors and Executive Management team finalized a three-year strategic plan. Emerging from this strategic review process was a redefinition of the PROVEN business model and a renewed vision statement.

The journey to Vision 2022 will be underpinned by two critical foundations:

1. 'Business as usual' transformation – this involves improving the existing foundation whilst growing organically. Our focus will be on maximizing value creation and extraction in respect of portfolio companies through both organic and inorganic growth.

2. 'Future Proofing' the Group – this involves a keen focus on continued growth through acquisition and ensuring that the Group remains relevant in this era of disruption. This will be executed through the strategic adoption of technology, as well as exploration of investment opportunities in fintech and investments within the non-financial service sectors.

Anchored by these two foundations, and relying on our investors, business model, governance structure and people/culture, we look forward to achieving these 2022 strategic objectives:


1. To be an efficient allocator of capital
2. To generate the highest possible risk-adjusted return for our shareholders
3. Sustainable business growth with a targeted capital base of US\$150 million by 2022

The redefinition of PROVEN's vision and strategy, reflects its evolution over its ten years of existence and a call to transform the "PIL Legacy". We expect that this transformation will position PIL to allocate capital efficiently and reflects its ability to be agile and proactive in securing shareholders value.

While the Group remains focused on taking advantage of new acquisition opportunities, it recognizes with equal importance the significance of integrating, synergizing, and accelerating growth of its existing portfolio companies. To this end, the Group over the last eighteen months has:

1. Worked with the Investment Manager to strengthen its capacity to be a knowledge center for the benefit of the Group and provide support to portfolio companies in all functional aspects of the business including, IT, Risk Management, Marketing and Communication and HR.
2. Implemented a Deal Execution and Integration Management Framework to optimize value creation and extraction.


Strong Deal Pipeline



REAL ESTATE

US\$ 15M
AGGREGATE DEAL SIZE

Via at Braemar 99 Apartments Kingston 5	Grove Park 76 Apartments Kingston 8
Bloomfield Residential 78 Apartments Mandeville	Bloomfield Commercial 100sq.ft. Commercial Space Mandeville
Milford 156 Apartments St. Ann	Omega Drive Development 12 Townhouses Grand Cayman



PRIVATE EQUITY FINANCIAL SERVICES

US\$ 30M
AGGREGATE DEAL SIZE

Opportunities spanning:
English Speaking Caribbean
Full-Service Banking, Investments and Advisory, Funds Administration and Corporate Services
Revenue diversification & off-balance sheet focus
Various stages of the due diligence process

3. Promoted human capital development aimed at building a culture of high performance.

INVESTMENT OPPORTUNITIES

PIL has a track record of delivering value to its shareholders in the three main areas of focus. The Invitation is intended to bolster the capital position of PIL, which will better enable the Company to take advantage of new investment opportunities at various stages within the deal pipeline.

We anticipate that we will deploy our available capital for the following purposes:

1. Allocation of additional capital to the real estate strategy to enable the execution of the development projects set out below
2. Acquisitions locally and regionally in the Financial Services and Real Sector

OPERATING ENVIRONMENT

The COVID-19 pandemic profoundly dominated global markets since the beginning of the year. Markets saw extreme declines and volatility in March as the US stock market trading was temporarily suspended on a number of occasions due to the size of daily moves.¹ Equities suffered steep declines across the spectrum of the developed market as countries went into lockdown to try and contain the outbreak and government bond yields declined markedly as investors flew to perceived safety. The S&P Index fell 34% to a low of 2,237.40² and the Dow Jones fell % to 20,704.91. Meanwhile credit spreads saw extreme widening as the S&P Investment Grade Corporate and High Yield Bond Indices credit spreads peaked at 366bps and 1020bps respectively.³ All sectors experienced significant declines, notably energy stocks were hit the hardest with the addition of the oil price war weighing heavily on markets.⁴

As the crisis unfolded, governments and central banks around the world announced unprecedented support programs for businesses, households, and the financial system, helping to stabilize markets. The Federal Reserve (Fed) cut interest rates twice in March for the first time since the global financial crisis and announced unlimited quantitative easing.⁵ According to The International Monetary Fund (IMF), the global economy is projected to decline sharply by 4.4% for the 2020 calendar year followed by a rebound of 5.2% in 2021, assuming successful containment efforts of COVID-19.⁶

Even though containment efforts in the US have been futile to date, the subsequent easing of lockdown restrictions, ongoing loose monetary policy from the Fed and optimism surrounding a potential COVID-19 vaccine led to a rapid return in risk appetite return supporting equity and credit markets. US Equities ended September strikingly higher from the low in March as the S&P 500 and Dow rose nearly 51.10% and 20% respectively closing at 3,380.80 and 27,816.90 on September 30, 2020.⁷ Credit spreads also tightened from the highs in March, in particular the Investment Grade Credit spread Index declined by 304 bps from the high of 488bps on March 23rd and ultimately ended September at 184bps.⁸

Treasury yields increased over the period as the 10-year yield increased from a low of 0.50% in March to 0.68% as at the end of September 30, 2020.⁹ Simultaneously, the 2-year Treasury yield fell from a high of 0.92% in March to close September at 0.13%,¹⁰ thus reflecting a steepening in the yield curve over the period. This steepening is indicative of growing investor optimism surrounding the outlook for the economy and progress towards a COVID-19 vaccine. Also, the anticipated victory of Joe Biden over President Donald Trump was already priced in prior to the November election which meant investors in the US economy are perceiving increased probability for billions of dollars of additional COVID-19 stimulus and increased government spending.

Emerging markets (EM) fared well as equities also advanced amid global monetary and fiscal stimulus with the weakness in the US dollar amplifying returns. Both corporate and sovereign bond prices in the emerging market increased significantly as credit spreads tightened. The MSCI Emerging Markets Index increased by 42.71% to 1,082 as at September 30th 2020 from a low of 758.20 on March 23rd.¹¹ The US dollar maintained a relatively strong position as measured by the United States Dollar Index (DXY) declined by 9.69% from a high of 102.99 to end September 2020 at 93.89.¹²

The global economy continues to ascend from rock bottom to which it had plummeted during the lockdown in March/April. But with the virus continuing to spread rapidly with more than a total of 53 million cases worldwide,¹³ many countries have slowed re-opening and others are reinstating lockdowns to protect susceptible populations. While recovery in China has been faster than expected, the global economy's long ascent back to pre-pandemic levels of activity remains prone to setbacks. As long as investors believe that markets will continue to benefit from policy support and remain optimistic about the COVID-19

1 Source: <https://www.bloomberg.com/news/articles/2020-03-08/rout-in-u-s-stock-futures-would-trigger-trading-curbs-at-5>

2 Source: <https://www.forbes.com/sites/juliejason/2020/04/08/the-coronavirus-stock-market-a-market-gone-wild/?sh=7816c31ea31f>

3 Source: <https://www.spglobal.com/en/research-insights/articles/like-the-virus-credit-spreads-could-be-at-risk-of-a-possible-second-wave>

4 Source: <https://www.washingtonpost.com/business/2020/03/09/markets-economy-coronavirus/>

5 Source: <https://www.cnn.com/2020/03/15/federal-reserve-cuts-rates-to-zero-and-launches-massive-700-billion-quantitative-easing-program.html>

6 Source: <https://www.imf.org/en/Publications/WEO/Issues/2020/09/30/world-economic-outlook-october-2020#Full%20Report%20and%20Executive%20Summary>

7 Source: <https://www.cnn.com/quotes/?symbol=.SPX&qsearchterm=s&p>

8 Source: <https://fred.stlouisfed.org/series/BAMLC0A4CBBB#0>

9 Source: <https://www.cnn.com/quotes/?symbol=US10Y>

10 Source: <https://www.cnn.com/quotes/?symbol=US2Y>

11 Source: <https://www.investing.com/indices/msci-emerging-markets>

12 Source: <https://www.investing.com/indices/usdollar>

13 Source: <https://www.worldometers.info/coronavirus/>

vaccine, asset valuations may stay elevated for some time. However, if the economic recovery is delayed, there is a risk of a sharp adjustment in asset prices or periodic bouts of volatility.

Growth stagnated in the Latin America and Caribbean region to 0.1% in 2019 and is expected to contract to -8.1% in 2020 and resume growth to 3.6% in 2021.¹⁴ Monetary policy should remain accommodative given the subdued inflation outlook and elevated unemployment throughout the region. A significant number of countries in the Latin America and Caribbean region have received IMF support amounting to US\$25 billion in 2020 and precautionary lending totaling US\$107 billion has been expanded to the region.¹⁵ Overall risks to the region's outlook remain skewed to the downside and uncertainty about the pandemic's evolution remains a key source of risk.

Real GDP growth for Jamaica was recorded at negative 18.4%¹⁶ for the quarter ended June 30, 2020 and is expected to be -8.6%¹⁷ overall for calendar 2020. The foreign exchange market continues to be impacted from lack of inflows from the tourism sector and declines in remittances, creating tightened liquidity for USD and placing downward pressure on the JMD. The weighted average USD/JMD rate appreciated by 7.15% from the beginning of the year to end September 2020 at 141.57. Monetary policy remains accommodative with a policy interest rate of 0.5% with expectations of remaining unchanged for the rest of the year.¹⁸ Meanwhile inflation was reported at 4.88% for September 30, 2020, within BOJ's targeted range of 4-6%.¹⁹

CORONAVIRUS IMPACT

Markets saw extreme declines and volatility in March 2020, the final month of PIL's financial year. Stock market trading in the US was temporarily suspended on a number of occasions due to the size of daily moves and for several days companies were unable to issue bonds in March 2020 due to illiquid bond market. Government bond yields and prices were volatile, first reaching extreme lows on heightened fear, but then rising as investors panicked and sold liquid assets extensively to raise cash. As the crisis unfolded, governments and central banks around the world announced unprecedented support programs for businesses, households, and the financial system, helping to stabilize markets throughout the six-month period ended September 2020. Although resurgence of cases and small bouts of volatility persisted over the period ended September 2020, the market continued to ascend given investors' continued optimism in unlimited central bank support as necessary, and positive developments surrounding a potential COVID-19 vaccine.

The dislocation of asset prices negatively impacted the Group's Investment revaluation reserve, resulting in a loss of US\$14.87 million as at March 31, 2020, but due to the improvement in market conditions this reserve recovered markedly to a gain of US\$3.03 million as at September 30, 2020. Net Profit attributable to Owners of the Company (NPAO) for the period ended September 30, 2020 was adversely affected by COVID-19 as it was reported at US\$4.80 million, down 17.49% versus the normalized profit of US\$5.81 million for the comparable period last year. Despite this, the Group has performed well overall and displayed solid resilience mainly due to the diversity of portfolio companies' holdings and proactive response to the pandemic.

14 Source: <https://www.imf.org/en/Publications/WEO/Issues/2020/09/30/world-economic-outlook-october-2020#Full%20Report%20and%20Executive%20Summary>

15 Source: <https://www.imf.org/en/News/Articles/2020/06/24/sp062420-a-joint-response-for-latin-america-and-the-caribbean-to-counter-the-covid-19-crisis>

16 Source: <http://www.boj.org.jm/>

17 Source: <https://www.imf.org/en/Countries/JAM>

18 Source: http://www.boj.org.jm/uploads/pdf/ie_survey/ie_survey_sep2020.pdf

19 Source: <http://www.boj.org.jm/>

10. CORPORATE GOVERNANCE STRUCTURE

PIL's corporate governance structure is led by its experienced Board of Directors. Supporting the Board's work in this area is the personnel provided by PML, including its Investment Management Committee. A short description of the key roles and functions of each body is set out below:

PIL's Board of Directors:

PIL's Board of Directors has the following responsibilities as it relates to the investment management process:

- i. The engagement of the Investment Manager and the monitoring of its performance.
- ii. Overseeing the establishment of appropriate systems and internal controls designed to ensure that the investment activities and holdings are consistent with the strategies of the Company and that the implementation of the strategies remains consistent with the portfolio policy objectives.
- iii. The annual review and approval of the Company's investment policies and procedures.
- iv. The review of the Company's investment activities and holdings at Board meetings.

The Investment Manager:

PML, as the Investment Manager, is responsible for making recommendations to PIL's Board in respect of PIL's investment policies and procedures, which when adopted by PIL's Board constitutes the Company's Investment Policy. It also has certain investment decision making responsibilities, in accordance with the Investment Policy. PML functions through its own management team, as well as its Investment Management Committee (the "IMC") which meets monthly (or more frequently, when necessary), and is accountable to PML's Board of Directors.

The specific duties of the IMC are to:

- I. receive and review data on current market conditions and economic outlook in regional and international markets
- II. review monthly reports on -
 - a. investment portfolio strategy, objectives and results
 - b. summaries of all portfolio positions and their market values, including details of all major categories of securities held in the portfolio.
 - c. details of portfolio segmentation, mix, yields, cost and market values
 - d. portfolio duration
 - e. cash flow and liquidity
- III. disclose any exceptions to the Investment Policy, and the plan and timetable within which compliance will be achieved.
- IV. oversee compliance by PIL and its subsidiaries with the risk management policies and procedures approved by the Board of PIL and to review the adequacy of the risk management framework in relation to the risks faced by the Company

The IMC also approves the purchase, sale and exchange of securities, investments and loans, within the stipulated guidelines and limits set out in the Investment Policy.

PML's management team is responsible for:

- I. formulating investment portfolio strategy, objectives and results in conjunction with the clients;
- II. conducting the necessary due diligence on each asset category and on individual securities;
- III. purchasing and selling investments within the approved portfolio mix and subject to discretionary limits;
- IV. valuation and pricing of the portfolios;
- V. reviewing the portfolios on an ongoing basis; and
- VI. reporting on the portfolios to the Investment Management Committee and PML's Board of Directors

11. RISK EXPOSURES & RISK MANAGEMENT STRATEGIES

The activities of PIL and its direct and indirect subsidiaries are principally related to investments in the real sector and the financial services sector, private equity, real estate development and trading in financial instruments. These activities are diverse and span different cultures and geographies therefore exposing PIL, as the ultimate holding company, to a variety of risks, including but not limited to, credit risk, liquidity risk, market risk (including currency risk, interest rate risk and price risk) and operational risk. The aim is therefore to achieve an appropriate balance between risk and return and minimise potential adverse effects on the Company's financial performance.

PIL's Board of Directors is ultimately responsible for the establishment and oversight of the risk management strategy ensuring that PIL maintains a comprehensive risk management framework applicable to PIL and its subsidiaries inclusive of a structure that incorporates regular reviews, policies and standards setting and testing of controls. PIL's risk management framework incorporates relevant policies that govern the boundaries within which the strategic objectives of the Company are pursued. The policies are designed to identify and analyse these risks, to set appropriate risk limits and controls, and to monitor the risks and adherence to limits. The Company regularly reviews its risk management policies and systems to reflect changes in markets, products and emerging best practice.

The Board of Directors has established the Audit and Compliance Committee as a sub-committee of the Board of Directors, which is responsible for ensuring that the risk management framework is continuously reviewed and strengthened, in addition to assisting the Board in fulfilling its oversight responsibilities for:

- The integrity of the Company's financial statements.
- The Company's policies, programs and procedures to ensure compliance with the relevant legal and regulatory requirements, the Company's Code of Ethics and Conduct, policies, other relevant standards and best practice.
- The Company's efforts to comply with legal obligations arising from material agreements and undertakings.
- The qualifications and independence of the Company's external auditors, and
- The performance of PIL's internal audit function and its external auditors

The Audit and Compliance Committee meets at least quarterly and inquires on the significant risk exposures that might exist, and assesses the steps that have been taken to minimize the risk exposures of the Company. The Audit and Compliance Committee is comprised mostly of those directors identified by the Company as independent directors, in keeping with JSE requirements, and those directors are identified in Section 6 of this Prospectus.

Included in the risk management framework are the functions performed by PML's Investment Management Committee. As part of PML's contractual responsibilities, the Investment Management Committee oversees compliance with the risk management policies and procedures approved by the Board of PIL and reviews the adequacy of the risk management framework in relation to the risks faced by the Company.

The major risks affecting the Company and the risk management activities deployed are as follows;

Credit Risk - Credit risk is the risk of default by an obligor. Credit risk may be disaggregated into three (3) types of risk:

- i. Default (Counterparty) risk - the possibility that the issuer will fail to meet its payment obligations or other contractual covenants. Technical default may occur due to the issuer's violation of other agreed terms (e.g. failure to maintain a certain financial ratio at/above a pre-determined level).
- ii. Credit spread risk - measured by the amount of yield differential above the return on a benchmark, default-free security (e.g. Treasury bills) demanded by investors to compensate for buying the riskier security. The risk is that the riskier security might offer a lower than required premium.
- iii. Downgrade risk - risk that a bond will be reclassified as a riskier security by a credit rating agency (e.g. Standard & Poor's). A downgrade in the rating of a security usually leads to a fall in its market price.

This risk is managed primarily by reviews of the financial status of each obligor. The results of each review forms a part of the reporting package of the IMC and Audit and Compliance Committee meetings. Additional credit risk mitigation activities deployed by the Company to mitigate credit risk exposure include:

- ensuring that no credit rating for an asset falls below the minimum approved rating. Credit ratings are sourced from international rating agencies such as S&P, Moody's or CariCris, or from internal credit research.
- ensuring that the assets are diversified across various issuers (e.g. countries, corporations) subject to limitations on the maximum exposure to any one issuer.

Liquidity Risk - Liquidity risk is the risk that the Company will encounter difficulty in meeting obligations arising from its financial liabilities. Liquidity risk may result from an inability to sell a financial asset quickly at, or close to, its fair value. PIL's approach to managing liquidity is to ensure, as far as possible, that it will have sufficient liquidity to meet its liabilities when due under both normal or stressed conditions. Prudent liquidity risk management procedures which are used include maintaining sufficient cash and marketable securities, and monitoring future cash flows and liquidity on a daily basis.

The Company's liquidity management process includes:

- monitoring future cash flows and liquidity on a daily basis. This incorporates an assessment of expected cash flows and the availability of high grade collateral which could be used to secure funding if required;
- maintaining a portfolio of highly marketable and diverse assets that can easily be liquidated as protection against any unforeseen interruption to cash flows;
- optimising cash returns on investments;
- monitoring statement of financial position liquidity ratios against internal requirements. The most important of these is to maintain limits on the ratio of net liquid assets to customer liabilities; and
- managing the concentration and profile of debt maturities. Monitoring and reporting take the form of cash flow measurement and projections for the next day, week and month, respectively, as these are key periods for liquidity management. The starting point for these projections is an analysis of the contractual maturity of the financial liabilities and the expected collection date of the financial assets.

Market Risk - Market risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate as a result of changes in market prices, whether caused by factors specific to the individual security or its issuer, or factors affecting all securities traded in the market. These arise mainly from changes in foreign currency rates ("foreign currency risk"), interest rates ("interest rate risk"), and equity prices ("equity price risk") and will affect the Company's income or the value of its holdings of financial instruments. Market risk is monitored by the Investment Management Committee which carries out extensive research and monitors the price movement of financial assets on the local and international markets, as previously indicated. Market risk exposure is measured using sensitivity analysis.

- Foreign Currency Risk** - Foreign currency risk is the risk that the market value of, or the cash flows from, financial instruments will vary because of exchange rate fluctuations. PIL is exposed to foreign currency risk due to fluctuations in exchange rates on transactions and balances that are denominated in currencies other than its functional currency, the US\$. The main currencies giving rise to this risk are the J\$, the Euro, the Canadian dollar, the Australian dollar and the British pound sterling. The Company manages this risk by matching foreign currency assets with foreign currency liabilities, to the extent practicable. The net foreign currency exposure is kept at the targeted levels by buying or selling currencies at spot rates when necessary to address imbalances.
- Interest Rate Risk** - Interest rate risk is the risk that the value of a financial instrument will fluctuate due to changes in market interest rates. This risk is managed by PML through its continuous update of its outlook for interest rate which guides its duration risk and fixed vs floating rate positioning. PML engages in stress testing and interest rate sensitivity analysis to assess and quantify the level of risk exposure under varying market conditions. The maturity profile of its financial assets is matched by that of its financial liabilities; where gaps are deliberately arranged, PML expects that its monitoring will, on a timely basis, identify the need to take appropriate action to close a gap if it becomes necessary.

Floating rate instruments expose the Company to cash flow interest risk, whereas fixed interest rate instruments expose the Company to fair value interest risk.

- iii. Equity Price risk - Equity price risk arises from equity securities held by the Company as part of its investment portfolio. PML monitors the mix of debt and equity securities in PIL's investment portfolio based on market expectations.

Operational risk: Operational Risk is the risk arising from execution of an enterprise's business functions and in particular the risk of loss resulting from inadequate or failed internal processes, people and systems, or from external events such as:

- Internal Fraud - misappropriation of assets, tax evasion, intentional mismarking of positions and bribery;
- External Fraud - theft of information, hacking damage, third-party theft and forgery;
- Employment Practices and Workplace Safety - discrimination, workers compensation, employee health and safety;
- Clients, Products, & Business Practice - market manipulation, antitrust, improper trade, product defects, fiduciary breaches, account churning;
- Damage to Physical Assets - natural disasters, terrorism, vandalism;
- Business Disruption & Systems Failures - utility disruptions, software failures, hardware failures;
- Execution, Delivery, & Process Management - data entry errors, accounting errors, failed mandatory reporting, negligent loss of client assets.

Operational Risk is managed through a robust internal audit structure. The Company has recently undertaken a revamp of the internal audit framework to enhance the process through the greater involvement of management of each operating subsidiary embracing their overall responsibility for establishing and maintaining systems of internal controls and reviewing the effectiveness of these controls, and PML is responsible for reporting on this to the Company. The internal auditors perform comprehensive quarterly internal audits of the Company's operations, focusing on the operational areas that have been assessed as determined by the Audit and Compliance Committee, and report directly to the Audit and Compliance Committee.

12. OTHER RISK FACTORS RELATED TO PIL AND THE NEW ORDINARY SHARES

Notwithstanding PIL's robust risk management framework it is faced by several risk factors in the normal course of its activities. In view of this, prospective investors in the New Ordinary Shares should give careful consideration to the information contained in this Prospectus and where necessary solicit advice from licensed professional advisors. Potential investors should be mindful that the risk factors outlined below and elsewhere in this Prospectus is not an exhaustive list of all the risks that the Group can become susceptible to, therefore due consideration should be given to such inherent risk that may arise.

Regulatory and Legal Uncertainties

Changes in approach by regulators of companies in the Group in relation to existing regulatory requirements or the introduction of new regulations, may affect the operations of PIL and/or other members of the Group and affect profitability.

Non-compliance with applicable laws and regulations could lead to substantial monetary and or reputational damage and/or fines, public reprimands, increased regulatory scrutiny or other regulatory restrictions. Further, members of the Group who are subject to regulatory oversight may face the potential for prosecution in certain circumstances, or, in extreme cases, revocation of license to operate.

Taxation Uncertainties

The tax structure resulting from the provisions of the CARICOM Double Taxation Treaty which provides one of the advantages of investing in PIL to Applicants who are resident in Jamaica may be subject to change in the future, a factor over which PIL has no control.

Price Volatility

PIL cannot predict the likely trading activity of the New Ordinary Shares after they are listed on the JSE, nor the likely price movement. Fluctuations may occur as result of the occurrence of any of the factors set out this Section 12 as well as:

- the Company's reported financial performance
- perceptions by investors of the likely future financial performance of the Company
- economic conditions in the business sectors and economies in which the Company holds investments
- overall market conditions affecting the equity market and the attractiveness of stocks as an investment when compared to alternative forms of investments.

Issue of Additional Ordinary Shares

The Company may hereafter authorize the issue of additional ordinary shares. Such shares, once issued, may rank *pari passu* with the existing ordinary shares. The issue of additional ordinary shares may affect the trading price of the ordinary shares.

The Ordinary Shares have limited voting power

The ordinary shares of the Company, in the aggregate, control only a maximum of 50% of the voting rights in PIL, as the Manager's Preference Shares collectively hold 50% of the voting rights in PIL on matters other than the Investment Manager's fees (on which each Manager's Preference Share carries one vote).

Macro-Economic Policies

Changes in fiscal and monetary policies by the Government of Jamaica or the government of any state or territory in which we have investments may create opportunities as well as challenges for PIL or members of the Group. Fluctuations in market interest rates may influence the relative attractiveness of the dividend yield. The price of the ordinary shares may be adversely affected by the annual dividend yield relative to the yield on other available financial instruments.

New Accounting Rules or Standards

PIL may become subject to new accounting rules or standards that differ from those that are presently applicable. Such new accounting rules or standards could require changes in the way PIL reports its financial position, operating results or cash flows.

Such changes could be applied retrospectively. The preparation of financial statements in accordance with IFRS requires the use of estimates. It also requires management to exercise judgment in applying relevant accounting policies; for example, the calculation of expected credit losses and significant increases in credit risk for financial assets under IFRS 9 or fair value of financial instruments where observable market prices are not available. There is a risk that if the judgment exercised or the estimates or assumptions used subsequently turn out to be incorrect then this could result in an adverse impact on the Group's financial results.

Competitive Environment

Changes in the macro and business environment may lead to intensified levels of competition in the jurisdictions in which PIL operates, as other market participants look to the private equity asset class as a means of enhancing returns. This could lead to an increase in valuation levels, therefore negatively impacting the pipeline of viable private equity deals. New market entrants and or consolidation in the subsectors in which portfolio companies operate may lead to increased competitive pressures which could negatively impact market share and profitability. To combat competitive pressures PIL will need to proactively execute on strategies to grow existing businesses while expanding through new acquisitions.

Cross Border Operations/ Risks Associated with International Conditions

Though incorporated in St Lucia, PIL currently has investment assets and subsidiaries in several different countries, therefore it is exposed to adverse event risk which may impact its financial results and by extension its share price. Additionally, the nature of PIL's investment activities exposes it to developments in the international arena as described below:

- international political and economic conditions;
- changes in Government regulations in various countries;
- trade barriers;
- adverse tax consequences

13. LICENSES & REGULATORY FRAMEWORK

PIL does not hold, nor is it required to hold any licenses in Jamaica or in St. Lucia. PIL is registered as an international business company under the International Business Companies Act of St. Lucia and is of good standing within the meaning of section 116 thereof. PIL has not established a place of business in Jamaica and accordingly is not required to be registered under the Companies Act of Jamaica.

PROVEN Management Limited (the Investment Manager) is licensed by the Financial Services Commission of Jamaica as a securities dealer and investment adviser.

As regards PIL's subsidiaries, the following information applies:

NAME OF ENTITY	REGULATORS
PROVEN Wealth Limited	Financial Services Commission, the Bank of Jamaica
Boslil Bank Limited	Financial Services Regulatory Commission of Saint Lucia
International Financial Planning Group	Cayman Islands Monetary Authority, the British Virgin Islands Financial Services Commission and the Bermuda Monetary Authority

14. LITIGATION

Neither the Company nor any of its subsidiaries is currently engaged in any material litigation in which they are the defendants, nor are they aware of any such pending material litigation.

15. CONSENTS

Pursuant to section 374 (1) (a) of the Companies Act, KPMG has given and not withdrawn its consent (as set out at Appendix 4 hereto) to the issue of this Prospectus with the inclusion therein of its reports and the references to its name in the form and context in which they are included.

16. DOCUMENTS AVAILABLE FOR INSPECTION

Copies of the following documents will be available for inspection on any Business Day during the hours of 9:00 am to 4:00 pm, at the offices of Proven Wealth Limited, 7 Haining Road, Kingston 5:

- (1) the Memorandum and Articles of Association of PIL (as amended);
- (2) the Investment Management Agreement between PIL and PML

17. STATUTORY & GENERAL INFORMATION

PART 1 - The information set out in the following paragraphs (1) - (19) is required to be set out pursuant to section 373 (1)(b) of the Companies Act:

1. With reference to paragraph 1(1)(a) of Part 1 of the Third Schedule to the Companies Act (the "Third Schedule"), the Company has no founders or deferred shares. The Company has management shares in the form of the Manager's Preference Shares, as described in this Prospectus. Paragraphs 1(1)(b) and (c) of Part 1 of the Third Schedule do not apply, this Prospectus being issued more than two years after the date on which PIL was entitled to and actually commenced business.
2. No minimum amount is required to be raised out of the proceeds of the Invitation to provide for any of the matters set out in paragraph 2 of Part 1 of the Third Schedule.
3. The application lists will open at 9:00 a.m. on the Opening Date and will close at 4:00 pm on the Closing Date. The Company reserves - (i) the right to close any application list at any time without notice whether or not Applications have been received for the full amount of the respective New Ordinary Shares available for subscription, and - (ii) the right(s) to extend such closing beyond the date(s) above-mentioned and/or increase the number of New Ordinary Shares available for subscription in the Invitation, subject to the maximum number of New Ordinary Shares made available for subscription in the Invitation not exceeding 134,124,037 New Ordinary Shares. All Applicants will be required to pay in full, on Application, the Subscription Price per New Ordinary Share, and no further sum will be payable on Allotment.
4. Within the two preceding years of the date of this Prospectus, the Company offered 178,571,429 new ordinary shares for subscription to the public in March 2020. No new ordinary shares were allotted arising from that offering.
5. No person has, or is entitled to be given, any option to subscribe for any shares in, or debentures of, the Company.
6. The aggregate amounts respectively of the Company's trade investments, quoted investments other than trade investments and unquoted investments other than trade investments as at September 30, 2020 are set out in Section 8 hereof.
7. The amount for goodwill, patent, or trademarks shown in the financial statements or ascertainable from the books of the Company is as set out in the table below:

Intangible Assets	Customer Relationships US\$	Non-Compete US\$	Trade Name US\$	Goodwill US\$	License US\$	Computer Software US\$	Total US\$
Net Book Value September 30, 2020	8,985,504	49,500	463,000	7,161,776	397,325	2,285,629	19,342,734

8. Regarding paragraph 5(1)(c) of Part 1 of the Third Schedule, the aggregate amount of bank loans, overdrafts and other liabilities owing by the Company as of September 30, 2020 was US\$492.51 million, of which bank loans and overdrafts constituted US\$320,738.
9. Apart from such amounts already recommended for distribution by way of dividend and paid or to be paid accordingly within the current financial year ending March 31, 2021, no further amount has been recommended by the Directors for distribution by way of dividend as at the date of issue of this Prospectus, and accordingly paragraph 5(1)(d) of Part I of the Third Schedule does not apply.
10. As respects paragraphs 7 and 8 of the Third Schedule, as at the date of issue of this Prospectus, there is no identifiable property which has been or is proposed to be purchased or acquired by the Company which is to be paid for wholly or partly out of the proceeds of this Invitation, or the purchase or acquisition of which has not been completed at the date of the issue of this Prospectus, and accordingly, there is no 'property' to which paragraph 7 or paragraph 8 of Part 1 of the Third Schedule applies.
11. For the reason stated in paragraph (10) above, paragraph 9 of Part 1 of the Third Schedule does not apply.

-
12. Regarding paragraph 10(1)(a) of Part 1 of the Third Schedule, within the two preceding years, no commission has been paid, nor will any be payable by the Company to anyone for subscribing or agreeing to subscribe or procuring or agreeing to procure subscriptions for any shares or debentures of the Company.
 13. Paragraph 10(1)(b) of Part 1 of the Third Schedule does not apply, the Company having commenced business more than two years before the issue of this Prospectus. The total expenses of the Invitation will be borne by the Company and those expenses are estimated to be an amount not exceeding 3% of the amount sought to be raised by the Company.
 14. As respects paragraph 10(1)(c) of Part 1 of the Third Schedule, within the last two years preceding the date of this Prospectus no amount or benefit has been paid or given or is intended to be paid or given to any promoter.
 15. As respects paragraph 11 of Part 1 of the Third Schedule, in the two preceding years before the issue of the Prospectus, the only material contracts which the Company has entered into are those entered into in the ordinary course of the Company's business, or those which were entered into more than two years before the date of issue of this Prospectus.
 16. As respects paragraph 12 of Part 1 of the Third Schedule, the name and address of the auditors of the Company are KPMG of 204 Johnsons Centre, #2 Bella Rosa Rd, Gros Islet, St. Lucia, W.I.
 17. This Prospectus is issued more than two years after the date on which the Company was entitled to commence and actually commenced business; accordingly, paragraph 13 of Part 1 of the Third Schedule does not apply.
 18. As regards paragraph 14 of Part 1 of the Third Schedule, the issued share capital of the Company consists of three classes of shares, namely (i) ordinary shares (ii) the Manager's Preference Shares and (iii) cumulative redeemable preference shares. The voting rights and the rights in respect of capital and dividends attached to each class of shares are as set out in Appendix 1.
 19. Paragraph 15 of Part 1 of the Third Schedule does not apply, the Company having been incorporated on December 16, 2009 and having carried on business since that date.

PART 2 - The additional information set out in the following paragraphs (1) and (2) is required to be set out pursuant to section 373 (1 (a) of the Companies Act, which requires the inclusion of particulars with respect to the following matters:

1. **the date on which and the country in which the company was incorporated:**
The Company was incorporated in St. Lucia on December 16, 2009.
2. **whether the company has established a place of business in the Island, and, if so, the address of its office in the Island:**
The Company has not established a place of business in Jamaica.

18. APPLICATION PROCEDURES AND CONDITIONS OF INVITATION

1. You may apply for the New Ordinary Shares in the Invitation by using (i) the relevant Application Form included with this Prospectus, which is available for download on our website at **www.weareproven.com** and the JSE's website at **www.jamstockex.com** or (ii) by way of IPOPRO, the Lead Broker's online application portal, which can be accessed by logging on to **www.ipopro.com** or (iii) any other approved online application portal used by an appointed Selling Agent for the Invitation.
2. Each Application for the New Ordinary Shares must be for a minimum of 1,000 New Ordinary Shares, and Applications above this amount shall be in multiples of 100 New Ordinary Shares.
3. If you apply via IPOPRO, you should follow the instructions set out in Appendix 2. If you utilize a Selling Agent's approved portal, you should comply with the instructions provided by such Selling Agent. If you choose to apply using a paper Application Form, your duly completed and signed Application Form **TOGETHER WITH** the following supporting documents should be delivered to the locations specified at Appendix 6 of this Prospectus on or before **4:00 pm** on the Closing Date. Your Application will be deemed incomplete if the applicable supporting documents are not included.

Supporting Documents

1. Copy of valid identification (Driver's Licence, Passport or National ID) for all individual Applicants
2. Copy Tax Registration Number card for all Applicants resident in Jamaica (*NB: if the document tendered at Item 1 is the Jamaican driver's licence, this will not be required*).
3. Payment or proof of payment using an Approved Payment Method (where applicable)
4. Each Application must be accompanied by payment or evidence of payment using an Approved Payment Method. The Approved Payment Methods shall be any one of the following:
 - (i) Manager's cheques payable to your Stockbroker for amounts less than J\$1 Million per cheque* where the Applicant is subscribing in J\$
 - (ii) US\$ bank draft, drawn on a Jamaican bank and negotiable in Jamaica and made payable to your Stockbroker.
 - (iii) Cleared funds in the currency in which the Subscription Price is being paid held in an investment account in the Applicant's name at the Lead Broker supported by an authorisation from the Applicant (in such form as determined by the Lead Broker) instructing the Lead Broker to transfer the payment to the applicable Lead Broker's account (i.e., whether J\$ or US\$), the details of which are set out below.
 - (iv) Transfer of funds in the currency in which the Subscription Price is being paid from Applicant's account held with their Stockbroker to the applicable Lead Broker's account (i.e., whether J\$ or US\$).
 - (v) Transfer in the Real Time Gross Settlement (RTGS) or Automated Clearing House (ACH) system to your Stockbrokers account as indicated in this Prospectus, where the Applicant is subscribing in J\$.
 - (vi) Wire transfer to your Stockbroker's US\$ account as indicated in this Prospectus, where the Applicant is subscribing in US\$.

** a penalty of J\$5,000.00 is imposed by bankers in Jamaica in respect of cheques (including manager's cheques) tendered for payment in an amount greater than or equal to J\$1,000,000.00*

All clients **transferring funds via Wire &/Or RTGS** to PWL, should **ONLY use these accounts:**

US Dollars (USD) Transfers:	
Bank	Citibank NY
Address	111 Wall Street New York, NY 10043
ABA	021000089
For credit to	PROVEN Wealth Limited
Account Number	36256315
Jamaican Dollars (JMD) Transfers	
Bank	Citibank N.A
Swift	CITIJMK1
For credit to	PROVEN Wealth Limited
Account Number	0022374079

5. The Company reserves the right to:

- (i) close the application list at any time without prior notice if Applications have been received prior to the Closing Date for the full amount of the New Ordinary Shares made available for subscription or
- (ii) extend such closing beyond the above-mentioned date or.
- (iii) suspend the acceptance of Applications at any time without prior notice after the opening of the application list for such period as the Directors shall determine; or
- (iv) withdraw the Invitation at any time without prior notice after the opening of the application list and close the application list without accepting any Applications, in which event any Subscription Price paid by Applicants shall be refunded in full in the currency in which it was paid.

In any of the above cases, the Company will provide notice as soon as reasonably practicable via a press release in Jamaica and by posting a notice on the website of the Jamaica Stock Exchange at www.jamstockex.com and at the Company's website at www.weareproven.com. In addition, the Company may elect in its sole discretion to reduce the number of New Ordinary Shares available for subscription in which case the Company will issue a press release and post a notice on the website of the Jamaica Stock Exchange as soon as reasonably practicable upon such decision being made.

6. The Board in their sole discretion may accept (in whole or in part) or reject in whole or in part any Application to subscribe for New Ordinary Shares even if the Application is received, validated and processed. Accordingly, the number of New Ordinary Shares allocated to you may be reduced.
7. Neither the submission of an Application by an Applicant nor its receipt by the Company will result in a binding contract between the Applicant and the Company. Only the allotment of New Ordinary Shares by the Registrar on behalf of the Company to an Applicant (whether such New Ordinary Shares represent all or part of those specified by the Applicant in their Application) will result in a binding contract under which the Applicant will be deemed to have agreed to subscribe for the number of allotted New Ordinary Shares at the Subscription Price, subject to PIL's Articles of Association and the terms and conditions set out in this Prospectus.
8. Early Applications will be received, but not processed until the Opening Date. All early Applications will be treated as having been received at the same time, being 9:00 a.m. on the Opening Date. New Ordinary Shares will be allocated after close of the application list when all the valid Applications are received.
9. If the Invitation is oversubscribed, the Company may in its sole discretion take any or a combination of the following actions:
 - (i) Elect at any time prior to the closing of the Invitation or on the Closing Date, to upsize the Invitation by making up to 44,708,000 further New Ordinary Shares available for subscription by Applicants, bringing the maximum size of the Invitation to 134,124,037 New Ordinary Shares. The decision to upsize shall be in the sole discretion of the Company, and the Company does not represent or warrant that it will exercise the option to upsize. In the event that the Company exercises its discretion under this paragraph 9, it shall make reference thereto in any announcement it issues for the purposes of the closing of the Invitation and the publication of the basis of allotment following the Closing Date (or earlier);
 - (ii) notwithstanding that the intention of the Company is to allot the New Ordinary Shares on a first come, first served basis, if the Invitation is oversubscribed, the Company reserves the right to allot the New Ordinary

Shares to Applicants on a basis to be determined by it in its sole discretion, including on a pro rata basis. In this case Applicants may be allotted fewer New Ordinary Shares than they applied for.

10. In the event that any of (i) the Reserved Pools or (ii) the Non-Reserved Pool is undersubscribed, all Applicants in such category will be allocated 100% of the New Ordinary Shares for which such Applicant applied. Unallocated New Ordinary Shares in such category(ies) will be allocated to such pool(s) where Applications have been received for New Ordinary Shares in excess of the stated amount allocated in such pool(s).
11. Multiple Applications by the same Applicant shall be treated as a single Application for the purpose of Allocation/Allotment. For this purpose, Applicants will be regarded as being the same where it is either the same individual or corporate Applicant or, in the case of joint Applicants, the joint holders identified for each Application are the same.
12. Amounts refundable to Applicants whose Applications are not accepted in whole or in part will be refunded based on the instructions given in their Application. Refunds will be initiated via electronic transfer at the risk of the Applicant within ten clear (10) days after the Closing Date. As refunds to Applicants will only be made electronically, the required details of the Designated Account to facilitate refund payments by that method must be provided on the Application. The Company

does not accept the risk of loss in respect of delays in effecting refunds, provided it has initiated the refund using the instructions provided by the Applicant.

13. In respect of each Application which is accepted in whole or in part by the Company, New Ordinary Shares will be issued and allotted in the name of that Applicant (or in the joint names of joint Applicants. Each letter of allotment will be mailed through the post at the Applicant's risk to the address of the Applicant (or of the primary Applicant) stated in the Application, or at the Company's option, emailed to your email address as set out in the Application. Letters of allotment are not transferable or assignable. The Company will dispatch the letters of allotment within ten clear (10) days after the Closing Date. No share certificates will be issued, unless specifically requested through your broker.
14. Upon the issue of the New Ordinary Shares, it is the intention of the Company to have the issued New Ordinary Shares listed on the Main Market and the USD Market of the JSE. To this end, the Company intends to apply promptly after the close of the Invitation for admission of the New Ordinary Shares to enable them to be listed in the same manner as the Company's Existing Ordinary Shares are currently listed as a supplemental listing. This statement is not to be construed as a guarantee that the New Ordinary Shares will be listed.
15. This Invitation shall be governed by, and construed in accordance with the laws of Jamaica.

The undersigned, being the Chairman and two other directors of the Company, hereby certify, pursuant to section 372 (3) of the Companies Act 2004 of Jamaica, that this Prospectus was approved for issue on the date hereof by a resolution of the Board of Directors of PROVEN Investments Limited.

Dated as of the 23rd day of December 2020.

Signed on behalf of PROVEN INVESTMENTS LIMITED by:



CHAIRMAN

Hon. Hugh Hart, O.J.



DIRECTOR

John A. Collins



DIRECTOR

Garfield Sinclair

APPENDIX 1

RIGHTS, TERMS AND CONDITIONS OF THE CLASSES OF SHARES IN THE COMPANY

1. Clause 7 of PIL's Amended and Restated Memorandum of Association is set out below in its entirety. Sub-paragraphs (a) to (l) of Clause 7 (2) contain the rights, terms and conditions applicable to the Manager's Preference Shares:

"7. The authorized capital shall be made up of three classes of shares:

- (1) 2,999,990,000 Ordinary Shares of a par value of US\$0.01 each; and
- (2) 10,000 Manager's Preference Shares of a par value of US\$0.01 each, which shall have the following rights, terms and conditions:
 - (a) the Manager's Preference Shares shall rank *pari passu* as between and among themselves;
 - (b) each Manager's Preference Share [sic] be entitled to a cumulative annual preference dividend in the sum which is equal to - (i) 25% of the profits and gains of the Company (calculated in accordance with International Financial Reporting Standards prevailing from time to time, and expressed in US Dollars) in each financial year in excess of the Annual Earnings Hurdle (expressed in US Dollars) for such financial year, divided by (ii) the number of Manager's Preference Shares in issue when the said cumulative annual preference dividend is paid; and for this purpose the Annual Earnings Hurdle shall be the amount which results when the Hurdle Rate is applied to the average equity of the Company during such financial year;
 - (c) For the purposes of paragraph (b) of sub-clause 7(2), the Hurdle Rate will be determined and reset annually, and the Hurdle Rate applicable to a particular financial year of the Company shall be fixed as at the first day of that financial year and shall be the rate which is 2% per annum above the 12-month LIBOR rate prevailing on that day, provided however that - (i) the Hurdle Rate shall be capped at and shall in no event exceed 6%, and (ii) during the first two (2) financial years of the Company the Hurdle Rate shall not be less than 5%;
 - (d) during each financial year of the Company, an amount being equal to the Investment Manager's best estimate of one-fourth (1/4) of the current financial year's cumulative annual preference dividend (calculated by reference to the Company's management accounts for each financial quarter and financial year-to-date and the Investment Manager's good faith projections of the Company's earnings for the remainder of such financial year) shall be paid each financial quarter in arrears to the holders of the Manager's Preference Shares (on account of the cumulative annual preference dividend for that financial year), and any adjustment which may be required based on the Company's annual audited financial statements shall be added or recovered (as the case may require) in equal instalments over the next four successive quarterly payments arising after the Company's annual audited financial statements are finalised;
 - (e) paragraph (b) and/or (c) of sub-clause 7(2) may be varied by an ordinary resolution of members which is supported by the affirmative vote of the holder(s) of a majority of the Manager's Preference Shares, but shall not otherwise be varied without the approval in writing of the holder(s) of a majority of the Manager's Preference Shares;
 - (f) in the event that the cumulative annual preference dividend is not paid in full in respect of any particular financial year of the Company, the unpaid portion thereof shall accumulate and be payable out of the profits and gains of the Company in next ensuing financial years until it has been paid in full;
 - (g) the Manager's Preference Shares shall, apart from the right to the cumulative annual preference dividend, have no economic rights or entitlements save for the right on a winding up to the repayment of the capital paid thereon on a *pari passu* basis with the capital paid on the Ordinary Shares;
 - (h) the holder(s) of the Manager's Preference Shares shall have the right to receive notices of, attend, vote at and demand a poll at general meetings of the Company;
 - (i) with the intent that on all resolutions and decisions in general meeting (other than those referred to in paragraph (j) of sub-clause 7(2)) the Manager's Preference Shares shall as a class be entitled to not less than the number of votes

to which the Ordinary Shares as a class are entitled, each one of the Manager's Preference Share shall be entitled to the number of votes which results when – (i) the total number of votes comprised by all the Ordinary Shares then in issue, is divided by (ii) the total number of Manager's Preference Shares then in issue, and any fraction of a vote that would otherwise be applicable to each Manager's Preference Share shall be rounded up to one additional vote (so that, by way of an hypothetical example only, if there are 30,000,000 Ordinary Shares and 10,000 Manager's Preference Shares in issue, each one of the Manager's Preference Shares shall be entitled to 3,000 votes);

- (j) on any resolution which, if passed, will result in any variation of either or both of paragraphs (b) and (c) of sub-clause 7(2), each Manager's Preference Share shall be entitled to one vote;
- (k) in the event that an entity which is (or becomes) the Investment Manager subsequently ceases to be the Investment Manager in accordance with the relevant provisions of the Company's Articles of Association, each one of the Manager's Preference Shares held by that entity (or by a direct or indirect subsidiary of that entity, or by a corporation having the same direct or indirect shareholders as that entity) shall thereupon automatically convert into a fully paid Ordinary Share in the Company (so that, by way of an hypothetical example, if such entity holds 10,000 Manager's Preference Shares, those Manager's Preference Shares will automatically convert into 10,000 fully paid Ordinary Shares upon the entity ceasing to be the Investment Manager as aforesaid); and
- (l) in sub-clause 7(2), the "12-month LIBOR rate" means the rate for 12-month US Dollar inter-bank deposits published by the British Bankers' Association (as to which the Investment Manager's determination thereof shall, in the absence of manifest error, be final and binding on the Company)."

(3) 1,000,000 Cumulative Redeemable Preference Shares having a par value of US\$0.01 per share.

- (a) All designations, powers, preferences, rights, qualifications, limitations and restrictions whether in regard to dividend, voting, return of capital or otherwise shall be fixed by the Directors of the Company pursuant to Regulation 5 of the Company's Articles of Association, provided that no such shares shall be issued without the written consent of the Investment Manager being first [sic] had and obtained in accordance with Regulation 126 of the Company's Articles of Association.
- (b) All Cumulative Redeemable Preference Shares may, if the Directors so decide, be converted to Cumulative Redeemable Preference Stock Units upon issue.

2. All Cumulative Redeemable Preference Shares previously issued by the Company have since been redeemed, and accordingly, none of this class of shares is in existence as at the date of this Prospectus. If the Company elects to issue additional Cumulative Redeemable Preference Shares in the future, the rights, terms and conditions of issue of such shares will be as determined by the Board of Directors in exercise of their rights under the Articles of Association of the Company, subject only to the written consent of the Investment Manager being first had and obtained pursuant to Regulation 126 of the Articles of Association of the Company, which provides that:

"Other than the 10,000 Manager's Preference Shares issued to the Investment Manager, the Company shall not issue any other Manager's Preference Shares, or any class of shares other than Ordinary Shares, or any securities which are convertible into shares, or any securities (other than Ordinary Shares) which carry voting rights, without the Investment Manager's prior written consent thereto."

3. As regards the Ordinary Shares, the following rights, terms and conditions apply:

- (a) As to voting: The holders of the Ordinary Shares shall be entitled to receive notice of and to attend all general meetings of the Company. On a show of hands every member present in person shall have one vote, and on a poll every member present in person or by proxy shall have one vote for each share of which he is a holder.
- (b) As to capital: In the event of the liquidation, dissolution or winding up of the Company, the Ordinary Shareholders shall be entitled to share equally and ratably in the Company's assets, if any, remaining after the payment of all of the Company's debts and liabilities, subject to any liquidation preference on any issued and outstanding preference shares at the time of such liquidation, dissolution or winding up.
- (c) As to dividend: The holders of the Ordinary Shares shall be entitled, as such, to receive dividends and the Company shall pay dividends thereon, as and when recommended by the Directors of the Company in their absolute discretion and in accordance with the Articles of Association of the Company, in such amount and in such form as the Directors may from time to time recommend.

APPENDIX 2

APPLICATION FORM & IPOPRO INSTRUCTIONS

PROVEN

PLEASE READ CAREFULLY BEFORE COMPLETING THIS FORM

To: PROVEN INVESTMENTS LIMITED

Re: Invitation for Subscription of up to 134,124,037 New Ordinary Shares, provided that the number of New Ordinary Shares available for subscription in the Invitation may be increased by a maximum of 44,708,000 New Ordinary Shares, for a total maximum of 134,124,037 New Ordinary Shares.

I/We confirm that I/we have read and understood and hereby agree to be bound by the terms and conditions contained in the Prospectus, all of which are incorporated into this Application Form by reference. Capitalized words and expressions used herein shall bear the same meanings as are ascribed thereto in the Prospectus.

I/We hereby apply for _____ Ordinary Shares in the PIL APO:

- ☐ From the Non-reserved Pool at a price of US\$0.2300/J\$33.50 per Ordinary Share.
- ☐ From the Existing Shareholder Pool at a price of US\$0.2250/J\$32.80 per Ordinary Share.
- ☐ From the Reserved Pool at a price of US\$0.2200/J\$32.10 per Ordinary Share.

I/We have remitted payment for the sum of J\$/US\$ _____
for my/our subscription and the JCSD processing fee of J\$163.10 (inclusive of GCT).

I/We agree to accept the above or any smaller number of New Ordinary Shares in respect of which this Application may be accepted, subject to the terms and conditions in the Prospectus and the Memorandum and Articles of Association of Proven Investments Limited, by which I/we agree to be bound. I/We request you to issue to me/us the number of New Ordinary Shares which may be allocated to me/us at the close of the Offer upon the terms and conditions governing Applications, as set forth in the Prospectus. I/We hereby irrevocably agree to accept the New Ordinary Shares that may be allocated and issued to me/us.

PRIMARY HOLDER (Either Company or Individual)

BROKER CODE: ☐☐ **JCSD NUMBER:** ☐☐☐☐☐☐☐☐☐☐☐☐☐☐☐**TRN NUMBER** ☐☐☐☐☐☐☐☐☐☐☐☐☐☐☐☐

Name: _____
Surname/Company Name First Name Middle Initial

Address: _____ Town/District: _____

Postal/Zip Code: _____ Parish/ City: _____ Country: _____

Mailing address (if different): _____

E-mail Address: _____ Occupation: _____ Phone#: _____

Nationality: _____ Date of Birth (DDMMYYYY) ____/____/____ ID Type & Number _____

Signature:

Companies: _____
Director Director/Secretary

Individual: _____
Applicant Date signatures affixed

FIRST JOINT HOLDER: _____
Surname First Name Middle Initial

Occupation: _____ TRN#: _____ Signature: _____

SECOND JOINT HOLDER: _____
Surname First Name Middle Initial

Occupation: _____ TRN#: _____ Signature: _____

THIRD JOINT HOLDER: _____
Surname First Name Middle Initial

Occupation: _____ TRN#: _____ Signature: _____

FOURTH JOINT HOLDER: _____
Surname First Name Middle Initial

Occupation: _____ TRN#: _____ Signature: _____

PAYMENT INFORMATION

SUBSCRIPTION PAYMENT

- ☐ I have submitted my application via IPO PRO and remitted payment to PROVEN Wealth Limited.
- ☐ J\$ Manager's cheque made payable to my Stockbroker.
- ☐ Debit my/our Account _____ held with my Stockbroker.
- ☐ US\$ bank draft, drawn on a Jamaican bank and negotiable in Jamaica and made payable to my Stockbroker.
- ☐ Transfer via RTGS/ACH to my Stockbroker's account as indicated in this Prospectus (J\$ subscriptions only)
- ☐ Cleared funds in my/our account at PROVEN Wealth Limited.
- ☐ Wire transfer to my Stockbroker's US\$ account as indicated in this Prospectus (US\$ subscriptions only).

NON-PROVEN clients submitting paper application forms, please contact your stockbroker for banking information/payments details.

Applicants submitting **paper or electronic applications** through any selling agent, or stockbroker must pay such selling agent or stockbroker who will submit their Application and make payment to PROVEN Wealth on the Applicants behalf.

All applicants using PWL's online platform, IPO PRO, please see instructions below on how to apply by logging onto ipopro.com.

Please note that PROVEN does not accept any responsibility for failure by any selling agent, or stockbroker to submit Application Forms on a timely basis

PROVEN Wealth clients who wish to make payments via RTGS or ACH, please see banking information below:

All clients **transferring funds via Wire &/Or RTGS** to PWL, should **ONLY use these accounts:**

US Dollars (USD) Transfers:

Bank	Citibank NY
Address	111 Wall Street New York, NY 10043
ABA	021000089
For credit to	PROVEN Wealth Limited
Account Number	36256315

Jamaican Dollars (JMD) Transfers

Bank	Citibank N.A
Swift	CITIJMK1
For credit to	PROVEN Wealth Limited
Account Number	0022374079

IPOPRO INSTRUCTIONS

IPOPRO is an advanced and sophisticated digital platform that allows Applicants to submit Applications within minutes.



STEPS TO USE IPOPRO

SIGNUP

1. Visit web address ipopro.com (no www. needed)
2. Create an account by selecting the signup link
3. Enter your details (name, email and create password)
4. Agree to the terms of service (Ensure that you read)
5. Hit the 'sign me up' button and you are done..

SUBMITTING AN APPLICATION IN THIS INVITATION (APO)

1. Go to the IPO link in the main navigation
2. Select or search for this Invitation
3. Select this Invitation; this will take you to the Offer details page
4. Select the 'apply' button.
5. You will be taken to the application wizard
 - (a) Enter your personal details and select your broker.
 - (b) Add your joint holders (if applicable).
 - (c) Select one of the following Approved Payment Methods
 - (i) Wire transfer
 - (ii) Manager's Cheque
 - (iii) PWLA/C
 - (d) Enter banking details for refund/dividend payments
 - (e) Upload required documents
 - (f) Add your signature by:
 - (i) Downloading the PROVEN Wealth app, and going to the IPOPRO tab and signing digitally, or
 - (ii) Downloading your application in PDF form , signing manually and uploading signed form.

Please note that all joint holders (except minors) must have a signature affixed to the form regardless of the method selected.

 - (g) The final step is to review your application details, and click 'submit'
6. Your application status may be viewed at any time under the 'My applications' tab in your account.

APPENDIX 3

AUDITED CONSOLIDATED FINANCIAL STATEMENTS FOR THE FINANCIAL YEAR ENDING MARCH 31, 2020



KPMG

204 Johnsons Centre
No. 2 Bella Rosa Road
Gros-Islet
Saint Lucia
Telephone: (758)-453-2298
Email: ecinfo@kpmg.lc

INDEPENDENT AUDITORS' REPORT

To the Members of
PROVEN INVESTMENTS LIMITED

Opinion

We have audited the consolidated financial statements of Proven Investments Limited ("the Company") and its subsidiaries ("the Group") set out on pages 10 to 90, which comprise the Group's consolidated statement of financial position as at March 31, 2020, the Group's consolidated statements of profit or loss and other comprehensive income, changes in equity and cash flows for the year then ended, and notes, comprising significant accounting policies and other explanatory information.

In our opinion, the accompanying consolidated financial statements present fairly, in all material respects, the consolidated financial position of the Group as at March 31, 2020, and its consolidated financial performance and its consolidated cash flows for the year then ended in accordance with International Financial Reporting Standards (IFRS).

Basis for Opinion

We conducted our audit in accordance with International Standards on Auditing (ISAs). Our responsibilities under those standards are further described in the *Auditors' Responsibilities for the Audit of the Consolidated Financial Statements* section of our report. We are independent of the Company in accordance with International Ethics Standards Board for Accountants' International Code of Ethics for Professional Accountants (including International Independence Standards) (IESBA Code) together with the ethical requirements that are relevant to our audit of the consolidated financial statements in Saint Lucia and we have fulfilled our other ethical responsibilities in accordance with these requirements and the IESBA Code. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

INDEPENDENT AUDITORS' REPORT (CONTINUED)



To the Members of
PROVEN INVESTMENTS LIMITED

Key Audit Matters

Key audit matters are those matters that, in our professional judgment, were of most significance in our audit of the consolidated financial statements of the current period. These matters were addressed in the context of our audit of the consolidated financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters.

1. Measurement of Expected Credit Losses

<i>Key Audit Matter</i>	<i>How the matter was addressed in our audit</i>
<p>The determination of expected credit losses ('ECL') on financial assets is highly subjective and requires management to make significant judgement and estimates.</p> <p>The key areas requiring greater management judgement include the identification of significant increases in credit risk ('SICR'), the determination of probabilities of default, loss given default, exposures at default, management overlay and the application of forward-looking information.</p> <p>These estimates involve increased judgment as a result of the economic impacts of Covid-19 on the Group's financial assets. Management considered the following:</p> <ul style="list-style-type: none"> - qualitative factors that create COVID-19 related changes to SICR. - increased uncertainty about potential future economic scenarios and their impact on credit losses. 	<p>We performed the following procedures:</p> <ul style="list-style-type: none"> • Obtained an understanding of the models used by management for the calculation of expected credit losses on financial assets. • Tested the completeness and accuracy of the data used in the models to the underlying accounting records on a sample basis. • Involved our financial risk modelling specialists to evaluate the appropriateness of the Group's impairment methodologies, including the criteria used to determine significant increases in credit risk and independently assessed the assumptions for probabilities of default, losses given default and exposures at default. • Involved our financial risk modelling specialists to evaluate the appropriateness of the Group's methodology for incorporating forward-looking information and management overlays, and the economic scenarios used along with the probability weightings applied to them.



INDEPENDENT AUDITORS' REPORT (CONTINUED)

To the Members of
PROVEN INVESTMENTS LIMITED

Key Audit Matters (Continued)

1. Measurement of Expected Credit Losses (continued)

Key Audit Matter	How the matter was addressed in our audit
<p>Significant management judgement is used in determining the appropriate variables and assumptions used in the ECL calculations, which increases the risk of a material misstatement.</p> <p>Therefore, the impairment of financial assets has a high degree of estimation uncertainty.</p> <p>See notes 4(j) and 36(b) of the consolidated financial statements.</p>	<ul style="list-style-type: none"> Assessed the adequacy of the disclosures of the key assumptions and judgements for compliance with IFRS 9.

2. Impairment of intangible assets, and investment in subsidiaries and associates

Key Audit Matter	How the matter was addressed in our audit
<p>The carrying value of the Group's intangible assets including goodwill, may not be recoverable due to changes in the business and economic environment in which the relevant subsidiaries operate. Additionally, the effects of Covid-19 on overall economic activity and the deteriorating trading conditions adversely affected the prices of equity investments and and increased the risk of impairment of the associated intangible assets and investment in subsidiaries and associates.</p>	<p>Our audit response included:</p> <ul style="list-style-type: none"> Evaluating whether there were indicators of impairment of the investments, considering market prices, the economic environment and business performance of each subsidiary and associate. Testing the reasonableness of the Group's forecasts and discounted cash flow calculations, including use of our own enterprise valuation specialists to evaluate the assumptions and methodologies used by management and to test the mathematical accuracy of the calculations.



INDEPENDENT AUDITORS' REPORT (CONTINUED)

To the Members of
PROVEN INVESTMENTS LIMITED

Key Audit Matters (Continued)

2. *Impairment of intangible assets, and investment in subsidiaries and associates (continued)*

Key Audit Matter	How the matter was addressed in our audit
<p>These factors create increased uncertainty in forecasting, and require significant judgement in estimating and discounting future cash flows that support the assessment of recoverability.</p> <p><i>See notes 12 and 13 of the consolidated financial statements.</i></p>	<ul style="list-style-type: none"> Comparing the Group's assumptions to externally derived data as well as our own assessments of key inputs, such as projected economic growth, competition, cost inflation and discount rates, as well as performing sensitivity analysis on the assumptions. Comparing the sum of the discounted cash flows to the investees' market capitalisation, where applicable and our understanding of the market conditions, to assess the reasonableness of those cash flows. Assessing the adequacy of the Group's disclosures about the key assumptions and the sensitivity of the impairment assessments to changes in key assumptions.



INDEPENDENT AUDITORS' REPORT (CONTINUED)

To the Members of
PROVEN INVESTMENTS LIMITED

Key Audit Matters (Continued)

3. Valuation of investment securities

<i>Key Audit Matter</i>	<i>How the matter was addressed in our audit</i>
<p>The valuation of the Group's investment securities requires significant estimation, which is impacted by uncertainty of market factors.</p> <p>The volatility of prices on various markets has increased as a result of the spread of COVID-19. This affects the fair value measurement either directly, if fair value is determined based on market prices, or indirectly if a valuation technique is based on inputs that are derived from volatile markets.</p> <p><i>See notes 6 and 37 of the consolidated financial statements.</i></p>	<p>In performing our audit in respect of this matter, we did the following:</p> <ul style="list-style-type: none"> Involved our own valuation specialists in challenging the valuation methodologies and assumptions used by management to determine the fair value of investment securities and derivatives. This included independent computations and comparison of the fair value of structured notes. Reviewed management's assessment and considered whether impairment is appropriately considered and reflected in the measurement of investments. Assessed the adequacy of the Group's disclosures about fair value measurements and the sensitivity of the fair values to changes in key assumptions.

Other Information

Management is responsible for the other information. The other information comprises the information included in the annual report but does not include the consolidated financial statements and our auditors' report thereon. The annual report is expected to be made available to us after the date of this auditors' report.



INDEPENDENT AUDITORS' REPORT (CONTINUED)

To the Members of
PROVEN INVESTMENTS LIMITED

Other Information (Continued)

Our opinion on the consolidated financial statements does not cover the other information and we will not express any form of assurance conclusion thereon.

In connection with our audit of the consolidated financial statements, our responsibility is to read the other information identified above when it becomes available and, in doing so, consider whether the other information is materially inconsistent with the consolidated financial statements or our knowledge obtained in the audit, or otherwise appears to be materially misstated.

When we read the annual report, if we conclude that there is a material misstatement therein, we are required to communicate the matter to those charged with governance.

Responsibilities of Management and Those Charged with Governance for the Consolidated Financial Statements

Management is responsible for the preparation and fair presentation of the consolidated financial statements in accordance with IFRS, and for such internal control as management determines is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, management is responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Group's financial reporting process.

Auditors' Responsibilities for the Audit of the Consolidated Financial Statements

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs will always detect a material misstatement when it exists.



INDEPENDENT AUDITORS' REPORT (CONTINUED)

To the Members of
PROVEN INVESTMENTS LIMITED

Auditors' Responsibilities for the Audit of the Consolidated Financial Statements (Continued)

Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these consolidated financial statements.

A further description of our responsibilities for the audit of the consolidated financial statements is included in the Appendix of this auditors' report. This description, which is located at pages 8-9, forms part of our auditors' report.

The engagement partner on the audit resulting in this independent auditors' report is Lisa Brathwaite.

A handwritten signature in black ink that reads 'KPMG'.

Chartered Accountants
July 20, 2020

Castries
Saint Lucia



INDEPENDENT AUDITORS' REPORT (CONTINUED)

To the Members of
PROVEN INVESTMENTS LIMITED

Appendix to the Independent Auditors' report

As part of an audit in accordance with ISAs, we exercise professional judgment and maintain professional scepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the consolidated financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Group's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditors' report to the related disclosures in the consolidated financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditors' report. However, future events or conditions may cause the Company to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the consolidated financial statements, including the disclosures, and whether the consolidated financial statements represent the underlying transactions and events in a manner that achieves fair presentation.



INDEPENDENT AUDITORS' REPORT (CONTINUED)

To the Members of
PROVEN INVESTMENTS LIMITED

Appendix to the Independent Auditors' report (continued)

- Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the Group to express an opinion on the consolidated financial statements. We are responsible for the direction, supervision and performance of the group audit. We remain solely responsible for our audit opinion.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide those charged with governance with a statement that we have complied with relevant ethical requirements regarding independence, and communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, actions taken to eliminate threats or safeguards applied.

From the matters communicated with those charged with governance, we determine those matters that were of most significance in the audit of the consolidated financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditors' report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

PROVEN INVESTMENTS LIMITED

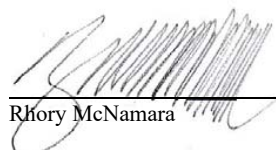
Group Statements of Financial Position


As of March 31, 2020

(Presented in United States dollars, except as otherwise stated)

	<u>Notes</u>	<u>2020</u> \$'000	<u>2019</u> \$'000 <i>(Restated, Note 38)</i>	<u>2018</u> \$'000 <i>(Restated, Note 38)</i>
ASSETS				
Cash and cash equivalents	4(c)(ii)	94,629	69,108	89,363
Resale agreements	5	5,742	10,056	24,373
Investment securities	6	291,396	336,740	369,085
Loans receivable	7	28,855	51,334	41,557
Other assets	8	12,993	9,307	10,350
Property development in progress	9	11,869	10,597	-
Income tax recoverable		-	66	51
Guarantees and letters of credit		12,583	2,366	-
Property, plant and equipment	10	3,057	1,355	1,039
Investment property	11	12,270	14,229	17,348
Intangible assets	12	19,376	35,423	20,014
Investment in associates	14	118,988	80,972	-
Deferred tax asset	21	<u>1,224</u>	<u>1,768</u>	<u>1,389</u>
Total assets		<u>612,982</u>	<u>623,321</u>	<u>574,569</u>
LIABILITIES AND STOCKHOLDERS' EQUITY				
Liabilities				
Repurchase agreements	15	77,609	88,625	93,709
Owed to related parties	16	932	423	98
Notes payable	17	154,503	185,550	110,961
Current income tax payable		1,210	688	1,143
Other liabilities	18	6,427	8,082	4,220
Due to banks		420	522	2,187
Due to customers	19	250,432	221,051	240,829
Deferred income		1,813	2,854	-
Guarantees and letters of credit		12,963	2,382	-
Lease liabilities	20	1,252	-	-
Preference shares	22	<u>1</u>	<u>1</u>	<u>16,416</u>
Total liabilities		<u>507,562</u>	<u>510,178</u>	<u>469,563</u>
Stockholders' equity				
Share capital	23	86,716	86,716	86,716
Fair value reserve	24	(14,865)	2,689	(8,194)
Foreign exchange translation reserve	25	(2,622)	(7,063)	(6,875)
Retained earnings		<u>29,781</u>	<u>8,383</u>	<u>12,281</u>
Equity attributable to owners of the Company		99,010	90,725	83,928
Non-controlling interest	26	<u>6,410</u>	<u>22,418</u>	<u>21,078</u>
Total stockholders' equity		<u>105,420</u>	<u>113,143</u>	<u>105,006</u>
Total liabilities and stockholders' equity		<u>612,982</u>	<u>623,321</u>	<u>574,569</u>

The consolidated financial statements on pages 10 to 90 were approved for issue by the Board of Directors on July 20, 2020 and signed on its behalf by:

 Director
Rhory McNamara

 Director
Jeffrey Gellineau

The accompanying notes form an integral part of the consolidated financial statements.

PROVEN INVESTMENTS LIMITED

Group Statements of Profit or Loss and Other Comprehensive Income

Year ended March 31, 2020

(Presented in United States dollars, except as otherwise stated)

	<u>Notes</u>	<u>2020</u> \$'000	<u>2019</u> \$'000 <i>(Restated, Note 38)</i>
Net interest income and other revenue			
Interest income, calculated using the effective interest method	27	20,285	26,206
Interest expense	27	(9,107)	(7,475)
		11,178	18,731
Dividends		34	342
Fees and commissions		11,572	8,202
Net fair value adjustments and realised gains/(losses)	28	3,783	1,139
Net foreign exchange gains		1,910	1,633
Gain on disposal of subsidiary	13(b)	24,930	-
Pension management income		<u>3,434</u>	<u>2,832</u>
Operating revenue, net of interest expense		56,841	32,879
Other income		<u>13,390</u>	<u>4,841</u>
Total		<u>70,231</u>	<u>37,720</u>
Operating expenses			
Staff costs	29	12,876	11,640
Depreciation and amortisation	10,12	1,996	1,848
Impairment loss/(reversal) on loans and other assets		1,462	1,089
Impairment loss/(reversal) on investments		362	(476)
Property expenses		9,359	116
Other operating expenses	30	<u>11,867</u>	<u>11,916</u>
Total		<u>37,922</u>	<u>26,133</u>
Operating profit		32,309	11,587
Preference share dividend	32(f)	(8,605)	(1,289)
Share of profit of associates	14	<u>10,438</u>	<u>1,308</u>
Profit before income tax		34,142	11,606
Income tax charge	31	(1,900)	(1,665)
Profit for the year		<u>32,242</u>	<u>9,941</u>
Profit attributable to:			
Owners of the company		29,979	6,847
Non-controlling interest	26	<u>2,263</u>	<u>3,094</u>
Profit for the year		<u>32,242</u>	<u>9,941</u>
Earnings per stock unit	33	<u>4.79¢</u>	<u>1.09¢</u>

The accompanying notes form an integral part of the consolidated financial statements.

PROVEN INVESTMENTS LIMITED

Group Statements of Profit or Loss and Other Comprehensive Income (Continued)
Year ended March 31, 2020
(Presented in United States dollars, except as otherwise stated)

	<u>2020</u> \$'000	<u>2019</u> \$'000 <i>(Restated, Note 38)</i>
Profit for the year	<u>32,242</u>	<u>9,941</u>
Other comprehensive income		
Items that are or may be reclassified to profit or loss:		
Realised gains on securities at FVOCI	1,013	1,596
Unrealised losses on securities at FVOCI	(7,914)	(204)
Deferred tax on fair value adjustment on securities at FVOCI and ECL	773	878
Exchange differences on translation of foreign operations	4,441	(188)
Share of other comprehensive (loss)/ income in associates (note 14)	(12,236)	<u>5,049</u>
Total other comprehensive (loss)/income	<u>(13,923)</u>	<u>7,131</u>
Total comprehensive income for the year	<u>18,319</u>	<u>17,072</u>
 Total comprehensive income attributable to:		
Owners of the Company	16,866	13,978
Non-controlling interests	<u>1,453</u>	<u>3,094</u>
Total comprehensive income for the year	<u>18,319</u>	<u>17,072</u>

The accompanying notes form an integral part of the consolidated financial statements.

PROVEN INVESTMENTS LIMITED

Group Statement of Changes in Equity

Year ended March 31, 2020

(Presented in United States dollars, except as otherwise stated)

	Share capital \$'000 (Note 23)	Fair value reserve \$'000 (Note 24)	Foreign exchange translation reserve \$'000 (Note 25)	Retained earnings \$'000	Attributable to equity holders of the Company \$'000	Non- controlling interest \$'000 (Note 26)	Total \$'000
Balances at March 31, 2018, as previously reported	86,716	(8,194)	(6,875)	13,448	85,095	22,257	107,352
Prior year adjustment (Note 38)	-	-	-	(1,167)	(1,167)	(1,179)	(2,346)
Restated balances at March 31, 2018	86,716	(8,194)	(6,875)	12,281	83,928	21,078	105,006
Adjustment on impact of initial application of IFRS 9, net of tax	-	3,564	-	(5,679)	(2,115)	-	(2,115)
Restated balances at April 1, 2018	86,716	(4,630)	(6,875)	6,602	81,813	21,078	102,891
Total comprehensive income for 2019							
Profit for the year, as previously reported	-	-	-	6,968	6,968	3,217	10,185
Prior year adjustment (Note 38)	-	-	-	(121)	(121)	(123)	(244)
As restated	-	-	-	6,847	6,847	3,094	9,941
Other comprehensive income for the year							
Foreign exchange differences on translation of foreign subsidiary's financial statements	-	-	(188)	-	(188)	-	(188)
Realised gain on securities at FVOCI	-	1,596	-	-	1,596	-	1,596
Unrealised loss on debt securities at FVOCI	-	(204)	-	-	(204)	-	(204)
Deferred tax credit on fair value adjustments	-	878	-	-	878	-	878
Share of associates' other comprehensive income	-	5,049	-	-	5,049	-	5,049
Other comprehensive income for year, net of tax	-	7,319	(188)	-	7,131	-	7,131
Total comprehensive income for the year	-	7,319	(188)	6,847	13,978	3,094	17,072
Transactions with owners recorded directly in equity							
Dividends to equity holders (Note 34)	-	-	-	(5,066)	(5,066)	(1,754)	(6,820)
Balances at March 31, 2019, as restated	86,716	2,689	(7,063)	8,383	90,725	22,418	113,143
Total comprehensive income for 2020							
Profit for the year	-	-	-	29,979	29,979	2,263	32,242
Other comprehensive loss for the year							
Foreign exchange differences on translation of foreign subsidiary's financial statements	-	-	4,441	-	4,441	-	4,441
Realised gain on securities at FVOCI	-	1,013	-	-	1,013	-	1,013
Unrealised loss on debt securities at FVOCI	-	(7,104)	-	-	(7,104)	(810)	(7,914)
Deferred tax credit on fair value adjustments	-	773	-	-	773	-	773
Share of associates' other comprehensive loss	-	(12,236)	-	-	(12,236)	-	(12,236)
Other comprehensive loss for year, net of tax	-	(17,554)	4,441	-	(13,113)	(810)	(13,923)
Total comprehensive income	-	(17,554)	4,441	29,979	16,866	1,453	18,319
Transactions with owners recorded directly in equity							
Disposal of subsidiary with NCI	-	-	-	-	-	(16,361)	(16,361)
Dividends to equity holders (Note 34)	-	-	-	(8,581)	(8,581)	(1,100)	(9,681)
Balances at March 31, 2020	86,716	(14,865)	(2,622)	29,781	99,010	6,410	105,420

The accompanying notes form an integral part of the consolidated financial statements.

PROVEN INVESTMENTS LIMITED

Group Statements of Cash Flows

Year ended March 31, 2020

Presented in United States dollars, except as otherwise stated)

	<u>Notes</u>	<u>2020</u> \$'000	<u>2019</u> \$'000 (Restated, Note 38)
Cash flows provided/(used) by operating activities			
Profit for the year		32,242	9,941
Adjustments for:			
Depreciation	10	667	386
Amortisation	12	1,329	1,462
Interest income	27	(20,285)	(26,206)
Interest expense	27	9,107	7,475
Dividend income		(34)	(342)
Impairment loss/(reversal) on loans and other assets		1,462	1,089
Impairment loss/(reversal) on investments		362	(476)
Share of profit of associates	14	(10,438)	(1,308)
Fair value adjustment on investment property	28	(952)	(1,978)
Gain on disposal of subsidiary	13(b)	(24,930)	-
Unrealised foreign exchange gain		(1,910)	(1,633)
Amortisation of transaction cost on issue of preference shares		-	323
Income tax charge	31	<u>1,900</u>	<u>1,665</u>
		(11,480)	(9,602)
Change in operating assets and liabilities			
Investment securities		39,960	36,980
Loans receivable		(6,371)	(6,070)
Other assets		(4,400)	4,054
Other liabilities		(2,944)	1,193
Due to customers		29,381	(19,778)
Due to other banks		(102)	(1,665)
Repurchase agreements		(11,016)	(5,084)
Resale agreements		4,314	14,317
Owed to related party		509	325
Deferred income		(1,041)	2,854
Development in progress		<u>2,942</u>	<u>(1,507)</u>
		39,752	16,017
Interest received		20,675	24,079
Dividend received		34	342
Interest paid		(8,868)	(8,815)
Income tax paid		<u>(1,143)</u>	<u>(2,206)</u>
Net cash provided by operating activities		<u>50,450</u>	<u>29,417</u>
Cash flows provided/(used) by investing activities			
Acquisition of subsidiaries, net of cash acquired		-	(19,829)
Acquisition of associate, net of dividends		(17,324)	(74,615)
Proceeds from disposal of property, plant and equipment		13	-
Proceeds from disposal of subsidiary		16,245	-
Purchase of investment property		(1,161)	(3,993)
Purchase of property, plant and equipment		(1,254)	(702)
Purchase of intangible asset	12	(1,630)	(377)
Repayment of preference shares		-	(16,737)
Net cash used by investing activities		<u>(5,111)</u>	<u>(116,253)</u>
Net cash flows provided/(used) by operating and investing activities (carried forward to page 15)			
		<u>45,339</u>	<u>(86,836)</u>

The accompanying notes form an integral part of the consolidated financial statements.

PROVEN INVESTMENTS LIMITED

Group Statements of Cash Flows (Continued)

Year ended March 31, 2020

Presented in United States dollars, except as otherwise stated)

	<u>Notes</u>	<u>2020</u> \$'000	<u>2019</u> \$'000 (Restated, Note 38)
Net cash flows provided/(used) by operating and investing activities (brought forward from page 14)		<u>45,339</u>	(<u>86,836</u>)
Cash flows provided/(used) by financing activities			
Translation adjustment in respect of foreign subsidiaries		3,497	(188)
Notes payable		(13,318)	73,589
Payment of lease liabilities	20	(316)	-
Dividends paid	34	(<u>9,681</u>)	(<u>6,820</u>)
Net cash (used)/provided by financing activities		(19,818)	<u>66,581</u>
Net increase/(decrease) in cash and cash equivalents		25,521	(20,255)
Cash and cash equivalents at beginning of year		<u>69,108</u>	<u>89,363</u>
Cash and cash equivalents at end of year		<u>94,629</u>	<u>69,108</u>

The accompanying notes form an integral part of the consolidated financial statements.

PROVEN INVESTMENTS LIMITED

Notes to the Group Financial Statements

Year ended March 31, 2020

(Presented in United States dollars, except as otherwise stated)

1. Identification

Proven Investments Limited (“the Company”) is incorporated and domiciled in Saint Lucia under the International Business Companies Act, with registered office at 20 Micoud Street, Castries, Saint Lucia. The Company’s shares are listed on the Jamaica Stock Exchange.

The primary activities of the Company are the holding of tradable securities for investment purposes and holding equity in investments.

The Company has the following subsidiaries and associated companies:

<u>Subsidiaries</u>	<u>Country of incorporation</u>	<u>Nature of Business</u>	<u>Percentage ownership</u>	
			<u>2020</u>	<u>2019</u>
Bosnil Bank Limited	Saint Lucia	Private Banking	75	75
Bosnil International Holdings Limited	Saint Lucia	Holding company	100	100
Bosnil Bond Fund Limited	Saint Lucia	Structured finance services	100	100
Bosnil Equity Fund Limited	Saint Lucia	investment management	100	100
Bosnil Secretarial Services	Saint Lucia	Private mutual fund	100	100
Bosnil Corporate Services Limited	Saint Lucia	Private secretarial services	100	100
		Registered agent services	100	100
Bosnil Finance Limited	Saint Lucia	Structured finance services	100	100
		investment management	100	100
Bosnil Sudamenco S.A.	Uruguay	Market research translation and business development services	100	100
Access Financial Services Limited and its wholly-owned subsidiary [note 13(b)]	Jamaica	Retail lending	-	49.72
Embassy Loans Inc.	U.S.A.	Retail lending	100	100
Proven Wealth Limited	Jamaica	Fund management, investment advisory services, pension fund management and money market and equity trading	100	100
International Financial Planning Jamaica Limited (formerly Proven Fund Managers Limited)	Jamaica	Fund management	100	100
International Financial Planning (Cayman Limited)	Cayman Islands	Investment advisory services	100	100
Asset Management Company Limited	Jamaica	Hire purchase financing	100	100
Real Properties Limited and its wholly-owned subsidiaries:	Saint Lucia	Real estate investment	100	100
Proven Kingsway Limited	Saint Lucia	Real estate investment	100	100
Real Millsborough Limited	Saint Lucia	Real estate investment	100	100
Real Bloomfield Limited	Saint Lucia	Real estate investment	100	100
Real PP Limited	Saint Lucia	Real estate investment	100	100
Real 53 NPW Limited	Saint Lucia	Real estate investment	100	100
Proven Reit Limited	Jamaica	Management services	100	100
Proven Holding Limited	Jamaica	Investment advisory services	100	100
<u>Associate companies</u>				
JMMB Group Limited	Jamaica	Investment management and banking services	20	20
Dream Entertainment Limited	Jamaica	Entertainment	20	20
Access Financial Services Limited [note 13(b)]	Jamaica	Retail lending	24.72	-

2. Basis of preparation

(a) Statement of compliance:

These financial statements have been prepared in accordance with International Financial Reporting Standards (“IFRS”) as issued by the International Accounting Standards Board.

This is the first set of the Group’s annual financial statements in which IFRS 16, *Leases* has been applied. Changes to significant accounting policies are described in note 3.

At the date of approval of these financial statements, certain new and amended standards and interpretations were in issue but were not effective at the reporting date and had not been early-adopted by the Group.

The Group has assessed them and determined that the following may be relevant to its operations:

- (i) Amendments to *References to Conceptual Framework in IFRS Standards* is effective retrospectively for annual reporting periods beginning on or after January 1, 2020. The revised framework covers all aspects of standard setting including the objective of financial reporting.

The main change relates to how and when assets and liabilities are recognised and de-recognised in the financial statements.

- New ‘bundle of rights’ approach to assets will mean that an entity may recognise a right to use an asset rather than the asset itself;
- A liability will be recognised if a company has no practical ability to avoid it. This may bring liabilities on balance sheet earlier than at present.
- A new control-based approach to de-recognition will allow an entity to derecognise an asset when it loses control over all or part of it; the focus will no longer be on the transfer of risks and rewards.

The Group is assessing the impact that the amendments will have on its 2021 financial statements.

- (ii) Amendments to IFRS 3 *Business Combinations*, applicable to businesses acquired in annual reporting periods beginning on or after January 1, 2020, provides more guidance on the definition of a business. The amendments include:

- (a) An election to use a concentration test by way of an assessment that results in an asset acquisition, if substantially all of the fair value of the gross asset is concentrated in single identifiable asset or a group of similar identifiable assets.
- (b) Otherwise, the assessment focuses on the existence of a substantive process. A business consists of inputs and processes applied to those inputs to create outputs.

The Group is assessing the impact that the amendments will have on its 2021 financial statements.

PROVEN INVESTMENTS LIMITED

Notes to the Group Financial Statements (Continued)

Year ended March 31, 2020

(Presented in United States dollars, except as otherwise stated)

2. Basis of preparation (continued)

(a) Statement of compliance (continued):

- (iii) Amendment to IAS 1 *Presentation of Financial Statements* and IAS 8 *Accounting Policies, Changes in Accounting Estimates and Errors* is effective for annual periods beginning on or after January 1, 2020, and provides the following definition of 'material' to guide preparers of financial statements in making judgements about information to be included in financial statements:

"Information is material if omitting, misstating or obscuring it could reasonably be expected to influence decisions that the primary users of general purpose financial statements make on the basis of those financial statements, which provide financial information about a specific reporting entity."

The Group does not expect the amendment to have a significant impact on its 2021 financial statements.

- (iv) Amendments to IFRS 9 *Financial Instruments*, IAS 39 *Financial Instruments: Recognition and Measurement* and IFRS 7 *Financial Instruments: Disclosures*, effective for annual accounting periods beginning on or after January 1, 2020, address issues affecting financial reporting in the period leading up to interbank offered rates (IBOR) reform. The amendments apply to all hedging relationships directly affected by uncertainties related to IBOR reform. The entity is required to:

- Assume that the interest rate benchmark on which hedged cash flows are based is not altered as a result of IBOR reform when assessing whether the future cash flows are highly probable.
- Assess whether the economic relationship between the hedged item and the hedging instrument exists based on the assumptions that the interest rate benchmark is not altered as a result of IBOR reform.
- Not discontinue a hedging relationship during the period of uncertainty arising from IBOR reform solely because the actual results of the hedge are outside the range of 80-125 per cent.
- Apply the separately identifiable requirement only at the inception of the hedging relationship.
- Prospectively cease applying the exceptions at the earlier of:
 - (a) when the uncertainty regarding the timing and the amount of interest rate benchmark based cash flows is no longer present; and
 - (b) the discontinuation of the hedging relationship (or reclassification of all amounts from the cash flow hedge reserve).

Additional disclosures will be required for hedging relationships directly affected by IBOR reform.

The Group is assessing the impact that the amendments will have on its 2021 financial statements.

PROVEN INVESTMENTS LIMITED

Notes to the Group Financial Statements (Continued)

Year ended March 31, 2020

(Presented in United States dollars, except as otherwise stated)

2. Basis of preparation (continued)

(b) Basis of measurement

The financial statements are prepared on the historical cost basis, except for the inclusion of financial assets and investment property at fair value through other comprehensive income or at fair value through profit or loss.

(c) Functional and presentation currency

The financial statements are presented in United States dollars (USD), which is the functional currency of the Company, rounded to the nearest thousand, unless otherwise indicated. The financial statements of those subsidiaries which have other functional currencies, are translated into USD in the manner set out in note 4(h).

(d) Estimates critical to reported amounts, and judgements made in applying accounting policies:

The preparation of the financial statements in conformity with IFRS requires management to make estimates, based on assumptions and judgements. Management also makes judgements, other than those involving estimations, in the process of applying the accounting policies. The estimates and judgements affect (1) the reported amounts of assets, liabilities, contingent assets and contingent liabilities at the reporting date and the income and expenses for the year then ended, and (2) the carrying amounts of assets and liabilities in the next financial year.

The estimates, and the assumptions underlying them, as well as the judgements are reviewed on an ongoing basis. Revisions to accounting estimates are recognised in the period in which the estimate is revised if the revision affects only that period, or in the period of the revision and future periods if the revision affects both current and future periods.

Estimates that can cause a significant adjustment to the carrying amounts of assets and liabilities in the next financial year and judgements that have a significant effect on the amounts recognised in the financial statements, include the following:

(i) Key sources of estimation uncertainty

(1) Impairment of financial assets:

A number of significant judgements are required in applying the accounting requirements for measuring expected credit loss (ECL), such as:

- Determining criteria for significant increases in credit risk;
- Choosing appropriate models and assumptions for the measurement of ECL;
- Establishing the number and relative weightings of forward-looking scenarios for each type of product/market and the associated ECL; and
- Establishing groups of similar financial assets for the purposes of measuring ECL.

Detailed information about the judgements and estimates made by the Group in the above areas is set out in notes 4(j) and 36(b).

PROVEN INVESTMENTS LIMITED

Notes to the Group Financial Statements (Continued)

Year ended March 31, 2020

(Presented in United States dollars, except as otherwise stated)

2. Basis of preparation (continued)

- (d) Estimates critical to reported amounts, and judgements made in applying accounting policies (continued):

- (i) Key sources of estimation uncertainty (continued)

- (2) Fair value of financial instruments

There are no quoted market prices for a significant portion of the Group's financial assets. Accordingly, fair values of such assets are estimated using prices obtained from a yield curve. The yield curve is, in turn, obtained from a pricing source which estimates the yield curve on the basis of indicative prices submitted to it by licensed banks and other financial institutions in Jamaica. There is significant uncertainty inherent in this approach; the fair values determined in this way are classified as Level 2 fair values. Some other fair values are estimated based on quotes published by broker/dealers, and these are also classified as Level 2. The estimates of fair value arrived at from these sources may be significantly different from the actual price of the instrument in an actual arm's length transaction (see notes 6 and 37).

- (3) Impairment of goodwill, other intangible assets and investment in associates

Impairment of goodwill, other intangibles and investment in associates is dependent upon management's internal assessment of future cash flows from the cash-generating units that gave rise to the goodwill and intangible assets or for the purposes of determining the value in use of the associate. Those internal assessments determine the amount recoverable from the cash generating units and is sensitive to the discount rates used, as well as the economic assumptions of growth (see note 12).

- (ii) Critical judgements in applying the Group's accounting policies

For the purpose of these financial statements, prepared in accordance with IFRS, judgement refers to the informed identification and analysis of reasonable alternatives, considering all relevant facts and circumstances, and the well-reasoned, objective and unbiased choice of the alternative that is most consistent with the agreed principles set out in IFRS.

Management is also required to make critical judgements in applying accounting policies. These include the following judgements:

- Whether the criteria are met for classifying financial assets. For example, the determination of whether a security may be classified as at "fair value through profit or loss (FVTPL)", "fair value through other comprehensive income (FVOCI)" or "amortised cost" (note 6) or whether a security's fair value may be classified as 'Level 1' in the fair value hierarchy (note 37) requires judgement as to whether a market is active [see note 4(b)].
- In determining whether the Group has control or significant influence over an investee and how to account for that investee, management considers the percentage of the investee's share capital that it holds and makes judgements about other relevant factors affecting control or significant influence over the relevant activities of the investee [see notes 4(a), 13 and 14].

PROVEN INVESTMENTS LIMITED

Notes to the Group Financial Statements (Continued)

Year ended March 31, 2020

(Presented in United States dollars, except as otherwise stated)

3. Changes in accounting policiess

The Group initially applied IFRS 16 *Leases* from April 1, 2019. A number of other new standards are also effective for the Group from April 1, 2019 but they do not have a material effect on the Group's financial statements.

The Group applied IFRS 16 using the modified retrospective approach, under which the cumulative effect of initial application is recognised in the statement of financial position at April 1, 2019. Accordingly, the comparative information presented for 2019 is not restated – i.e. it is presented, as previously reported, under IAS 17 and related interpretations. The details of the changes in accounting policies are disclosed below. Additionally, the disclosure requirements in IFRS 16 have not generally been applied to comparative information.

(a) Definition of a lease

Previously, the Group determined at contract inception whether an arrangement was or contained a lease under IFRIC 4 *Determining whether an Arrangement contains a Lease*. The Group now assesses whether a contract is or contains a lease based on the definition of a lease, as explained in note 4(m).

On transition to IFRS 16, the Group elected to apply the practical expedient to grandfather the assessment of which transactions are leases. The Group applied IFRS 16 only to contracts that were previously assessed as leases. Contracts that were not identified as leases under IAS 17 and IFRIC 4 were not reassessed for whether there is a lease under IFRS 16. Therefore, the definition of a lease under IFRS 16 was applied only to contracts entered into or changed on or after April 1, 2019.

(b) As a lessee

As a lessee, the Group leases office spaces. The Group previously classified leases as operating or finance leases based on its assessment of whether the lease transferred substantially all of the risks and rewards incidental to ownership of the underlying asset to the Group. Under IFRS 16, the Group recognises right-of-use assets and lease liabilities for most of these leases – i.e. these leases are on-balance sheet.

At commencement or on modification of a contract that contains a lease component, the Group allocates the consideration in the contract to each lease component on the basis of its relative stand-alone price. For leases of property, the Group separates non-lease components and accounts for these separately.

(i) *Leases classified as operating leases under IAS 17*

Previously, the Group classified property leases as operating leases under IAS 17. On transition, these lease liabilities were measured at the present value of the remaining lease payments, discounted at the Group's incremental borrowing rate as at April 1, 2019 as set out in see note 3(c). The corresponding amount is recognised as a right-of-use asset.

The Group has tested its right-of-use assets for impairment on the date of transition and has concluded that there is no indication that the right-of-use assets are impaired.

PROVEN INVESTMENTS LIMITED

Notes to the Group Financial Statements (Continued)

Year ended March 31, 2020

(Presented in United States dollars, except as otherwise stated)

3. Changes in accounting policies (continued)

(b) As a lessee (continued)

(i) *Leases classified as operating leases under IAS 17* (continued)

The Group used a number of practical expedients when applying IFRS 16 to leases previously classified as operating leases under IAS 17. In particular, the Group:

- did not recognise right-of-use assets and liabilities for leases for which the lease term ends within 12 months of the date of initial application;
- did not recognise right-of-use assets and liabilities for leases of low value assets;
- excluded initial direct costs from the measurement of the right-of-use asset at the date of initial application; and
- used hindsight when determining the lease term.

(c) Impact on transition

The impact on transition to IFRS 16 is summarised below.

	\$'000
Right-of-use assets – property, plant and equipment	<u>262</u>
Lease liabilities	<u>262</u>

The Group discounted lease payments previously classified as operating leases using its incremental borrowing rate at April 1, 2019. The weighted- average rate applied is 10%.

	\$'000
Operating lease commitments at March 31, 2019 as per IAS 17	<u>133</u>
Discounted using the incremental borrowing rate at April 1, 2019	124
Extension options reasonably certain to be exercised	<u>138</u>
Lease liabilities recognised at April 1, 2019	<u>262</u>

4. Significant accounting policies

(a) Basis of consolidation:

(i) Business combinations

Business combinations are accounted for using the acquisition method at the date on which control is transferred to the Group.

The Group measures goodwill at the acquisition date as:

- the fair value of the consideration transferred; plus
- the recognised amount of any non-controlling interests in the acquired entity; plus
- if the business combination is achieved in stages, the fair value of the pre-existing interest in the acquired entity; less
- the net recognised amount (generally fair value) of the identifiable assets acquired and liabilities assumed.

PROVEN INVESTMENTS LIMITED

Notes to the Group Financial Statements (Continued)

Year ended March 31, 2020

(Presented in United States dollars, except as otherwise stated)

4. Significant accounting policies

(a) Basis of consolidation (continued):

(i) Business combinations (continued)

When the result is negative, a bargain purchase gain is recognised immediately in profit or loss.

The consideration transferred does not include amounts related to the settlement of pre-existing relationships. Such amounts generally are recognised in profit or loss. Any contingent consideration payable is measured at fair value at the acquisition date.

Transaction costs, other than those associated with the issue of debt or equity securities, that the Group incurs in connection with a business combination are expensed as incurred.

(ii) Subsidiaries

Subsidiaries are all entities controlled by the Group. The Group controls an entity when it is exposed to, or has rights to, variable returns from its involvement with the investee and has the ability to affect those returns through its power over the relevant activities of the investee. The financial statements of subsidiaries are included in the consolidated financial statements from the date on which control commences until the date on which control ceases.

(iii) Non-controlling interests

Non-controlling interests are measured at their proportionate share of the acquirees' identifiable net assets at the date of acquisition, plus accumulated share of changes in equity of the relevant subsidiary. Changes in the Group's interest in a subsidiary that do not result in a loss of control are accounted for as equity transactions.

Losses applicable to the non-controlling interests in a subsidiary are allocated to the non-controlling interests, even if doing so causes the non-controlling interest to have a deficit balance.

(iv) Investments in associates

Associates are those entities in which the Group has significant influence, but not control or joint control, over the financial and operating policies. Interest in associates is accounted for using the equity method.

They are recognised initially at cost, which includes transaction costs. Subsequent to initial recognition, the consolidated financial statements include the Group's share of the profit or loss and other comprehensive income of equity-accounted investees, until the date on which significant influence ceases.

PROVEN INVESTMENTS LIMITED

Notes to the Group Financial Statements (Continued)

Year ended March 31, 2020

(Presented in United States dollars, except as otherwise stated)

4. Significant accounting policies (continued)

(a) Basis of consolidation (continued):

(iv) Investments in associates (continued)

When the Group's share of losses exceeds its interest in an associate, the Group's carrying amount is reduced to Nil and recognition of further losses is discontinued, except to the extent that the Group has incurred legal or constructive obligations, or made payments on behalf of an associate. If the associate subsequently reports profits, the Group resumes recognising its share of those profits only after its share of profits equals the share of accumulated losses not recognised.

(v) Loss of control

On the loss of control, the Group derecognises the assets and liabilities of a subsidiary and any non-controlling interests and other components of equity related to the subsidiary. Any surplus or deficit arising on the loss of control is recognised in profit or loss. If the Group retains any interest in the former subsidiary, then such interest is measured at fair value at the date that control is lost.

(vi) Transactions eliminated on consolidation

Balances and transactions between companies within the Group, and any unrealised gains arising from those transactions, are eliminated in preparing the consolidated financial statements.

Unrealised gains arising from transactions between the Group and its associates are eliminated to the extent of the Group's interest in the associate. Unrealised losses are also eliminated unless the transaction provides evidence of an impairment of the asset transferred.

(b) Financial instruments – Classification, recognition and de-recognition, and measurement

(i) Classification of financial assets

In applying IFRS 9, the Group classifies its financial assets in the following measurement categories:

- a. Fair value through profit or loss (FVTPL);
- b. Fair value through other comprehensive income (FVOCI); or
- c. Amortised cost.

The classification requirements for debt and equity instruments are described below:

Debt instruments

Debt instruments are those instruments that meet the definition of a financial liability from the issuer's perspective, such as loans, government and corporate bonds and trade receivables purchased from clients in factoring arrangements without recourse.

PROVEN INVESTMENTS LIMITED

Notes to the Group Financial Statements (Continued)

Year ended March 31, 2020

(Presented in United States dollars, except as otherwise stated)

4. Significant accounting policies (continued)

(b) Financial instruments – Classification, recognition and de-recognition, and measurement

(i) Classification of financial assets (continued)

Debt instruments (continued)

Classification and subsequent measurement of debt instruments depend on the Group's business model for managing the asset and the cash flow characteristics of the asset.

Based on these factors, the Group classifies its debt instruments into one of the following three measurement categories:

Amortised cost: Assets that are held for collection of contractual cash flows where those cash flows represent solely payments of principal and interest ('SPPI'), and that are not designated at FVTPL. The carrying amount of these assets is adjusted by any expected credit loss allowance recognised and measured as described at note 36(b). Interest income from these financial assets is included in 'Interest and similar income' using the effective interest method.

Fair value through other comprehensive income (FVOCI): Financial assets that are held for collection of contractual cash flows and for selling the assets, where the assets' cash flows represent solely payments of principal and interest, and that are not designated at FVTPL. On initial recognition of an equity investment that is not held for trading, the Group may irrevocably elect, on an investment-by-investment basis, to present subsequent changes in the investment's fair value in OCI.

Fair value through profit or loss: Assets that do not meet the criteria for amortised cost or FVOCI. A gain or loss on a debt investment that is subsequently measured at fair value through profit or loss and is not part of a hedging relationship is recognised in profit or loss within 'Net fair value adjustments and realised gains' in the period in which it arises. Interest income from these financial assets is included in interest income using the effective interest method.

Equity instruments

Equity instruments are instruments that meet the definition of equity from the issuer's perspective; that is, instruments that do not contain a contractual obligation to pay and that evidence a residual interest in the issuer's net assets.

The Group subsequently measures all equity investments at fair value through profit or loss, except where the Group's management has elected, at initial recognition, to irrevocably designate an equity investment at fair value through other comprehensive income.

Gains and losses on equity investments at FVTPL are included in the 'Net fair value adjustments and realised gains' caption in the statement of profit or loss.

PROVEN INVESTMENTS LIMITED

Notes to the Group Financial Statements (Continued)

Year ended March 31, 2020

(Presented in United States dollars, except as otherwise stated)

4. Significant accounting policies (continued)

(b) Financial instruments – Classification, recognition and de-recognition, and measurement (continued)

(i) Classification of financial assets (continued)

Business model assessment

The business model reflects how the Group manages the assets in order to generate cash flows. That is, whether the Group's objective is solely to collect the contractual cash flows from the assets or is to collect both the contractual cash flows and cash flows arising from the sale of assets. If neither of these is applicable (e.g. financial assets are held for trading purposes), then the financial assets are classified as part of 'other' business model and measured at FVTPL.

Factors considered by the Group in determining the business model for a group of assets include:

1. Past experience on how the cash flows for these assets were collected;
2. How the assets' performance is evaluated and reported to key management personnel;
3. How risks are assessed and managed; and
4. How managers are compensated.

For example, securities held for trading are held principally for the purpose of selling in the near term or are part of a portfolio of financial instruments that are managed together and for which there is evidence of a recent actual pattern of short-term profit-taking. These securities are classified in the 'other' business model and measured at FVTPL.

Solely payments of principal and interest (SPPI): Where the business model is to hold assets to collect contractual cash flows or to collect contractual cash flows and sell, the Group assesses whether the financial instruments' cash flows represent solely payments of principal and interest (the 'SPPI test').

In making this assessment, the Group considers whether the contractual cash flows are consistent with a basic lending arrangement, i.e., interest includes only consideration for the time value of money, credit risk, other basic lending risks and a profit margin that is consistent with a basic lending arrangement.

Where the contractual terms introduce exposure to risk or volatility that are inconsistent with a basic lending arrangement, the related financial asset is classified and measured at fair value through profit or loss. Financial assets with embedded derivatives are considered in their entirety when determining whether their cash flows are solely payments of principal and interest.

The Group reclassifies debt investments when and only when its business model for managing those assets changes. The reclassification takes place from the start of the first reporting period following the change. Such changes are expected to be very infrequent and none occurred during the period.

PROVEN INVESTMENTS LIMITED

Notes to the Group Financial Statements (Continued)

Year ended March 31, 2020

(Presented in United States dollars, except as otherwise stated)

4. Significant accounting policies (continued)

(b) Financial instruments – Classification, recognition and de-recognition, and measurement (continued)

(ii) Recognition and derecognition - non-derivative financial assets and financial liabilities

The Group recognises a financial instrument when it becomes a party to the contractual terms of the instrument.

The Group initially recognises loans and receivables and debt securities on the date when they are originated. All other financial assets and financial liabilities are initially recognised on the trade date.

The Group derecognises a financial asset when the contractual rights to the cash flows from the asset expire, or it transfers the rights to receive the contractual cash flows in a transaction in which substantially all of the risks and rewards of ownership of the financial asset are transferred, or it neither transfers nor retains all or substantially all the risks and rewards of ownership but does not retain control over the transferred asset. Any interest in such derecognised financial assets that is created or retained by the Group is recognised as a separate asset or liability.

The Group derecognises a financial liability when its contractual obligations expire or are discharged or cancelled.

(iii) Financial liabilities

The Group classifies non-derivative financial liabilities into the “other financial liabilities” category. These are measured at amortised cost.

(iv) Measurement of gains and losses on financial assets

For debt securities measured at FVOCI, gains and losses are recognised in OCI, except for the following, which are recognised in profit or loss in the same manner as for financial assets measured at amortised cost:

- interest income calculated using the effective interest method;
- ECL charges and reversals; and
- foreign exchange gains and losses.

When a debt security measured at FVOCI is derecognised, the cumulative gain or loss previously recognised in OCI is reclassified from equity to profit or loss.

Gains and losses on equity instruments classified at FVOCI are never reclassified to profit or loss and no impairment is recognised in profit or loss. Dividends are recognised in profit or loss unless they clearly represent a recovery of part of the cost of the investment, in which case they are recognised in OCI. Cumulative gains and losses recognised in OCI are transferred to retained earnings on disposal of an investment.

PROVEN INVESTMENTS LIMITED

Notes to the Group Financial Statements (Continued)

Year ended March 31, 2020

(Presented in United States dollars, except as otherwise stated)

4. Significant accounting policies (continued)

(c) Financial instruments - Other

(i) Non-trading derivatives

Derivatives are financial instruments that derive their value from the price of the underlying items such as equities, interest rates, foreign exchange or other indices. Derivatives enable users to increase, reduce or alter exposure to credit or market risk. The Group makes use of derivatives to manage its own exposure to foreign exchange and interest rate risk.

The Group evaluates financial instruments which it acquires or issues to determine whether derivatives are embedded in any of the contracts (making it a “host contract”). The Group accounts for an embedded derivative separately from the host contract when (i) the host contract is not itself carried at fair value through profit or loss, (ii) the terms of the embedded derivative would meet the definition of a derivative if they were contained in a separate contract, and (iii) the economic characteristics and risks of the embedded derivative are not closely related to the economic characteristics and risks of the host contract.

Separated embedded derivatives are accounted for depending on their classification, and are presented in the statement of financial position together with the host contract. When an embedded derivative cannot be separated from the host contract, the entire contract is designated as at fair value through profit or loss.

When a derivative is not held for trading, and is not designated in a qualifying hedge relationship, all changes in its fair value are recognised immediately in profit or loss as a component of net income from other financial instruments at fair value through profit or loss.

(ii) Cash and cash equivalents

Cash comprises cash in hand and call deposits. Cash equivalents are short-term, highly liquid financial assets that are readily convertible to known amounts of cash, are subject to an insignificant risk of changes in value, and are held for the purpose of meeting short-term cash commitments, rather than for investment or other purposes. These include certificates of deposit where the maturities do not exceed three months from the date of acquisition.

Cash and cash equivalents are measured at amortised cost.

(iii) Other assets

Other assets are measured at amortised cost less impairment losses.

(iv) Guarantees and letter of credit

The Group issues guarantees and other letters of undertaking on behalf of its clients, to third parties. The Group also obtains from each client a guarantee or deed of indemnity that amounts paid out by the Group on its behalf will be repaid to the Group.

PROVEN INVESTMENTS LIMITED

Notes to the Group Financial Statements (Continued)

Year ended March 31, 2020

(Presented in United States dollars, except as otherwise stated)

4. Significant accounting policies (continued)

(c) Financial instruments – Other (continued)

(iv) Guarantees and letter of credit (continued)

The Group's potential liability under guarantees and letters of credit is reported as a liability in the statement of financial position. The Group has equal and offsetting claims against its customers in the event of a call on these commitments, which are reported as an asset.

(v) Other liabilities

Other liabilities are measured at amortised cost.

(vi) Resale and repurchase agreements

Resale agreements are accounted for as short-term collateralised lending, and are classified as at amortised cost. On initial recognition they are measured at fair value. Subsequent to initial recognition they are measured at amortised cost. The difference between the purchase cost and the resale consideration is recognised in profit or loss as interest income using the effective interest method.

Repurchase agreements are accounted for as short-term collateralised borrowing, and are classified as other liabilities. On initial recognition and subsequently, the securities given as collateral are retained in the statement of financial position and measured in accordance with their original measurement principles. The proceeds of sale are reported as liabilities and are carried at amortised cost. The difference between the sale consideration and the repurchase cost is recognised in profit or loss over the life of each agreement as interest expense using the effective interest method.

(vii) Share capital

The Group classifies capital instruments as financial liabilities or equity instruments in accordance with the substance of the contractual terms of the instrument. In the case of preference share capital, it is classified as:

- (1) equity if it is non-redeemable, or redeemable only at the Company's option, and any dividends are discretionary, in which case, dividends thereon are recognised as distributions within equity;
- (2) liability if it is redeemable on a specific date or at the option of the holders, or if dividends are not discretionary, in which case, dividends thereon are recognised as interest in profit or loss.

Incremental costs directly attributable to the issue of equity instruments are deducted from the initial measurement of the equity instruments.

(viii) Loans and notes receivable and other receivables

Loans and notes receivable and other receivables are measured at amortised cost less impairment allowances, see note 4(j).

PROVEN INVESTMENTS LIMITED

Notes to the Group Financial Statements (Continued)

Year ended March 31, 2020

(Presented in United States dollars, except as otherwise stated)

4. Significant accounting policies (continued)

(c) Financial instruments – Other (continued)

(ix) Accounts payable

Accounts payable are measured at amortised cost.

(x) Interest-bearing borrowings

Interest-bearing borrowings are recognised initially at fair value less attributable transaction costs. Subsequent to initial recognition, interest-bearing borrowings are measured at amortised cost, with any difference between cost and redemption being recognised in profit or loss over the period of the borrowings on an effective interest basis.

(xi) Offsetting

Financial assets and liabilities are offset and the net amount presented in the statement of financial position only when the Group has a legal right to set off the recognised amounts and intends to settle on a net basis or to realise the assets and settle the liabilities simultaneously.

(xii) Amortised cost

Amortised cost is calculated using the effective interest method. Premiums, discounts and initial transaction costs are included in the carrying amount of the related instruments and amortised based on the effective interest rates.

(d) Property development costs

Property development costs comprise all costs that are directly attributable to development activities or that can be allocated on a reasonable basis to such activities. These costs comprise the value of land contributed to the development, direct costs related to property development activities and indirect costs that are attributable to the development activities.

(e) Investment property

Investment property, comprising principally land and buildings, is held for rental yields and capital appreciation and is treated as long-term investments. It is measured initially at cost, including related transaction costs and subsequently measured at fair value.

Fair value is based on active market prices, adjusted, if necessary, for any difference in the nature, location or condition of the specific asset. The fair value of investment property reflects, among other things, rental income from current leases and assumptions about rental income from future leases in light of current market conditions. The fair value also reflects, on a similar basis, expected cash outflows in respect of the property. Fair value is determined every three years by an independent registered valuer, and in each of the two intervening years by the directors. Fair value is based on current prices in an active market for similar properties in the same location and condition. Any gain or loss arising from a change in fair value is recognised in profit or loss.

PROVEN INVESTMENTS LIMITED

Notes to the Group Financial Statements (Continued)

Year ended March 31, 2020

(Presented in United States dollars, except as otherwise stated)

4. Significant accounting policies (continued)

(e) Investment property (continued)

Subsequent expenditure is charged to the asset's carrying amount only when it is probable that future economic benefits associated with the item will flow to the Group and the cost of the item can be measured reliably. All other repairs and maintenance costs are charged to profit or loss during the financial period in which they are incurred.

(f) Property, plant and equipment

(i) Cost

Items of property, plant and equipment are measured at cost, less accumulated depreciation and impairment losses. Cost includes expenditures that are directly attributable to the acquisition of an asset. The cost of replacing part of an item of property, plant and equipment is recognised in the carrying amount of an asset if it is probable that the future economic benefits embodied in the part will flow to the Group and its cost can be reliably measured.

The cost of day-to-day servicing of property, plant and equipment is recognised in profit or loss as incurred.

(ii) Depreciation

Property, plant and equipment are depreciated on the straight-line basis at annual rates estimated to write down the assets to their residual values over their expected useful lives. The depreciation rates are as follows:

Computers	25% - 33½%
Furniture, fixtures and equipment	10% - 20%
Leasehold improvements	10% - 20%
Motor vehicles	20% - 25%

Depreciation methods, useful lives and residual values are reassessed at each reporting date.

(g) Intangible assets

- (i) Goodwill arising on the acquisition of subsidiaries is measured at cost less accumulated impairment losses. Goodwill is allocated to cash-generating units (note 12) and tested annually for impairment. In respect of equity accounted investees, the carrying amount of goodwill is included in the carrying amount of the equity accounted investee as a whole.
- (ii) Customer relationships and non-compete agreements that are acquired by the Group and have finite useful lives are measured at cost less accumulated amortisation and any accumulated impairment losses.

PROVEN INVESTMENTS LIMITED

Notes to the Group Financial Statements (Continued)

Year ended March 31, 2020

(Presented in United States dollars, except as otherwise stated)

4. Significant accounting policies (continued)

(g) Intangible assets (continued)

(ii) (continued)

Trade names, licences and other intangible assets that have indefinite useful lives are carried at cost less accumulated impairment losses. The useful lives of such assets are reviewed at each reporting date to determine whether events and circumstances continue to support an indefinite useful life assessment for those assets. If they do not, the change in the useful life assessment from indefinite to finite is accounted for as a change in an accounting estimate.

(iii) Software

Acquired computer software licenses as well as third party and internal costs directly associated with the development of software are capitalised as intangible assets on the basis of the costs incurred to acquire and bring the specific software to use. These costs are amortised over their estimated useful lives (three to eight years). Internal costs associated with developing or maintaining computer software programs are recognised as expense as incurred.

(iv) Subsequent expenditure

Subsequent expenditure is capitalised only when it increases the future economic benefits embodied in the specific asset to which it relates. All other expenditure, including expenditure on internally generated goodwill and brands, is recognised in profit or loss as incurred.

(v) Amortisation

Intangible assets with finite asset lives, are amortised on a straight-line basis in profit or loss over their estimated useful lives, from the date that they are available for use.

The estimated useful lives are as follows:

- Customer relationships 6 to 20 years
- Non-compete agreement 2-5 years

Amortisation methods, useful lives and residual values are reviewed at each reporting date and adjusted if appropriate.

(h) Foreign currency translation

(i) Transactions and balances

Foreign currency transactions are accounted for at the exchange rates prevailing at the dates of the transactions. Foreign exchange gains and losses resulting from the settlement of such transactions and from the translation at year end exchange rates of monetary assets and liabilities denominated in foreign currencies are recognised in profit or loss. These rates represent the weighted average rates at which the Group transacts business in foreign currency.

PROVEN INVESTMENTS LIMITED

Notes to the Group Financial Statements (Continued)

Year ended March 31, 2020

(Presented in United States dollars, except as otherwise stated)

4. Significant accounting policies (continued)

(h) Foreign currency translation (continued)

(i) Transactions and balances (continued)

Changes in the fair value of monetary securities denominated in foreign currency classified as FVOCI are analysed between translation differences resulting from changes in the amortised cost of the security and other changes in the carrying amount of the security. Translation differences related to changes in the amortised cost are recognised in profit or loss. Other changes in the carrying amount are recognised in other comprehensive income and presented in fair value reserve. Translation differences on non-monetary items, such as equities classified as FVOCI financial assets, are recognised in other comprehensive income and presented in the fair value reserve in stockholders' equity.

(ii) Foreign operations

The assets and liabilities of foreign operations are translated into USD at the spot exchange rate at the reporting date. The income and expenses of the foreign operations are translated into USD at the average exchange rates for the period. Foreign currency differences on the translation of foreign operations are recognised in other comprehensive income and included in foreign exchange translation reserve.

(i) Income tax

Income tax on the profit or loss for the period comprises current and deferred tax. Income tax is recognised in profit or loss except to the extent that it relates to items recognised directly in equity or other comprehensive income, in which it is recognised accordingly.

(i) Current income tax

Current income tax is the expected tax payable on the taxable income for the period, using tax rates enacted at the reporting date, and any adjustment to income tax payable in respect of previous years.

(ii) Deferred income tax

Deferred income tax is recognised in respect of temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for income tax purposes. Deferred tax is measured at the tax rates that are expected to be applied to temporary differences when they reverse, based on laws that have been enacted by the reporting date.

A deferred tax asset is recognised only to the extent that it is probable that future taxable profits will be available against which the asset can be utilised. Deferred tax assets are reduced to the extent that it is no longer probable that the related tax benefit will be realised.

PROVEN INVESTMENTS LIMITED

Notes to the Group Financial Statements (Continued)

Year ended March 31, 2020

(Presented in United States dollars, except as otherwise stated)

4. Significant accounting policies (continued)

(j) Impairment of financial assets

The Group recognises loss allowances for expected credit losses (ECL) on financial instruments measured at amortised cost and debt instruments at FVOCI. No impairment loss is recognised on equity instruments which are measured at FVTPL.

Framework

IFRS 9 outlines a 'three-stage' model for impairment based on changes in credit quality since initial recognition as summarised below:

- A financial instrument that is not credit-impaired on initial recognition is classified in 'Stage 1' and has its credit risk continuously monitored by the Group.
- If a significant increase in credit risk ('SICR') since initial recognition is identified, the financial instrument is moved to 'Stage 2' but is not yet deemed to be credit-impaired. See below for a description of how the Group determines when a significant increase in credit risk has occurred.
- A financial asset is credit impaired ('Stage 3') when one or more events that has a detrimental impact on the estimated future cash flows of the financial asset have occurred.
- Financial instruments in Stage 1 have their ECL measured at an amount equal to the expected credit losses that result from default events possible within the next 12 months. Instruments in Stages 2 and 3 have their ECL measured based on expected credit losses on a lifetime basis. See below and note 36(b) for a description of inputs, assumptions and estimation techniques used in measuring the ECL.
- A pervasive concept in measuring ECL in accordance with IFRS 9 is that it should consider forward-looking information. See note 36(b) for an explanation of how the Group has incorporated this in its ECL models.
- Purchased or originated credit-impaired financial assets (POCI) are those financial assets that are credit-impaired on initial recognition. Their ECL is always measured on a lifetime basis (Stage 3).

Credit-impaired financial assets

At each reporting date, the Group assesses whether financial assets carried at amortised cost and debt financial assets carried at FVOCI are credit-impaired ('Stage 3'). Evidence that a financial asset is credit-impaired includes the following observable data:

- significant financial difficulty of the borrower or issuer;
- a breach of contract such as a default or past due event;
- the restructuring of a loan or advance by the Group on terms that it would not consider otherwise;
- it is becoming probable that the borrower will enter bankruptcy or other financial reorganisation; or
- the disappearance of an active market for a security because of financial difficulties.
- In addition, a loan that is overdue for 90 days or more is considered credit-impaired even when the regulatory definition of default is different.

PROVEN INVESTMENTS LIMITED

Notes to the Group Financial Statements (Continued)

Year ended March 31, 2020

(Presented in United States dollars, except as otherwise stated)

4. Significant accounting policies (continued)

(j) Impairment of financial assets (continued)

Credit-impaired financial assets (continued)

In making an assessment of whether an investment in sovereign debt is credit-impaired, the Group considers the following factors:

- The market's assessment of creditworthiness as reflected in the bond yields.
- The rating agencies' assessments of creditworthiness.
- The country's ability to access the capital markets for new debt issuance.
- The probability of the debt being restructured, resulting in holders suffering losses through voluntary or mandatory debt forgiveness.
- The international support mechanisms in place to provide the necessary support as 'lender of last resort' to that country, as well as the intention, reflected in public statements, of governments and agencies to use those mechanisms. This includes an assessment of the depth of those mechanisms and, irrespective of the political intent, whether there is the capacity to fulfil the required criteria.

Restructured financial assets

If the terms of a financial asset are renegotiated or modified or an existing financial asset is replaced with a new one due to financial difficulties of the borrower, then an assessment is made of whether the financial asset should be derecognised and ECL are measured as follows:

- If the expected restructuring will not result in derecognition of the existing asset, then the expected cash flows arising from the modified financial asset are included in calculating the cash shortfalls from the existing asset for the determination of ECL.
- If the expected restructuring will result in derecognition of the existing asset, then the expected fair value of the new asset is treated as the final cash flow from the existing financial asset at the time of its derecognition. This amount is included in calculating the cash shortfalls from the existing financial asset that are discounted from the expected date of derecognition to the reporting date using the original effective interest rate of the existing financial asset.

Incorporation of forward-looking information

The assessment of SICR and the calculation of ECL both incorporate forward-looking information. The Group has performed historical analysis and identified the key economic variables impacting credit risk and expected credit losses for each portfolio.

Measurement of ECL

The Group measures loss allowances at an amount equal to lifetime ECL, except for debt investment securities with low credit risk at the reporting date and certain financial assets on which credit risk has not increased significantly, which are measured as 12-month ECL:

PROVEN INVESTMENTS LIMITED

Notes to the Group Financial Statements (Continued)

Year ended March 31, 2020

(Presented in United States dollars, except as otherwise stated)

4. Significant accounting policies (continued)

(j) Impairment of financial assets (continued)

Measurement of ECL (continued)

The ECL is determined by projecting the PD, LGD and EAD for each future month and for each individual exposure. These three components are multiplied together and adjusted for the likelihood of survival (i.e., the exposure has not prepaid or defaulted in an earlier month). This effectively calculates an ECL for each future month, which is then discounted back to the reporting date and summed.

The discount rate used in the ECL calculation is the original effective interest rate or an approximation thereof.

The lifetime PD is developed by applying a maturity profile to the current 12-month PD. The maturity profile looks at how defaults develop on a portfolio from the point of initial recognition throughout the lifetime of the loans. The maturity profile is based on historical observed data and is assumed to be the same across all assets within a portfolio and credit grade band. This is supported by historical analysis.

ECL is a probability-weighted estimate of credit losses, measured as follows:

- financial assets that are not credit-impaired at the reporting date: as the present value of all cash shortfalls (i.e. the difference between the cash flows due to the entity in accordance with the contract and the cash flows that the Group expects to receive);
- financial assets that are credit-impaired at the reporting date: as the difference between the gross carrying amount and the present value of estimated future cash flows;
- undrawn loan commitments: as the present value of the difference between the contractual cash flows that are due to the Group if the commitment is drawn and the cash flows that the Group expects to receive;
- trade and lease receivables: Loss allowances for trade and lease receivables, measured at an amount equal to lifetime ECL.

Presentation of allowance for ECL in the statement of financial position

Allowances for ECL are presented in the statement of financial position as follows:

- financial assets measured at amortised cost: as a deduction from the gross carrying amount of the assets.
- loan commitments and financial guarantee contracts: generally, as a provision.
- debt instruments measured at FVOCI: no loss allowance is recognised in the statement of financial position because the carrying amount of these assets is their fair value. However, the loss is recognised in profit or loss as a reclassification from OCI.

PROVEN INVESTMENTS LIMITED

Notes to the Group Financial Statements (Continued)

Year ended March 31, 2020

(Presented in United States dollars, except as otherwise stated)

4. Significant accounting policies (continued)

(k) Impairment of non-financial assets

The carrying amounts of the Group's assets are reviewed at each reporting date to determine whether there is any indication of impairment. If any such indication exists, an asset's recoverable amount is estimated. An impairment loss is recognised whenever the carrying amount of an asset, or group of operating assets, exceeds its recoverable amount. Impairment losses are recognised in profit or loss.

(l) Investment in subsidiaries

Investment in subsidiaries is measured in the separate financial statements of the Company at cost, less impairment losses, if any.

(m) Leases

Policy applicable from April 1, 2019

At inception of a contract, the Group assesses whether a contract is, or contains, a lease. A contract is, or contains, a lease if it conveys the right to control the use of an identified asset for a period of time in exchange for consideration. To assess whether a contract conveys the right to control the use of an identified asset, the Group uses the definition of a lease in IFRS 16. This policy is applied to contracts entered into, on or after April 1, 2019.

(a) As a lessee

At commencement or on modification of a contract that contains a lease component, the Group allocates the consideration in the contracts to each lease component on the basis of its relative stand-alone prices. Non-lease components have been separated for leases of properties.

The Group recognises a right-of-use asset and a lease liability at the lease commencement date. The right-of-use asset is initially measured at cost, which comprises the initial amount of the lease liability, plus any initial direct costs incurred and an estimate of costs to dismantle and remove the underlying asset or to restore the underlying asset or the site on which it is located, less any lease incentives received.

The right-of-use asset is subsequently depreciated using the straight-line method from the commencement date to the end of the lease term, unless the lease transfers ownership of the underlying asset to the Group by the end of the lease term or the cost of the right-of-use asset reflects that the Group will exercise a purchase option. In that case the right-of-use asset will be depreciated over the useful life of the underlying asset, which is determined on the same basis as those of property and equipment. In addition, the right-of-use asset is reduced by impairment losses, if any, and adjusted for certain remeasurements of the lease liability.

The lease liability is initially measured at the present value of future lease payments at the commencement date, discounted using the interest rate implicit in the lease or, if that rate cannot be readily determined, the Group's incremental borrowing rate. Generally, the Group uses its incremental borrowing rate as the discount rate.

PROVEN INVESTMENTS LIMITED

Notes to the Group Financial Statements (Continued)

Year ended March 31, 2020

(Presented in United States dollars, except as otherwise stated)

4. Significant accounting policies (continued)

(m) Leases (continued)

Policy applicable from April 1, 2019 (continued)

(a) As a lessee (continued)

The Group determines its incremental borrowing rate by obtaining interest rates from its primary bankers and makes certain adjustments to reflect the terms of the lease and type of the asset leased.

Lease payments included in the measurement of the lease liability comprise the following:

- fixed payments, including in-substance fixed payments;
- variable lease payments that depend on an index or a rate, initially measured using the index or rate as at the commencement date;
- amounts expected to be payable under a residual value guarantee; and
- the exercise price under a purchase option that the Group is reasonably certain to exercise, lease payments in an optional renewal period if the Group is reasonably certain to exercise an extension option, and penalties for early termination of a lease unless the Group is reasonably certain not to terminate early.

Subsequent to initial recognition, the lease liability is measured at amortised cost using the effective interest method.

It is remeasured when there is a change in future lease payments arising from a change in an index or rate, if there is a change in the Group's estimate of the amount expected to be payable under a residual value guarantee, if the Group changes its assessment of whether it will exercise a purchase, extension or termination option or if there is a revised in-substance fixed lease payment.

When the lease liability is remeasured in this way, a corresponding adjustment is made to the carrying amount of the right-of-use asset, or is recorded in profit or loss if the carrying amount of the right-of-use asset has been reduced to zero.

The Group presents right-of-use assets that do not meet the definition of investment property in 'property, plant and equipment' and presents lease liabilities as such in the statement of financial position.

Short-term leases

The Group has elected not to recognise right-of-use assets and lease liabilities for lease that are considered short-term leases. The Group recognises the lease payments associated with these lease as an expense on a straight-line basis over the lease term.

PROVEN INVESTMENTS LIMITED

Notes to the Group Financial Statements (Continued)

Year ended March 31, 2020

(Presented in United States dollars, except as otherwise stated)

4. Significant accounting policies (continued)

(m) Leases (continued)

Policy applicable before April 1, 2019

As a lessee

Assets held under leases were classified as operating leases and were not recognised in the Company's statement of financial position. Payments made under operating leases were recognised in profit or loss on a straight-line basis over the term of the lease. Lease incentives received were recognised as an integral part of the total lease expense, over the term of the lease.

(n) Revenue recognition

Revenue comprises interest income, fees and commissions, dividends, income and gains from holding and trading securities and property sales.

(i) Interest income

Interest income is calculated by applying the effective interest rate to the gross carrying amount of financial assets, except for:

- Purchased or originated credit-impaired (POCI) financial assets, for which the original credit-adjusted effective interest rate is applied to the amortised cost of the financial asset.
- Financial assets that are not 'POCI' but have subsequently become credit impaired (or 'stage 3'), for which interest revenue is calculated by applying the effective interest rate to their amortised cost (i.e., net of the expected credit loss allowance).

(ii) Fee and commission income

Fee and commission income are recognised on the accrual basis when the service has been provided. Fees and commissions arising from negotiating or participating in the negotiation of a transaction for a third party are recognised on completion of the underlying transaction.

Portfolio and other management advisory and service fees are recognised based on the applicable service contracts, usually on a time-apportioned basis. Asset management fees related to investment funds are recognised as the service is provided. Performance linked fees or fee components are recognised when the performance criteria are fulfilled.

(iii) Dividends

Dividend income is recognised when the right to receive income is established. For quoted securities, this is usually the ex-dividend date.

PROVEN INVESTMENTS LIMITED

Notes to the Group Financial Statements (Continued)

Year ended March 31, 2020

(Presented in United States dollars, except as otherwise stated)

4. Significant accounting policies (continued)

(n) Revenue recognition (continued)

(iv) Gains or losses on holding and trading securities

Gains or loss on securities trading are recognised when the Group becomes a party to a contract to dispose of the securities, or, in the case of financial assets measured at fair value, upon re-measurement of those assets.

(o) Interest expense

Interest expense is recognised in profit or loss using the effective interest method. The effective interest rate is the rate that exactly discounts the estimated future cash payments through the expected life of the financial liability to its carrying amount.

The effective interest rate is established on initial recognition of the financial liability and not revised subsequently. Interest expense includes coupons paid on fixed rate liabilities and accretion of discount or amortisation of premium on instruments issued at other than par.

(p) Employee benefits

Employee benefits comprise forms of consideration given by the Group in exchange for service rendered by employees. These include current or short-term benefits such as salaries, National Insurance Scheme contributions, annual vacation leave, and non-monetary benefits, such as medical care and housing; post-employment benefits, such as pensions and medical care; other long-term employee benefits, such as long service awards; and termination benefits.

(i) General benefits

Short-term employee benefits are recognised as a liability, net of payments made, and charged as expense. The expected cost of vacation leave that accumulates is recognised when the employee becomes entitled to the leave.

Post-employment benefits are accounted for as described in (ii) below. Other long-term benefits, including termination benefits, which arise when either (1) the employer decides to terminate an employee's employment before the normal retirement date or (2) an employee decides to accept voluntary redundancy in exchange for termination benefits, are accrued as they are earned and charged as an expense, unless not considered material, in which case they are charged when they fall due.

(ii) Share-based payment transaction

For share-based payment awards with non-vesting conditions, the grant-date fair value of the share-based payment is recognised as staff costs.

5. Resale agreements

The Group purchases government and corporate securities and agrees to resell them at specified dates and prices [see note 4(c)(vi)].

PROVEN INVESTMENTS LIMITED

Notes to the Group Financial Statements (Continued)

Year ended March 31, 2020

(Presented in United States dollars, except as otherwise stated)

5. Resale agreements (continued)

Resale agreements result in credit exposure, as the counterparty to the transaction may be unable to fulfill its contractual obligations. At the reporting date, the fair value of the securities held as collateral for resale agreements was \$6,399,000 (2019: \$12,531,000) .

6. Investment securities

	<u>2020</u>	<u>2019</u>
	<u>\$'000</u>	<u>\$'000</u>
Financial assets at fair value through profit or loss		
Quoted equities	1,857	3,839
Unit Trust	5,392	-
Global bonds	4,921	9,450
Corporate bonds	1,492	-
Foreign sovereign debt	-	576
Global equities	-	2,347
Private equity funds	343	-
Principal Protected Note warrant asset [see (a) below]	<u>330</u>	<u>-</u>
	<u>14,335</u>	<u>16,212</u>
Financial assets at fair value through other comprehensive income		
Global bonds	167,978	193,691
Government of Jamaica securities	40,285	49,694
Corporate bonds	32,567	53,715
Foreign sovereign debt	<u>7,250</u>	<u>5,475</u>
	<u>248,080</u>	<u>302,575</u>
Amortised cost		
Global bonds	19,801	10,105
Corporate bonds	5,579	4,516
Certificate of deposit	3,732	2,682
Commercial papers	<u>-</u>	<u>680</u>
	29,112	17,983
Less allowance for expected credit losses	<u>(131)</u>	<u>(30)</u>
	<u>28,981</u>	<u>17,953</u>
Total investment securities	<u>291,396</u>	<u>336,740</u>

(a) The Group purchased a call option from an independent third party to cover the interest charges due to maturity on the principal protected note [see note 17(ii)] issued by the Group.

(b) As at March 31, 2020, \$245,209,000 (2019: \$115,422,000) of investment securities is expected to be recovered after 12 months from the reporting date.

PROVEN INVESTMENTS LIMITED

Notes to the Group Financial Statements (Continued)

Year ended March 31, 2020

(Presented in United States dollars, except as otherwise stated)

7. Loans receivable

	<u>2020</u>	<u>2019</u>
	<u>\$'000</u>	<u>\$'000</u>
Loans and advances to customers [see (a) below]	9,767	37,114
Margin loans [see (a) below]	1,087	1,601
Corporate notes	15,296	15,035
Other loans	<u>2,914</u>	<u>1,172</u>
	29,064	54,922
Less allowance for expected credit losses [see (c)]	(209)	(3,588)
	<u>28,855</u>	<u>51,334</u>

- (a) Loans and advances to customers and margin loans represent advances made by the Group to facilitate the purchase of securities by its clients. The securities purchased are pledged as collateral for the outstanding advances. Certain of these securities have been re-pledged by the Group. At the reporting date, the fair value of the collateral pledged by the clients and re-pledged by the Group was \$2,853,000 (2019: \$20,906,000).
- (b) Loans receivable, net of allowance for expected credit losses, are due from the reporting date as follows:

	<u>2020</u>				
	<u>Within</u>	<u>3-12</u>	<u>1-5</u>	<u>Over</u>	<u>Total</u>
	<u>3 months</u>	<u>months</u>	<u>years</u>	<u>5 years</u>	
	<u>\$'000</u>	<u>\$'000</u>	<u>\$'000</u>	<u>\$'000</u>	<u>\$'000</u>
Loans and advances to customers	-	9,646	-	-	9,646
Margin loans	-	1,087	-	-	1,087
Corporate notes	2,040	2,400	10,768	-	15,208
Other loans	<u>590</u>	<u>2,312</u>	<u>12</u>	<u>-</u>	<u>2,914</u>
	<u>2,630</u>	<u>15,445</u>	<u>10,780</u>	<u>-</u>	<u>28,855</u>
	<u>2019</u>				
Loans and advances to customers	3,068	16,249	14,382	-	33,699
Margin loans	860	741	-	-	1,601
Corporate notes	1,150	-	12,139	1,573	14,862
Other loans	<u>-</u>	<u>-</u>	<u>1,172</u>	<u>-</u>	<u>1,172</u>
	<u>5,078</u>	<u>16,990</u>	<u>27,693</u>	<u>1,573</u>	<u>51,334</u>

PROVEN INVESTMENTS LIMITED

Notes to the Group Financial Statements (Continued)

Year ended March 31, 2020

(Presented in United States dollars, except as otherwise stated)

7. Loans receivable (continued)

(b) Expected credit losses

(i) The ageing of loans receivable and related impairment allowance are as follow:

	<u>2020</u>		<u>2019</u>	
	Allowance for		Allowance for	
	<u>Gross</u>	<u>impairment</u>	<u>Gross</u>	<u>impairment</u>
	<u>\$'000</u>	<u>\$'000</u>	<u>\$'000</u>	<u>\$'000</u>
Not past due and not impaired	14,246	121	32,711	-
Less than 90 days past due and impaired	-	-	3,720	1,280
More than 90 days past due and impaired	<u>14,818</u>	<u>88</u>	<u>18,491</u>	<u>2,308</u>
	<u>29,064</u>	<u>209</u>	<u>54,922</u>	<u>3,588</u>

(ii) The movement on the expected credit losses is as follows:

	<u>2020</u>	<u>2019</u>
	<u>\$'000</u>	<u>\$'000</u>
Balance at the beginning of the year	3,588	5,803
IFRS 9 transition adjustment	-	2,081
Impairment allowances (reversed)/recognised	(33)	905
Loans written off	-	(5,201)
Movement on ECL as a result of disposal of subsidiary	(3,341)	-
Effect of exchange rate movements	(5)	-
Balance at the end of the year	<u>209</u>	<u>3,588</u>

PROVEN INVESTMENTS LIMITED

Notes to the Group Financial Statements (Continued)

Year ended March 31, 2020

(Presented in United States dollars, except as otherwise stated)

8. Other assets

	<u>2020</u>	<u>2019</u>
	<u>\$'000</u>	<u>\$'000</u>
Withholding tax recoverable	2,751	3,371
Interest receivable	1,738	2,128
Due from client	1,403	259
Prepayments	371	367
Pre-construction activity	2,816	2,163
Real estate sale receivable	2,981	16
Other	<u>1,185</u>	<u>1,298</u>
	13,245	9,602
Less allowance for expected credit losses	<u>(252)</u>	<u>(295)</u>
	<u>12,993</u>	<u>9,307</u>

The movement in expected credit losses is as follows:

	<u>2020</u>	<u>2019</u>
	<u>\$'000</u>	<u>\$'000</u>
Balance at beginning of year	295	110
Expected credit losses (reversed)/recognised	(24)	184
Effect of exchange rate movements	<u>(19)</u>	<u>1</u>
Balance at end of year	<u>252</u>	<u>295</u>

9. Property development in progress

This comprises land and associated costs on a project to develop a residential and commercial complex, including an amount of \$1,308,000 (2019: \$1,308,000) in settlement of variable consideration on the purchase of the property.

Of this amount, \$4,214,000 (2019: \$9,090,000) was transferred from investment property during the year (note 11).

PROVEN INVESTMENTS LIMITED

Notes to the Group Financial Statements (Continued)

Year ended March 31, 2020

(Presented in United States dollars, except as otherwise stated)

10. Property, plant and equipment

	Right-of-use on leasehold properties \$'000	Leasehold improvements \$'000	Furniture, fixtures and equipment \$'000	Motor vehicles \$'000	Computer equipment \$'000	Work in progress \$'000	Art- work \$'000	Total \$'000
Cost:								
March 31, 2018	-	623	1,270	216	1,260	-	5	3,374
Additions	-	106	118	-	56	422	-	702
Disposals	-	(9)	(9)	-	-	-	-	(18)
Translation adjustment	-	<u>12</u>	<u>8</u>	<u>9</u>	<u>12</u>	-	-	<u>41</u>
March 31, 2019	-	732	1,387	225	1,328	422	5	4,099
Recognition of right- of-use assets on initial application of IFRS 16	262	-	-	-	-	-	-	262
Additions	1,221	540	188	31	442	53	-	2,475
Transfers	-	422	-	-	-	(422)	-	-
Disposal of subsidiary	-	(512)	(325)	(24)	(443)	-	-	(1,304)
Disposals	-	(25)	(19)	-	(167)	-	-	(211)
Translation adjustment	-	<u>(11)</u>	<u>(11)</u>	-	<u>(52)</u>	-	-	<u>(74)</u>
March 31, 2020	<u>1,483</u>	<u>1,146</u>	<u>1,220</u>	<u>232</u>	<u>1,108</u>	<u>53</u>	<u>5</u>	<u>5,247</u>
Depreciation:								
March 31, 2018	-	368	787	88	1,092	-	-	2,335
Charge for the year	-	63	136	39	148	-	-	386
Translation adjustment	-	<u>(19)</u>	<u>10</u>	<u>18</u>	<u>14</u>	-	-	<u>23</u>
March 31, 2019	-	412	933	145	1,254	-	-	2,744
Charge for the year	273	106	59	9	220	-	-	667
Disposal of subsidiary	-	(315)	(209)	(51)	(395)	-	-	(970)
Eliminated on disposal	-	(25)	(14)	-	(159)	-	-	(198)
Translation adjustment	-	<u>(4)</u>	<u>(4)</u>	-	<u>(45)</u>	-	-	<u>(53)</u>
March 31, 2020	<u>273</u>	<u>174</u>	<u>765</u>	<u>103</u>	<u>875</u>	-	-	<u>2,190</u>
Net book values:								
March 31, 2020	<u>1,210</u>	<u>972</u>	<u>455</u>	<u>129</u>	<u>233</u>	<u>53</u>	<u>5</u>	<u>3,057</u>
March 31, 2019	-	<u>320</u>	<u>454</u>	<u>80</u>	<u>74</u>	<u>422</u>	<u>5</u>	<u>1,355</u>

11. Investment property

	<u>2020</u> \$'000	<u>2019</u> \$'000
At beginning of year	14,229	17,348
Investment property acquired	1,161	3,993
Fair value adjustment (note 28)	952	1,978
Transfer to property development in progress (note 9)	(4,214)	(9,090)
Foreign exchange translation adjustment	<u>142</u>	-
	<u>12,270</u>	<u>14,229</u>

PROVEN INVESTMENTS LIMITED

Notes to the Group Financial Statements (Continued)

Year ended March 31, 2020

(Presented in United States dollars, except as otherwise stated)

11. Investment property (continued)

The Group's properties were last revalued in September 2018 and December 2018 by independent valuers, DC Tavares Finson Realty Company Limited. The valuations were done on the basis of open market value. The fair value of the investment property is categorised as Level 3 in the fair value hierarchy.

<u>Valuation technique</u>	<u>Significant unobservable inputs</u>	<u>Inter-relationship between key unobservable inputs and fair value measurement</u>
<i>Market approach</i> This model takes into account: <ul style="list-style-type: none">• The fact that the intention is to dispose of the property in an open market transaction.• The expected sale would take place on the basis of a willing seller and willing buyer.• A reasonable period in which to negotiate a sale, taking into account the nature of the property and state of the market.• Values are expected to remain stable throughout the period of market exposure and disposal by sale (hypothetical).• The property will be freely exposed to the market; and• The potential rental value of the property in the current investment climate.	<ul style="list-style-type: none">• Judgements about whether the property can be sold, exchanged, transferred, let, mortgaged or used for any other economic activity, within its use class.• The strength of demand for the property, given its condition, location and range of potential uses.• The potential rental value of the property in the current investment climate.	The estimated fair value would increase/(decrease) if: <ul style="list-style-type: none">• The level of current and future economic activity in the location and the impact on the strength of the demand is greater/(less) than judged.• The potential rental income from the property is greater/(less) than judged.

PROVEN INVESTMENTS LIMITED

Notes to the Group Financial Statements (Continued)

Year ended March 31, 2020

(Presented in United States dollars, except as otherwise stated)

12. Intangible assets

	Customer relationships	Non-competes agreements	Trade name	Goodwill	License	Computer software	Work-in- progress	Total
	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000
Cost:								
March 31, 2018	8,362	1,669	2,547	10,392	452	976	-	24,398
Acquired through business combination	6,756	-	320	9,422	-	-	-	16,498
Additions	-	-	-	-	-	377	-	377
Translation adjustment	<u>6</u>	<u>-</u>	<u>(7)</u>	<u>(8)</u>	<u>-</u>	<u>(5)</u>	<u>-</u>	<u>(14)</u>
March 31, 2019	15,124	1,669	2,860	19,806	452	1,348	-	41,259
Additions	-	-	-	-	-	174	1,456	1,630
Disposal of subsidiary	(2,411)	-	(2,404)	(13,198)	-	(586)	-	(18,599)
Translation adjustment	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>(30)</u>	<u>(5)</u>	<u>-</u>	<u>(35)</u>
March 31, 2020	<u>12,713</u>	<u>1,669</u>	<u>456</u>	<u>6,608</u>	<u>422</u>	<u>931</u>	<u>1,456</u>	<u>24,255</u>
Amortisation:								
March 31, 2018	2,608	1,101	-	-	-	675	-	4,384
Amortisation for the year	1,022	206	-	-	-	234	-	1,462
Translation adjustment	<u>-</u>	<u>(15)</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>5</u>	<u>-</u>	<u>(10)</u>
March 31, 2019	3,630	1,292	-	-	-	914	-	5,836
Amortisation for the year	1,067	206	-	-	-	56	-	1,329
Disposal of subsidiary	(1,903)	-	-	-	-	(359)	-	(2,262)
Translation adjustment	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>(24)</u>	<u>-</u>	<u>(24)</u>
March 31, 2020	<u>2,794</u>	<u>1,498</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>587</u>	<u>-</u>	<u>4,879</u>
Net book values:								
March 31, 2020	<u>9,919</u>	<u>171</u>	<u>456</u>	<u>6,608</u>	<u>422</u>	<u>344</u>	<u>1,456</u>	<u>19,376</u>
March 31, 2019	<u>11,494</u>	<u>377</u>	<u>2,860</u>	<u>19,806</u>	<u>452</u>	<u>434</u>	<u>-</u>	<u>35,423</u>

In testing goodwill for impairment, recoverable amounts of cash-generating units are estimated based on value-in-use. Where the recoverable amounts exceed the carrying amounts, no impairment allowance is made. The recoverable amounts of cash-generating units are arrived at by estimating their future cash flows and discounting those cash flows using long-term discount rates applicable to the countries in which the businesses operate.

Future sustainable cash flows are estimated based on the most recent forecasts, after taking account of past experience. In all cases projected cash flows are taken over 5 years and the long-term growth rate is applied following the projection period, with a terminal value calculated based on the discount rate and growth rate applied. Each cash generating unit is regarded as saleable to a third party at any future date at a price sufficient to recover its carrying amount of goodwill. Key assumptions are set out below:

	<u>2020</u>	<u>2019</u>
<u>Retail lending cash generating units (CGUs)</u>		
Discount rate	16.85%	24.3%
Growth rate	<u>2.5%</u>	<u>6.0%</u>

The fair value of the International Financial Planning Limited (IFP) trade name was calculated using the relief from royalty method and compared to the carrying value of the trade name as at March 31, 2020.

PROVEN INVESTMENTS LIMITED

Notes to the Group Financial Statements (Continued)

Year ended March 31, 2020

(Presented in United States dollars, except as otherwise stated)

13. Investment in subsidiaries

(a) Proven Holdings Limited

Effective October 1, 2019, the Company injected \$20,500,000 cash for a 100% interest in Proven Holdings Limited.

(b) Disposal of shares in Access Financial Services Limited

Effective September 27, 2019, the Company disposed of shares in Access Financial Services Limited, resulting in a reduction of its shareholding from 49.72% to 24.72%. The transaction was recognised as a disposal of subsidiary and recognition of an investment in associate. The amounts recognised in profit for the Group of \$24,930,000 represent the gain on the disposal of shares and a fair value increase on the remaining shares recognised as investment in associate.

14. Investment in associates

	<u>2020</u> \$'000	<u>2019</u> \$'000
Carrying amount of interest in associate:		
JMMB Group Limited	95,917	80,402
Dream Entertainment Limited	570	570
Access Financial Services Limited		
[see note 13(b)]	<u>22,501</u>	<u>-</u>
	<u>118,988</u>	<u>80,972</u>

(i) Investment in Dream Entertainment Limited

Effective February 6, 2019, the Company acquired 2,500 shares or 20% of the participating voting shares in Dream Entertainment Limited. The purpose of the acquisition is to generate dividend income.

(ii) Investment in JMMB Group Limited

Effective December 27, 2018, Proven Holdings Limited acquired 326,277,325 shares or 20% shareholding in JMMB Group Limited (JMMBGL).

Proven Holdings Limited acquired an additional 65,033,200 shares in the additional public offering on October 15, 2019, maintaining its 20% proportionate shareholding in JMMBGL. The principal activities of JMMBGL are investment management and banking services. The purpose of the acquisition is to generate dividend income. JMMBGL is listed on Jamaica Stock Exchange.

PROVEN INVESTMENTS LIMITED

Notes to the Group Financial Statements (Continued)

Year ended March 31, 2020

(Presented in United States dollars, except as otherwise stated)

14. Investment in associates (continued)

(ii) Investment in JMMB Group Limited (continued)

The following table summarises the financial information of JMMBGL and Access Financial Services Limited (Access), as included in the Group's financial statements as at March 31, 2020, reflecting adjustments for differences in accounting policies.

	<u>2020</u>		<u>2019</u>
	<u>JMMBGL</u>	<u>Access</u>	<u>JMMBGL</u>
	<u>\$'000</u>	<u>\$'000</u>	<u>\$'000</u>
Percentage ownership interest	20%	24.72%	20%
Statement of financial position			
Intangible assets	16,464	10,797	14,058
Assets	2,971,181	41,094	2,545,820
Liabilities	(2,680,245)	(28,304)	(2,311,084)
Net assets attributable to equity holders (100%)	307,401	23,587	248,794
Non-controlling interests	(7,108)	-	(8,305)
Adjusted net assets	<u>300,293</u>	<u>23,587</u>	<u>231,490</u>
Group's share of net assets	60,059	5,831	46,298
Goodwill	35,964	16,276	35,964
Foreign exchange adjustment	(106)	394	(1,860)
Carrying amount of investment	<u>95,917</u>	<u>22,501</u>	<u>80,402</u>
Revenue	<u>238,469</u>	<u>17,806</u>	<u>215,773</u>
Profit from continuing operations	51,707	2,067	29,784
Other comprehensive income, net of tax	(60,750)	293	(4,258)
Total comprehensive income	<u>(9,043)</u>	<u>2,360</u>	<u>25,526</u>
Share of total comprehensive income since date of investment:			
Profit from continuing operations	10,347	91	1,308
Other comprehensive income	(12,156)	(80)	5,049
	<u>(1,809)</u>	<u>11</u>	<u>6,357</u>

PROVEN INVESTMENTS LIMITED

Notes to the Group Financial Statements (Continued)

Year ended March 31, 2020

(Presented in United States dollars, except as otherwise stated)

15. Repurchase agreements

The Group sells Government and corporate securities and agrees to repurchase them on specified dates and at specified prices.

	<u>2020</u>	<u>2019</u>
	<u>\$'000</u>	<u>\$'000</u>
Denominated in Jamaica Dollars	22,115	27,358
Denominated in United States Dollars	55,407	61,218
Denominated in Pound Sterling	66	3
Denominated in Canadian Dollars	10	46
Denominated in Euro Dollars	<u>11</u>	<u>-</u>
	<u>77,609</u>	<u>88,625</u>

16. Owed by/(to) related parties

	<u>2020</u>	<u>2019</u>
	<u>\$'000</u>	<u>\$'000</u>
Owed to other related parties		
Current accounts	254	(129)
Dividend payable	<u>(1,186)</u>	<u>(294)</u>
	<u>(932)</u>	<u>(423)</u>

Current accounts represent accrued management fees and amounts payable to Proven Management Limited.

17. Notes payable

	<u>2020</u>	<u>2019</u>
	<u>\$'000</u>	<u>\$'000</u>
Structured notes [see (i) below]	74,688	70,612
Principal protected notes [see (ii) below]	1,547	-
Margin loans payable [see (iii) below]	3,519	16,954
Long-term loan [see (iv) below]	69,424	74,400
Other	<u>5,325</u>	<u>23,584</u>
	<u>154,503</u>	<u>185,550</u>

- (i) Structured notes represent short to medium-term debt obligations issued by the Group. The notes are secured by a basket of securities and typically have fixed quarterly coupon payments, with bullet payments of principal at maturity.

PROVEN INVESTMENTS LIMITED

Notes to the Group Financial Statements (Continued)

Year ended March 31, 2020

(Presented in United States dollars, except as otherwise stated)

17. Notes payable (continued)

- (ii) The principal protected notes comprise coupon-rated bonds (the principal) issued and guaranteed by the Group. The returns on these notes are based on the movement in the prices of certain underlying indices (a call warrant purchased by the Group) for which the obligor is an independent third party.

Accordingly, the Group recognises a liability in relation to the principal on its statement of financial position and an asset in relation to the call warrant (see note 6). The note is for a period of 1 year and matures on September 30, 2020, with an interest rate of 1% per annum payable quarterly in arrears up to and including the maturity date. The notes will pay a possible bonus payment on the maturity date once certain pre-agreed conditions are met.

- (iii) Margin loans payable represent short-term debt facilities provided by brokerage firms to the Group to:
- acquire securities on its own account. The facilities are collateralised by the securities held with the brokerage firms.
 - Fund facilities offered to its clients. The clients have agreed with the Group that the securities purchased may be re-pledged or otherwise offered by the Group as collateral for the margin facility extended to the Group by the brokerage firm [note 7(a)].
- (iv) The Group issued a Jamaica dollar Corporate Bond of J\$10.5 billion through NCB Capital Markets Limited to assist with the acquisition of ordinary shares in JMMB Group Limited. The bond was issued in two facilities (A and B) with maturity of ten (10) years and six (6) years respectively. As at the reporting date, facility C was not yet been drawn down.
- Facility A represents J\$6.4 billion, matures in 10 years, bears fixed interest of 5% per annum for years 1-3, fixed interest of 6.5% per annum for years 4-6, and fixed interest of 7.5% thereafter.
 - Facility B represents J\$2.9 billion, matures in 6 years, bears fixed interest of 6% per annum for years 1-3 and fixed interest of 7.5% thereafter.
 - Facility C represents J\$1.2 billion, which will be drawn down for a maximum period of 2 years and bears fixed interest of 6% per annum.

All coupon payments are required to be paid semi-annually.

18. Other liabilities

	<u>2020</u>	<u>2019</u>
	<u>\$'000</u>	<u>\$'000</u>
Interest payable	1,478	1,340
Payable to clients	131	116
Statutory payments	79	22
Accrued charges	857	1,011
Other	<u>3,882</u>	<u>5,593</u>
	<u>6,427</u>	<u>8,082</u>

PROVEN INVESTMENTS LIMITED

Notes to the Group Financial Statements (Continued)

Year ended March 31, 2020

(Presented in United States dollars, except as otherwise stated)

19. Due to customers

	<u>2020</u>	<u>2019</u>
	<u>\$'000</u>	<u>\$'000</u>
Time deposits	16,498	22,348
Interest bearing accounts	1,883	1,962
Non-interest bearing accounts	<u>232,051</u>	<u>196,741</u>
	<u>250,432</u>	<u>221,051</u>

20. Lease liabilities

The Group leases office spaces, which typically run for a period of 5 years, with options to renew. Lease payments are renegotiated to reflect market rentals. Some leases provide for additional rent payments that are based on changes in local market conditions.

The office space leases were negotiated as combined leases of land and buildings and previously were classified as operating leases under IAS 17. Information about leases for which the Group is a lessee is presented below.

Leases as lessee (IFRS 16)

(i) Right-of-use assets

Right-of-use assets related to leased properties that do not meet the definition of investment property and are presented as property, plant and equipment (see note 10).

	<u>Leasehold properties</u> <u>\$'000</u>
Balance at April 1, 2019	262
Additions	<u>1,221</u>
	1,483
Depreciation charge for the year	<u>(273)</u>
Balance at March 31, 2020	<u>1,210</u>

(ii) Lease liabilities:

Undiscounted cashflows of lease liabilities	<u>2020</u> <u>\$'000</u>
	195
Less than one year	500
One to five years	<u>565</u>
More than five years	1,260
Less future interest	<u>(8)</u>
Carrying amount of lease liabilities	<u>1,252</u>

PROVEN INVESTMENTS LIMITED

Notes to the Group Financial Statements (Continued)

Year ended March 31, 2020

(Presented in United States dollars, except as otherwise stated)

20. Lease liabilities (continued)

(ii) Lease liabilities (continued):

Undiscounted cashflows of lease liabilities (continued)

2020
\$'000

Current	189
Non-current	<u>1,063</u>
	<u>1,252</u>

(iii) Amounts recognised in profit or loss

2020
\$'000

Leases under IFRS 16	
Interest on lease liabilities	<u>101</u>
Operating leases under IAS 17	<u>26</u>

(iv) Amounts recognised in statement of cash flows

2020
\$'000

Total cash outflow for leases	<u>316</u>
-------------------------------	------------

(v) Extension options

Some leases contain extension options exercisable by the Group up to one year before the end of the non-cancellable contract period. Where practicable, the Group seeks to include extension options in new leases to provide operational flexibility. The extension options held are exercisable only by the Group and not by the lessors. The Group assesses at lease commencement date whether it is reasonably certain to exercise the extension options. The Group reassesses whether it is reasonably certain to exercise the options if there is a significant event or significant changes in circumstances within its control.

The Group has estimated that the potential future lease payments, should it exercise the extension option, would result in an increase in lease liability of \$107,000.

PROVEN INVESTMENTS LIMITED

Notes to the Group Financial Statements (Continued)

Year ended March 31, 2020

(Presented in United States dollars, except as otherwise stated)

21. Deferred tax asset

	2020			
	Balance at March 31, 2019	Disposal of subsidiary	Recognised in profit or loss	Recognised in other comprehensive income
	\$'000	\$'000	\$'000 (note 31)	\$'000
				Balance at March 31, 2020
				\$'000
Property, plant and equipment	19	-	4	-
Loans receivable	1,060	(1,087)	-	-
Other receivables	(417)	-	(6)	-
Unrealised foreign exchange losses, net	499	-	(34)	-
Investment property	(9)	-	-	-
Investment at FVOCI	411	-	-	669
Investment at FVPTL	80	-	(89)	-
Impairment loss on instruments at FVOCI	-	-	(110)	112
Other liabilities	81	(33)	16	-
Lease liabilities, net	-	-	2	-
Tax losses	24	-	-	-
Exchange difference on translation	21	(2)	-	(8)
Other	(1)	(26)	48	-
	<u>1,768</u>	<u>(1,148)</u>	<u>(169)</u>	<u>773</u>
				<u>1,224</u>

	2019		
	Balance at March 31, 2018	Recognised in profit or loss	Recognised in equity
	\$'000	\$'000 (note 31)	\$'000
			Balance at March 31, 2019
			\$'000
Property, plant and equipment	12	7	-
Loans receivable	917	(482)	625
Other receivables	(426)	9	-
Unrealised foreign exchange losses, net	436	63	-
Investment property	(9)	-	-
Investment at FVOCI	190	-	221
Investment at FVPTL	8	72	-
Impairment loss on instruments at FVOCI	-	(32)	32
Other liabilities	76	5	-
Tax losses	24	-	-
Exchange difference on translation	27	(6)	-
Other	<u>134</u>	<u>(135)</u>	<u>-</u>
	<u>1,389</u>	<u>(499)</u>	<u>878</u>
			<u>1,768</u>

PROVEN INVESTMENTS LIMITED

Notes to the Group Financial Statements (Continued)

Year ended March 31, 2020

(Presented in United States dollars, except as otherwise stated)

22. Preference shares

	<u>2020</u> \$'000	<u>2019</u> \$'000
Manager's preference shares [see (i)]	<u>1</u>	<u>1</u>
8.25% Cumulative redeemable preference shares [see (ii)]		
At beginning of year	1	16,416
Repayment	-	(16,737)
Amortisation of transaction costs	<u>-</u>	<u>322</u>
At end of year	<u>1</u>	<u>1</u>

The terms and conditions of the manager's preference shares include the following:

- (i) the manager's preference shares rank *pari passu* as between and among themselves;
- (ii) each manager's preference share is entitled to a cumulative annual preference dividend in the sum which is equal to:
 - (1) 25% of the profits and gains of the Company in each financial year in excess of the Annual Earnings Hurdle (computed in accordance with the formula set out in the terms and conditions of issue) for such financial year, divided by
 - (2) the number of manager's preference shares in issue when the said cumulative annual preference dividend is paid; and for this purpose the Annual Earnings Hurdle shall be the amount which results when the hurdle rate is applied to the average equity of the Company during such financial year.
- (iii) Apart from the right to the cumulative annual preference dividend, the manager's preference shares have no economic rights or entitlements save for the right on a winding up to the repayment of the capital paid thereon on a *pari passu* basis with the capital paid on the ordinary stock units.
- (iv) Each manager's preference share has votes attaching to it that are a multiple of the votes attaching to each ordinary stock unit on all resolutions and decisions at a general meeting, such that the preference share votes will be at least equal to the votes of the ordinary stock units, except on any resolution intended to vary the formula for computing the dividend payable to the preference shareholders, in which case each manager's preference share is entitled to one vote.

23. Share capital

	<u>2020</u> \$	<u>2019</u> \$
Authorised:		
2,999,990,000 Ordinary shares, par value US\$0.01 each	29,999,900	29,999,900
10,000 Manager's Preference Shares, par value US\$0.01 each	100	100
300,000,000 8.25% Cumulative Redeemable Preference Shares, par value US\$0.01 each	3,000,000	3,000,000
700,000,000 cumulative redeemable Preference share, par value US\$0.01 each	<u>7,000,000</u>	<u>7,000,000</u>
	<u>40,000,000</u>	<u>40,000,000</u>

PROVEN INVESTMENTS LIMITED

Notes to the Group Financial Statements (Continued)

Year ended March 31, 2020

(Presented in United States dollars, except as otherwise stated)

23. Share capital (continued)

	<u>2020</u>	<u>2019</u>	<u>2020</u>	<u>2019</u>
	Units	Units	\$'000	\$'000
Issued and fully paid:				
Ordinary shares	625,307,963	625,307,963	86,716	86,716
Manager's Preference Shares	<u>10,000</u>	<u>10,000</u>	<u>1</u>	<u>1</u>
			86,717	86,717
Less: Preference shares classified as liability (see note 22)			(<u>1</u>)	(<u>1</u>)
			<u>86,716</u>	<u>86,716</u>

(a) The holders of the ordinary shares are entitled to receive dividends from time to time, and are entitled to one vote per share at meetings of the Company.

(b) The rights and entitlements of the holders of the preference shares are set out in note 22.

24. Fair value reserve

This represents the cumulative net unrealised gains and losses in fair value, net of taxation, on the revaluation of FVOCI investment securities, and remains until the securities are derecognised or impaired.

25. Foreign exchange translation reserve

The translation reserve comprises all foreign exchange differences arising from the translation of the financial statements of foreign operations as well as from the translation of liabilities that hedge the Company's net investment in foreign operations.

26. Non-controlling interest

The following table summarises information relating to each of the Group's subsidiaries that has material non-controlling interest (NCI), before any intra-group eliminations.

	<u>2020</u>		
	<u>Boslil Bank</u>	<u>Intra-group</u>	
	<u>Limited</u>	<u>adjustments</u>	<u>Total</u>
	\$'000	\$'000	\$'000
NCI percentage	25%		
Total assets	274,981		
Total liabilities	(252,649)		
Net assets	<u>22,332</u>		
Carrying amount of NCI	<u>5,583</u>	<u>827</u>	<u>6,410</u>
Revenue	9,559		
Profit for the year	4,847		
Profit allocated to NCI	<u>1,212</u>	<u>1,051</u>	<u>2,263</u>

PROVEN INVESTMENTS LIMITED

Notes to the Group Financial Statements (Continued)

Year ended March 31, 2020

(Presented in United States dollars, except as otherwise stated)

26. Non-controlling interest (continued)

	2020		
	Boslil Bank <u>Limited</u> \$'000	Intra-group <u>adjustments</u> \$'000	<u>Total</u> \$'000
OCI for the year	(3,240)	-	(3,240)
OCI allocated to NCI	(810)	-	(810)
Cash flows from operating activities	28,777		
Cash flows from investment activities	(1,351)		
Cash flows from financing activities	(2,482)		
Net decrease in cash and cash equivalents	<u>24,944</u>		

	2019			
	Access Financial <u>Services Ltd.</u> \$'000	Boslil Bank Ltd. \$'000	Intra-group <u>adjustments</u> \$'000	<u>Total</u> \$'000
NCI percentage	50.28%	25%		
Total assets	35,542	245,354		
Total liabilities	(20,764)	(222,146)		
Net assets	<u>14,778</u>	<u>23,208</u>		
Carrying amount of NCI	<u>7,431</u>	<u>5,802</u>	<u>9,185</u>	<u>22,418</u>
Revenue	<u>13,758</u>	<u>8,392</u>		
Profit for the year	4,033	4,314		
Profit allocated to NCI	<u>2,016</u>	<u>1,078</u>		<u>3,094</u>
Cash flows from operating activities	5,917	(20,749)		
Cash flows from investment activities	(2,535)	(447)		
Cash flows from financing activities	(2,723)	(430)		
Net decrease in cash and cash equivalents	<u>659</u>	<u>(21,626)</u>		

27. Net interest income

	<u>2020</u> \$'000	<u>2019</u> \$'000
Interest income, using the effective interest method:		
GOJ benchmark investment notes	950	1,054
Regional and corporate bonds	7,059	6,502
Global bonds	3,283	4,673
Resale agreements	252	420
Corporate notes	271	905
Other loans receivable	6,885	11,333
Other	<u>1,585</u>	<u>1,319</u>
	<u>20,285</u>	<u>26,206</u>

PROVEN INVESTMENTS LIMITED

Notes to the Group Financial Statements (Continued)

Year ended March 31, 2020

(Presented in United States dollars, except as otherwise stated)

27. Net interest income (continued)

	<u>2020</u>	<u>2019</u>
	<u>\$'000</u>	<u>\$'000</u>
Interest expense, using the effective interest method:		
Interest on margin loans	245	1,002
Repurchase agreements	1,552	1,371
Notes payable	5,756	4,183
Finance cost	101	-
Other	<u>1,453</u>	<u>919</u>
	<u>9,107</u>	<u>7,475</u>
Net interest income	<u>11,178</u>	<u>18,731</u>

28. Net fair value adjustments and realised gains

	<u>2020</u>	<u>2019</u>
	<u>\$'000</u>	<u>\$'000</u>
Fair value adjustment for investment property (note 11)	952	1,978
Fair value gains/(losses) on fixed income securities	2,760	(604)
Fair value gains/(losses) on equity securities	16	(235)
Unrealised fair value gains on investments	<u>55</u>	<u>-</u>
	<u>3,783</u>	<u>1,139</u>

29. Staff costs

	<u>2020</u>	<u>2019</u>
	<u>\$'000</u>	<u>\$'000</u>
Salaries, wages and related costs	9,944	8,692
Bonus and ex-gratia payments	855	459
Statutory payroll contributions	712	289
Pension costs - defined contribution plan	81	176
Staff welfare	173	113
Other	<u>1,111</u>	<u>1,911</u>
	<u>12,876</u>	<u>11,640</u>

Included in staff costs are the following directors' emoluments:

Fees	326	295
Management remuneration	<u>1,667</u>	<u>623</u>

PROVEN INVESTMENTS LIMITED

Notes to the Group Financial Statements (Continued)

Year ended March 31, 2020

(Presented in United States dollars, except as otherwise stated)

30. Other operating expenses

	<u>2020</u>	<u>2019</u>
	\$'000	\$'000
Audit fees	318	380
Bad debt recovery, net	-	(269)
Irrecoverable GCT	507	558
Insurance	117	75
Legal and other professional fees	1,836	1,596
Licenses and permits	561	473
Marketing and advertising	919	771
Miscellaneous	335	927
Management fees [note 32(f)]	1,893	1,657
Irrecoverable income tax withheld	68	84
Office rent	669	892
Commission expenses and fees	830	403
Printing and stationery	166	182
Repairs and maintenance	1,053	757
Subscriptions and donations	105	66
Courier and collection services	-	203
Travelling	368	322
Utilities	370	530
Other operating expenses	<u>1,752</u>	<u>2,309</u>
	<u>11,867</u>	<u>11,916</u>

31. Taxation

- (a) Depending on the jurisdiction and nature of business, income tax is computed at 1%, 25% and 33⅓% of profit for the year as adjusted for tax purposes, and is made up as follows:

	<u>2020</u>	<u>2019</u>
	\$'000	\$'000
(i) Current tax charge:		
Charge on current period's profits:		
Income tax at 1%	254	-
Income tax at 2.74%	287	289
Income tax at 25%	-	(81)
Income tax at 33⅓%	<u>1,213</u>	<u>945</u>
	1,754	1,153
(ii) Deferred tax (note 21):		
Origination and reversal of temporary differences	169	499
(iii) Prior year (over)/under provision	(23)	13
Total income tax charge	<u>1,900</u>	<u>1,665</u>

PROVEN INVESTMENTS LIMITED

Notes to the Group Financial Statements (Continued)

Year ended March 31, 2020

(Presented in United States dollars, except as otherwise stated)

31. Taxation (continued)

(b) Reconciliation of actual tax expense:

The tax rates for two of the subsidiaries are 25% and 33⅓% of profit before income tax adjusted for tax purposes, while the tax rate for the Company is 1% of profits. The actual charge for the year is as follows:

	<u>2020</u>	<u>2019</u>
	<u>\$'000</u>	<u>\$'000</u>
Profit before taxation	<u>34,142</u>	<u>11,606</u>
Computed "expected" tax expense at 1%	231	-
Computed "expected" tax expense at 2.74%	1	(81)
Computed "expected" tax expense at 25%	-	962
Computed "expected" tax expense at 33⅓%	<u>1,576</u>	<u>1,208</u>
	<u>1,808</u>	<u>2,089</u>
Difference between profits for financial statements and tax reporting purposes on:		
Depreciation charge and capital allowances	47	(10)
Income exempt from income tax	(394)	(414)
Employer tax credit	-	263
Financial asset at fair value	(39)	(3)
Tax remission in subsidiary	-	(633)
Provision for loan loss	86	453
Prior period (over)/under accrual	(23)	13
Other	<u>415</u>	<u>(93)</u>
Actual tax expense	<u>1,900</u>	<u>1,665</u>

32. Related party transactions

(a) Definition of related party

A related party is a person or entity that is related to the Group.

- (i) A person or a close member of that person's family is related to the Group if that person:
- (1) has control or joint control over the Group;
 - (2) has significant influence over the Group; or
 - (3) is a member of the key management personnel of the Group or of a parent of the Group.

PROVEN INVESTMENTS LIMITED

Notes to the Group Financial Statements (Continued)

Year ended March 31, 2020

(Presented in United States dollars, except as otherwise stated)

32. Related party transactions (continued)

(a) Definition of related party (continued)

(ii) An entity is related to the Group if any of the following conditions applies:

- (1) The entity and the Group are members of the same group (which means that each parent, subsidiary and fellow subsidiary is related to the others).
- (2) One entity is an associate or joint venture of the other entity (or an associate or joint venture of a member of a group of which the other entity is a member).
- (3) Both entities are joint ventures of the same third party.
- (4) One entity is a joint venture of a third entity and the other entity is an associate of the third entity.
- (5) The entity is a post-employment benefit plan for the benefit of employees of either the Group or an entity related to the Group.
- (6) The entity is controlled, or jointly controlled by a person identified in (i).
- (7) A person identified in (i)(1) has significant influence over the entity or is a member of the key management personnel of the entity (or of a parent of the entity).
- (8) The entity, or any member of a group of companies of which it is a part, provides key management personnel services to the Group.

A related party transaction is a transfer of resources, services or obligations between the Group and a related party, regardless of whether a price is charged.

(b) Identity of related parties

The Group has related party relationships with its subsidiaries and associates and with its directors and executive officers and those of its subsidiaries and associates.

- (c) The Group has engaged a related party, Proven Management Limited, to provide investment management services in relation to financial instruments held in a number of funds, and the business and operations of the Group, for a fee. The fee is charged at 2% of the Group's Average Net Asset Value in the financial year [see note 32(f)].

	<u>2020</u>	<u>2019</u>
	<u>\$'000</u>	<u>\$'000</u>
Investment management fees paid for the year	2,173	1,514
Fees (over)/ under accrued at end of year	(280)	143
	<u>1,893</u>	<u>1,657</u>

- (d) Key management personnel are those persons having authority and responsibility for planning, directing and controlling the relevant activities of the Group, directly or indirectly. Such persons comprise the directors and executive officers. Key management compensation for the year is included in staff costs (note 29).

PROVEN INVESTMENTS LIMITED

Notes to the Group Financial Statements (Continued)

Year ended March 31, 2020

(Presented in United States dollars, except as otherwise stated)

32. Related party transactions (continued)

- (e) The statement of financial position includes balances, arising in the ordinary course of business, with its directors and key management, as follows:

	<u>2020</u>	<u>2019</u>
	<u>\$'000</u>	<u>\$'000</u>
Loan receivable	1,467	1,130
Resale agreements	-	32
Other receivables	8	19
Repurchase agreements	<u>-</u>	<u>1,092</u>

Other amounts with related parties are disclosed in note 16.

- (f) The statement of profit or loss and other comprehensive income includes the following income earned from, and expenses incurred in, transactions with related parties:

	<u>2020</u>	<u>2019</u>
	<u>\$'000</u>	<u>\$'000</u>
MPS Holding Limited		
Dividends paid	<u>8,605</u>	<u>1,289</u>
Proven Management Limited		
Management fees	<u>1,893</u>	<u>1,657</u>

33. Earnings per stock unit

Earning per stock unit ("EPS") is computed by dividing the profit attributable to stockholders of the parent, of \$29,979,000 (2019: \$6,847,000), by the weighted average number of ordinary stock units in issue during the year, numbering 625,307,963 (2019: 625,307,963).

34. Distribution to equity holders

	<u>2020</u>	<u>2019</u>
	<u>\$'000</u>	<u>\$'000</u>
Distribution to ordinary shareholders		
per stock unit - parent at 1.37¢ (2019: 0.81¢)	8,581	5,066
- non-controlling interest	<u>1,100</u>	<u>1,754</u>
	<u>9,681</u>	<u>6,820</u>

PROVEN INVESTMENTS LIMITED

Notes to the Group Financial Statements (Continued)

Year ended March 31, 2020

(Presented in United States dollars, except as otherwise stated)

35. Segment financial information

The Group is organised into four main business segments:

- (a) Wealth Management - this incorporates financial and related services such as securities brokering, stock brokering, portfolio planning and funds management.
- (b) Retail Lending - this incorporates personal and non-personal banking services.
- (c) Private Banking - This incorporates banking services, deposit accounts, credit and debit cards and cash-collateralised lending.
- (d) Real Estate and Other – this incorporates real estate investment, real estate development for residential and commercial purposes and other non-trading subsidiaries.

Transactions between the business segments are on normal commercial terms and conditions.

Segment assets and liabilities comprise operating assets and liabilities, being the majority of items on the statement of financial position, but exclude items such as taxation, share of profit of associate and preference share. Eliminations comprise intercompany transactions and balances.

	2020					
	<u>Wealth management</u>	<u>Private banking</u>	<u>Retail lending</u>	<u>Real estate & other</u>	<u>Eliminations</u>	<u>Group</u>
	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000
Gross revenue	53,146	10,538	9,080	12,997	-	85,761
Inter-segment revenue	(2,487)	(3,800)	-	(136)	-	(6,423)
Revenue from external customers	<u>50,659</u>	<u>6,738</u>	<u>9,080</u>	<u>12,861</u>	<u>-</u>	<u>79,338</u>
Segment results	<u>37,303</u>	<u>4,847</u>	<u>2,141</u>	<u>(629)</u>	<u>(11,353)</u>	32,309
Preference share dividend						(8,605)
Share of profit of associates						<u>10,438</u>
Profit before income tax						34,142
Taxation						(1,900)
Profit for the year						<u>32,242</u>
Total segment assets	<u>295,397</u>	<u>274,981</u>	<u>-</u>	<u>129,743</u>	<u>(87,139)</u>	<u>612,982</u>
Total segment liabilities	<u>176,646</u>	<u>252,649</u>	<u>-</u>	<u>87,326</u>	<u>(9,059)</u>	<u>507,562</u>
Interest income	7,501	6,714	6,212	80	(222)	20,285
Interest expense	(4,284)	(291)	(772)	(3,982)	222	(9,107)
Depreciation and amortisation	<u>214</u>	<u>370</u>	<u>121</u>	<u>18</u>	<u>1,273</u>	<u>1,996</u>

PROVEN INVESTMENTS LIMITED

Notes to the Group Financial Statements (Continued)

Year ended March 31, 2020

(Presented in United States dollars, except as otherwise stated)

35. Segment financial information (continued)

	2019					
	Wealth management	Private banking	Retail lending	Real estate & other	Eliminations	Group
	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000
Gross revenue	26,612	8,385	13,745	5,900	-	54,642
Inter-segment revenue	(6,273)	(1,270)	(1,296)	(608)	-	(9,447)
Revenue from external customers	<u>20,339</u>	<u>7,115</u>	<u>12,449</u>	<u>5,292</u>	<u>-</u>	<u>45,195</u>
Segment results	<u>11,692</u>	<u>4,314</u>	<u>3,600</u>	<u>965</u>	<u>(8,984)</u>	11,587
Preference share dividend						(1,289)
Share of profit of associates						<u>1,308</u>
Profit before income tax						11,606
Taxation						(1,665)
Profit for the year						<u>9,941</u>
Total segment assets	<u>291,654</u>	<u>245,354</u>	<u>35,483</u>	<u>106,899</u>	<u>(56,069)</u>	<u>623,321</u>
Total segment liabilities	<u>184,050</u>	<u>222,147</u>	<u>20,767</u>	<u>90,310</u>	<u>(7,096)</u>	<u>510,178</u>
Interest income	9,901	5,842	10,813	42	(392)	26,206
Interest expense	(5,195)	(313)	(1,066)	(1,293)	392	(7,475)
Depreciation and amortisation	<u>54</u>	<u>280</u>	<u>290</u>	<u>22</u>	<u>1,202</u>	<u>1,848</u>

The geographic information analyses the Group's external revenue and non-current assets by the Company's country of domicile and other countries. In presenting the geographic information below, segment revenue is based on the geographic location of the customers and segment assets are based on the geographic location of the assets.

	2020					
	St. Lucia	Jamaica	Cayman	Other	Eliminations	Total
	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000
External revenues	51,513	19,977	5,669	2,179	-	79,338
Non-current assets	<u>135,408</u>	<u>96,634</u>	<u>30</u>	<u>1,544</u>	<u>(78,458)</u>	<u>155,158</u>

	2019					
	St. Lucia	Jamaica	Cayman	Other	Eliminations	Total
	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000
External revenues	16,828	24,003	2,725	1,639	-	45,195
Non-current assets	<u>110,829</u>	<u>77,646</u>	<u>-</u>	<u>2,758</u>	<u>(88,522)</u>	<u>102,711</u>

PROVEN INVESTMENTS LIMITED

Notes to the Group Financial Statements (Continued)

Year ended March 31, 2020

(Presented in United States dollars, except as otherwise stated)

36. Financial instruments - risk management

(a) Introduction and overview:

By their nature, the Group's activities are principally related to the use of financial instruments. The Group's activities therefore expose it to a variety of financial risks: credit risk, liquidity risk, market risk and other operational risk. Market risk includes currency risk, interest rate risk and price risk. The Group's aim is therefore to achieve an appropriate balance between risk and return and minimise potential adverse effects on the Group's financial performance.

The Group's risk management policies are designed to identify and analyse these risks, to set appropriate risk limits and controls, and to monitor the risks and adherence to limits by means of reliable and up-to-date information systems. The Group regularly reviews its risk management policies and systems to reflect changes in markets, products and emerging best practice.

The Board of Directors is ultimately responsible for the establishment and oversight of the Group's risk management framework. The Board has established committees for managing and monitoring risks, as follows:

- (i) Investment Management Committee
- (ii) Audit Committee

The Investment Management Committee oversees management's compliance with the Group's risk management policies and procedures and reviews the adequacy of the risk management framework in relation to the risks faced by the Group.

The Group accepts investments from customers at both fixed and floating rates and for various periods and seeks to earn above-average interest margins by investing these funds in high quality assets.

The Group seeks to increase these margins by consolidating short-term funds and investing for longer periods at higher rates while maintaining sufficient liquidity to meet encashments as they fall due.

The Group also trades in financial instruments where it takes positions to take advantage of short-term market movements in bond prices and in foreign exchange and interest rates. To manage the associated risks, trading limits are placed on the level of exposure that can be taken.

Impact of Covid 19

The World Health Organization declared the novel Coronavirus (COVID-19) outbreak a pandemic on March 11, 2020 and the Government of Jamaica declared the island a disaster area on March 13, 2020. The pandemic and the measures to control its human impact have resulted in disruptions to economic activity, business operations and asset prices. In response to the pandemic, Management has adopted several measures specifically around financial risk management. These measures include:

- i) The Investment Management Committee and the Asset and Liability Committee within the Group meets bi-weekly to discuss strategies and plans around managing the liquidity and the capital needs of the Group.

PROVEN INVESTMENTS LIMITED

Notes to the Group Financial Statements (Continued)

Year ended March 31, 2020

(Presented in United States dollars, except as otherwise stated)

36. Financial instruments - risk management (continued)

(a) Introduction and overview (continued):

ii) Implementation of a Liquidity Recovery Plan for securities dealers, which was recommended by the regulators. The key aspects of the plan include:

- Assessing the daily inflow and outflow of funds (liquidity forecasting);
- Identifying and assessing the adequacy of financial resources for contingent needs;
- Implementing measures geared at strengthening the entity's capital base; and
- A clear description of the escalation and decision-making process to ensure that the plan can be executed timely.

iii) The implementation of measures to assist external clients during this crisis, such as:

- Payment holidays on loans. It is not expected that there will be reclassification of loans from Stage 1 to Stage 2 as these payment holidays should not trigger a significant increase in the credit risk (SICR) unless other criteria indicating SICR [see note 36(b)] are identified.
- Special arrangements with clients, such as increasing their loan to value ratio, based on approval by the appropriate committee.

(b) Credit risk:

Management of credit risk attaching to key financial assets

Investment securities and loans receivable

The estimation of credit exposure for risk management purposes is complex and requires the use of models, as the exposure varies with changes in market conditions, expected cash flows and the passage of time. The assessment of credit risk of a portfolio of assets entails further estimations as to the likelihood of defaults occurring, the associated loss ratios and the default correlations between counterparties.

The Group uses ECL models developed by independent service providers to determine the ECL allowances for its investments and loans receivable. The models measure credit risk using Probability of Default (PD), Exposure at Default (EAD) and Loss Given Default (LGD). The Group uses a provision matrix in applying the simplified model for trade receivables.

The maximum credit exposure, the total amount of loss the Group would suffer if every counterparty to the Group's financial assets were to default at once, is represented by the carrying amount of financial assets exposed to credit risk.

The COVID-19 pandemic has caused significant market volatility which has increased the Group's credit risk. The downgrading of credit ratings and/or outlooks for investment securities held has resulted in an increase in the credit risk of some debt instruments and loans.

PROVEN INVESTMENTS LIMITED

Notes to the Group Financial Statements (Continued)

Year ended March 31, 2020

(Presented in United States dollars, except as otherwise stated)

36. Financial instruments - risk management (continued)

(b) Credit risk (continued):

Management of credit risk attaching to key financial assets (continued)

Investment securities and loans receivable (continued)

The following table sets out information about the credit quality of financial assets measured at amortised cost, FVOCI debt instruments. Unless specifically indicated, for financial assets, the amounts in the table represent gross carrying amounts. For loan commitments, the amounts in the table represent the amounts committed.

- Debt securities and other financial assets at amortised cost:

	2020			2019
	Stage 1	Stage 2	Total	Stage 1
	\$'000	\$'000	\$'000	\$'000
Credit grade				
Cash and cash equivalents and resale agreements	100,371	-	100,371	79,164
Other assets	12,993	-	12,993	9,307
Investment grade	7,386	4,802	12,188	6,113
Non-investment grade	<u>16,924</u>	<u>-</u>	<u>16,924</u>	<u>11,870</u>
	137,674	4,802	142,476	106,454
Allowance for impairment losses	(<u>306</u>)	(<u>77</u>)	(<u>383</u>)	(<u>30</u>)
	<u>137,368</u>	<u>4,725</u>	<u>142,093</u>	<u>106,424</u>

- Debt securities at FVOCI:

	2020			
	Stage 1	Stage 2	Total	
	\$'000	\$'000	\$'000	
Credit grade				
Investment grade	191,324	4,276	195,600	
Non-investment grade	<u>52,480</u>	<u>-</u>	<u>52,480</u>	
	<u>243,804</u>	<u>4,276</u>	<u>248,080</u>	
ECL charge	(<u>802</u>)	(<u>146</u>)	(<u>948</u>)	
	2019			
	Stage 1	Stage 2	Total	
	\$'000	\$'000	\$'000	
Credit grade				
Investment grade	212,783	750	213,533	
Non-investment grade	89,068	181	89,249	
Default	(<u>192</u>)	(<u>15</u>)	(<u>207</u>)	
	<u>301,659</u>	<u>916</u>	<u>302,575</u>	
ECL charge	(<u>1,132</u>)	(<u>8</u>)	(<u>1,140</u>)	

PROVEN INVESTMENTS LIMITED

Notes to the Group Financial Statements (Continued)

Year ended March 31, 2020

(Presented in United States dollars, except as otherwise stated)

36. Financial instruments - risk management (continued)

(b) Credit risk (continued):

Management of credit risk attaching to key financial assets (continued)

Investment securities and loans receivable (continued)

- Loans receivable at amortised cost:

	2020			
	Stage 1 \$'000	Stage 2 \$'000	Stage 3 \$'000	Total \$'000
Ageing of loans receivable				
Current	13,414	-	-	13,414
Over 90 days	<u>15,562</u>	<u>-</u>	<u>88</u>	<u>15,650</u>
	28,976	-	88	29,064
Loss allowance	(121)	-	(88)	(209)
Total	<u>28,855</u>	<u>-</u>	<u>-</u>	<u>28,855</u>
Guarantees and letters of credit				
Loan commitments				
Grades A: Low risk	12,963	-	-	12,963
Loss allowance	(380)	-	-	(380)
	<u>12,583</u>	<u>-</u>	<u>-</u>	<u>12,583</u>
	2019			
	Stage 1 \$'000	Stage 2 \$'000	Stage 3 \$'000	Total \$'000
Ageing of loans receivable				
Current	32,711	-	-	32,711
Past due 1-30 days	2,457	-	-	2,457
Past due 31-60 days	106	642	-	748
Past due 60-90 days	-	294	221	515
Over 90 days	<u>16,839</u>	<u>-</u>	<u>1,652</u>	<u>18,491</u>
	52,113	936	1,873	54,922
Loss allowance	(1,612)	(200)	(1,776)	(3,588)
Total	<u>50,501</u>	<u>736</u>	<u>97</u>	<u>51,334</u>
Guarantees and letters of credit				
Loan commitments				
Grades A: Low risk	2,381	-	-	2,381
Loss allowance	(15)	-	-	(15)
	<u>2,366</u>	<u>-</u>	<u>-</u>	<u>2,366</u>

PROVEN INVESTMENTS LIMITED

Notes to the Group Financial Statements (Continued)

Year ended March 31, 2020

(Presented in United States dollars, except as otherwise stated)

36. Financial instruments - risk management (continued)

(b) Credit risk (continued):

Management of credit risk attaching to key financial assets (continued)

• Loans receivable at amortised cost (continued):

The key judgements and assumptions adopted by the Group in addressing the requirements of IFRS 9 are discussed below:

Credit risk grades

The Group uses internal credit risk gradings that reflect its assessment of the probability of default of individual counterparties. The Group uses internal rating models tailored to the various categories of counterparty.

Borrower and loan specific information collected at the time of application (such as disposable income, and level of collateral for personal exposures; and turnover and industry type for commercial exposures) is fed into this rating model. This is supplemented with external data such as credit bureau scoring information on individual borrowers. In addition, the models incorporate expert judgement from the Credit Risk Officers in determining the final internal credit rating for each exposure. This allows for considerations which may not be captured as part of the standard data inputs into the model.

For debt securities in the Treasury portfolio, external rating agency credit grades are used. These published grades are monitored and regularly updated. The PD's associated with each grade are determined based on realised default rates over the prior 12 months, as published by the rating agency.

The Group considers a debt investment security to have low credit risk when its credit risk rating is equivalent to the globally understood definition of 'investment grade'. The Group does not apply the low credit risk exemption to any other financial instruments.

Determining whether credit risk has been increased significantly (Stage 2)

The Group uses three criteria for determining whether there has been a significant increase in credit risk:

- quantitative test based on movement in Probabilities of Default (PD). Credit risk is deemed to increase significantly where the probability of default on a security or a loan has moved by six (6) basis points;
- qualitative indicators; and
- a backstop of 30 days past due, determined by counting the number of days since the earliest elapsed due date in respect of which full payment has not been received. Due dates are determined without considering any grace period that might be available to the borrower.

36. Financial instruments - risk management (continued)

(b) Credit risk (continued):

Management of credit risk attaching to key financial assets (continued)

Investment securities and loans receivable (continued)

Determining whether credit risk has been increased significantly (Stage 2) (continued)

If there is evidence that there is no longer a significant increase in credit risk relative to initial recognition, then the loss allowance on an instrument returns to being measured at 12-month ECL. Some qualitative indicators of an increase in credit risk, such as delinquency or forbearance, may be indicative of an increased risk of default that persists after the indicator itself has ceased to exist. In these cases, the Group determines a probation period during which the financial asset is required to demonstrate evidence that its credit risk has declined sufficiently. When contractual terms of a loan have been modified, evidence that the criteria for recognising lifetime ECL are no longer met includes a history of up-to-date payment performance against the modified contractual terms.

Incorporation of forward-looking information

These economic variables and their associated impact on the PD, EAD and LGD vary by financial instrument.

Expert judgment has also been applied in this process. Forecasts of these economic variables (the “base economic scenario”) are provided by the Group’s Finance team and provide the best and worst estimate view of the economy.

The impact of these economic variables on the PD, EAD and LGD has been determined by performing a trend analysis and comparing historical information with forecast macro-economic data to determine whether the indicator describes a positive, negative or stable trend and to understand the impact changes in these variables have had historically on default rates and on the components of LGD and EAD.

In addition to the base economic scenario, the Group considers other possible scenarios and scenario weightings. The Group concluded that three scenarios appropriately captured non-linearities. The scenario weightings are determined by a combination of statistical analysis and expert credit judgement, taking account of the range of possible outcomes each chosen scenario is representative of.

As with any economic forecasts, the projections and likelihoods of occurrence are subject to a high degree of inherent uncertainty and therefore the actual outcomes may be significantly different to those projected. The Group considers these forecasts to represent its best estimate of the possible outcomes and has analysed the non-linearities and asymmetries within the Group’s different portfolios to establish that the chosen scenarios are appropriately representative of the range of possible scenarios.

PROVEN INVESTMENTS LIMITED

Notes to the Group Financial Statements (Continued)

Year ended March 31, 2020

(Presented in United States dollars, except as otherwise stated)

36. Financial instruments - risk management

(b) Credit risk (continued):

Management of credit risk attaching to key financial assets (continued)

Investment securities and loans receivable (continued)

Incorporation of forward-looking information (continued)

Each scenario considers the expected impact of interest rates, unemployment rates and gross domestic product (GDP).

Other forward-looking considerations not otherwise incorporated within the above scenarios, such as the impact of any regulatory, legislative or political changes, have also been considered, but are not deemed to have a material impact and therefore no adjustment has been made to the ECL for such factors. This is reviewed and monitored for appropriateness on a quarterly basis.

The assumptions underlying the ECL calculation - such as how the maturity profile of the PDs and how collateral values change etc. - are monitored and reviewed on a quarterly basis.

Measurement of ECL

The key inputs into the measurement of ECL are the term structure of the following:

Life time PD models calculate probabilities of default at a minimum of an annual frequency all the way out for 20 years. Beyond 20 years, due to lack of available data and the challenge of predicting PDs this far into the future, the model assumes that the 20 year annual marginal PD holds constant from the 20 year mark until maturity.

LGD is the magnitude of the likely loss if there is a default. The recovery rate model provides transparent, timely (point-in-time), quantitative estimates of recovery rates of issues within different liability classes of a given counterparty.

The bond recovery rate model is based on historically realised recovery rates of defaulted bonds. Realised recovery rates are defined as the trading price of defaulted bonds approximately 30 days after default. Effectively, the model is a non-linear factor based model. Historical recovery rate data was compared to a variety of factors in order to determine correlations between these factors and the amount recovered (as defined above). These correlations were then used to determine the coefficients in a non-linear factor model which is used for projecting recovery rates and losses prospectively. The output from this model can be used either on a stand-alone basis to estimate recovery by specific liability class upon default, or as inputs to a more comprehensive portfolio credit risk management system.

PROVEN INVESTMENTS LIMITED

Notes to the Group Financial Statements (Continued)

Year ended March 31, 2020

(Presented in United States dollars, except as otherwise stated)

36. Financial instruments - risk management

(b) Credit risk (continued):

Management of credit risk attaching to key financial assets (continued)

Investment securities and loans receivable (continued)

Measurement of ECL (continued)

EAD represents the expected exposure in the event of a default. The Group uses an established third party service provider to determine client-specific exposure at default ("EAD") amounts on a position-by position or lot-by-lot basis. In preparing the full lifetime ECL calculation, the EAD is calculated at annual intervals from the reporting date out to maturity. The reporting date, transaction date and transaction price are used to calculate the accounting exposure at default. If not provided, an accounting effective interest rate is calculated using the transaction date and price (see section below) and is applied to the future cash flows of the particular instrument to discount these cash flows. This is done on an annual basis from reporting date out to maturity.

Loss allowance

The following tables show reconciliations from the opening to the closing balance of the loss allowance by class of financial instrument.

- Debt securities, loans receivable and resale agreements at amortised cost:

	<u>Stage 1</u>	<u>Stage 2</u>	<u>Stage 3</u>	<u>Total</u>
	<u>\$'000</u>	<u>\$'000</u>	<u>\$'000</u>	<u>\$'000</u>
Balance at March 31, 2018				
(IAS 39)	-	-	(5,803)	(5,803)
Remeasurement on				
April 1, 2018 (IFRS 9)	(1,344)	(258)	(561)	(2,163)
Net re-measurement of				
loss allowance	(430)	7	(679)	(1,102)
Loans written off	-	-	5,201	5,201
Foreign currency adjustment	151	40	43	234
Balance at March 31, 2019	(1,623)	(211)	(1,799)	(3,633)
Net re-measurement of				
loss allowance	(473)	(76)	85	(464)
Movement on ECL as a result of				
disposal of subsidiary	3,341	-	-	3,341
Foreign currency adjustment	(216)	-	-	(216)
Balance at March 31, 2020	1,029	(287)	(1,714)	(972)

PROVEN INVESTMENTS LIMITED

Notes to the Group Financial Statements (Continued)

Year ended March 31, 2020

(Presented in United States dollars, except as otherwise stated)

36. Financial instruments - risk management

(b) Credit risk (continued):

Management of credit risk attaching to key financial assets (continued)

Loss allowance (continued)

• Debt securities at FVOCI:

	<u>Stage 1</u>	<u>Stage 2</u>	<u>Stage 3</u>	<u>Total</u>
	<u>\$'000</u>	<u>\$'000</u>	<u>\$'000</u>	<u>\$'000</u>
Balance at March 31, 2018 (IAS 39)	-	-	-	-
Remeasurement on April 1, 2018 (IFRS 9)	(1,419)	(197)	-	(1,616)
Net re-measurement of loss allowance	<u>287</u>	<u>189</u>	<u>-</u>	<u>476</u>
Balance at March 31, 2019	(1,132)	(8)	-	(1,140)
Net re-measurement of loss allowance	199	(131)	-	68
Foreign currency adjustment	<u>124</u>	<u>-</u>	<u>-</u>	<u>124</u>
Balance at March 31, 2020	<u>(809)</u>	<u>(139)</u>	<u>-</u>	<u>(948)</u>

(i) Maximum exposure to credit risk:

The Group manages its credit risk exposure as follows:

• Cash and cash equivalents

These are held with reputable, regulated financial institutions. Collateral is not required for such accounts, as management regards the institutions as strong.

• Resale agreements

Collateral is held for resale agreements in amounts that secure the collection of both principal and interest.

• Investment securities

The Group manages the level of risk it undertakes by investing substantially in sovereign debts and counterparties with acceptable credit ratings.

• Accounts receivable

Exposure to credit risk is managed by regular analysis of the ability of the customers and other counterparties to meet repayment obligations.

• Loans receivable

The Group's policy requires that proposed significant loans are approved by the Investment Committee prior to disbursement, with the Committee thereafter monitoring the performance of the credit.

PROVEN INVESTMENTS LIMITED

Notes to the Group Financial Statements (Continued)

Year ended March 31, 2020

(Presented in United States dollars, except as otherwise stated)

36. Financial instruments - risk management (continued)

(b) Credit risk (continued):

(ii) Concentration of credit risk:

The Group holds significant amounts of debt securities issued by Government of Jamaica and Bank of Jamaica. There is no other significant concentration of credit risk.

(c) Liquidity risk:

Liquidity risk is the risk that the Group will encounter difficulty in meeting obligations from its financial liabilities. Liquidity risk may result from an inability to sell a financial asset quickly at, or close to, its fair value. The Group's approach to managing liquidity is to ensure, as far as possible, that it will have sufficient liquidity to meet its liabilities when due under both normal and stressed conditions. Prudent liquidity risk management procedures which the Group applies include maintaining sufficient cash and marketable securities, and monitoring future cash flows and liquidity on a daily basis.

Due to the impact of the COVID-19 pandemic, which has resulted in customers withdrawing funds at a higher rate, the Group has implemented a Liquidity Risk Response Strategy (including stress testing scenarios) on entities within the Group with portfolios that possess the largest liquidity risk implications.

(i) Liquidity risk management:

The Group's liquidity management process, as monitored by the Investment Management Committee, includes:

- (i) Monitoring future cash flows and liquidity on a daily basis. This incorporates collateral which could be used to secure funding if required;
- (ii) Maintaining a portfolio of highly marketable and diverse assets that can readily be liquidated as protection against any unforeseen interruption to cash flows;
- (iii) Optimising cash returns on investment;
- (iv) Monitoring liquidity ratios against internal and regulatory requirements. The most important of these is to maintain limits on the ratio of net liquid assets to customer liabilities; and
- (v) Managing the concentration and profile of debt maturities. Monitoring and reporting take the form of cash flow measurement and projections for the next day, week and month, respectively, as these are key periods for liquidity management. The starting point for those projections is an analysis of the contractual maturity of the financial liabilities and the expected collection date of the financial assets.

The table below presents the undiscounted cash flows of the Group's financial liabilities (both interest and principal cash flows) based on contractual repayment obligations. The tables also reflect the expected maturities of the Group's liabilities at the reporting date.

Notes to the Group Financial Statements (Continued)
Year ended March 31, 2020
(Presented in United States dollars, except as otherwise stated)

(c) Liquidity risk (continued):

(i) Liquidity risk management (continued):

(d) Market risk:

Market risk is monitored by the Investment Management Committee which carries out extensive research and monitors the price movement of financial assets on the local and international markets. Market risk exposures are measured using sensitivity analysis.

PROVEN INVESTMENTS LIMITED

Notes to the Group Financial Statements (Continued)

Year ended March 31, 2020

(Presented in United States dollars, except as otherwise stated)

36. Financial instruments - risk management (continued)

(d) Market risk (continued):

The COVID-19 pandemic has caused significant market volatility which has increased the Group's market risk. The downgrading of credit ratings and or outlooks for investment securities has resulted in increased funding and liquidity risk.

(i) Foreign currency risk:

Foreign currency risk is the risk that the market value of, or the cash flows from, financial instruments will vary because of exchange rate fluctuations. The Group is exposed to foreign currency risk due to fluctuations in exchange rates on transactions and balances that are denominated in currencies other than the functional currency. The main currencies giving rise to this risk are the Jamaica dollar (JMD), Great Britain Pound (GBP), Canadian Dollar (CAD), Euro (EUR) and the Australian Dollar (AUD). The Group manages this risk by matching foreign currency assets with foreign currency liabilities, to the extent practicable. The net foreign currency exposure is kept to the targeted levels by buying or selling currencies at spot rates when necessary to address imbalances.

At the reporting date, exposure to foreign currency risk was as follows:

	2020					
	JMD	GBP	CAD	EUR	AUD	Other
	\$'000	£'000	\$'000	€'000	\$'000	\$'000
Assets						
Cash and cash equivalents	609,710	6,511	3,035	3,804	8,854	2,872
Resale agreements	574,092	-	-	-	-	-
Investment securities	3,459,645	5,778	-	15,513	588	161
Loans receivable	1,180,927	-	-	-	-	-
Other	<u>2,492,457</u>	<u>-</u>	<u>2</u>	<u>-</u>	<u>1</u>	<u>20</u>
	<u>8,316,831</u>	<u>12,289</u>	<u>3,037</u>	<u>19,317</u>	<u>9,443</u>	<u>3,053</u>
Liabilities						
Repurchase agreements	3,019,841	53	15	-	-	-
Owed to related parties	1,253	-	-	-	-	-
Notes payable	11,099,664	-	-	-	-	-
Due to customers	-	12,409	2,968	19,688	9,423	2,975
Other	<u>1,408,871</u>	<u>12</u>	<u>-</u>	<u>1</u>	<u>-</u>	<u>1,452</u>
	<u>15,529,629</u>	<u>12,474</u>	<u>2,983</u>	<u>19,689</u>	<u>9,423</u>	<u>4,427</u>
Net position	<u>(7,212,798)</u>	<u>(185)</u>	<u>54</u>	<u>(372)</u>	<u>20</u>	<u>(1,374)</u>

PROVEN INVESTMENTS LIMITED

Notes to the Group Financial Statements (Continued)

Year ended March 31, 2020

(Presented in United States dollars, except as otherwise stated)

36. Financial instruments - risk management (continued)

(d) Market risk (continued):

(i) Foreign currency risk (continued):

	2019					
	<u>JMD</u> \$'000	<u>GBP</u> £'000	<u>CAD</u> \$'000	<u>EUR</u> €'000	<u>AUD</u> \$'000	<u>Other</u> \$'000
Assets						
Cash and cash equivalents	304,006	3,226	1,533	2,754	2,190	2,544
Resale agreements	430,006	-	-	-	-	-
Investment securities	3,855,283	6,140	-	15,920	685	157
Loans receivable	1,178,413	-	-	-	-	-
Other	<u>522,365</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>22</u>
	<u>6,290,073</u>	<u>9,366</u>	<u>1,533</u>	<u>18,674</u>	<u>2,875</u>	<u>2,723</u>
Liabilities						
Repurchase agreements	3,419,911	2	61	-	-	-
Notes payable	10,501,568	-	-	-	-	-
Preference shares	33,333	-	-	-	-	-
Due to customers	-	9,333	1,435	18,477	2,855	2,868
Other	<u>195,132</u>	<u>32</u>	<u>-</u>	<u>1</u>	<u>-</u>	<u>351</u>
	<u>14,149,944</u>	<u>9,367</u>	<u>1,496</u>	<u>18,478</u>	<u>2,855</u>	<u>3,219</u>
Net position	(<u>7,859,871</u>)	(<u>1</u>)	<u>37</u>	<u>196</u>	<u>20</u>	(<u>496</u>)

Sensitivity to exchange rate movements:

The following indicates the sensitivity to changes in foreign currency exchange rates of the Group's profit and shareholders' equity. It is computed by applying a reasonably possible change in exchange rates to foreign currency denominated monetary assets and liabilities as assessed by management at the reporting date. The analysis assumes that all other variables, in particular interest rates, remain constant.

		2020	
	% change in currency rate	Effect on <u>profit</u> \$'000	Effect on comprehensive <u>income</u> \$'000
Currency:			
JMD	2% Revaluation	(30)	-
GBP	2% Revaluation	(3)	-
CAD	2% Revaluation	2	-
AUD	2% Revaluation	1	-
EUR	2% Revaluation	(<u>7</u>)	<u>-</u>

PROVEN INVESTMENTS LIMITED

Notes to the Group Financial Statements (Continued)

Year ended March 31, 2020

(Presented in United States dollars, except as otherwise stated)

36. Financial instruments - risk management (continued)

(d) Market risk (continued):

(i) Foreign currency risk (continued):

Sensitivity to exchange rate movements (continued):

		2020	
	% change in currency rate	Effect on profit \$'000	Effect on comprehensive income \$'000
Currency:			
JMD	6% Devaluation	81	-
GBP	6% Devaluation	9	-
CAD	6% Devaluation	(4)	-
AUD	6% Devaluation	(1)	-
EUR	6% Devaluation	<u>19</u>	<u>-</u>

		2019	
	% change in currency rate	Effect on <u>profit</u> \$'000	Effect on comprehensive <u>income</u> \$'000
Currency:			
JMD	2% Revaluation	(1,267)	-
CAD	2% Revaluation	1	-
AUD	2% Revaluation	1	-
EUR	2% Revaluation	<u>3</u>	<u>-</u>

		2019	
	% change in currency rate	Effect on profit \$'000	Effect on comprehensive income \$'000
JMD	6% Devaluation	(389)	-
GBP	6% Devaluation	-	-
CAD	6% Devaluation	(2)	-
AUD	6% Devaluation	(1)	-
EUR	6% Devaluation	<u>(6)</u>	<u>-</u>

PROVEN INVESTMENTS LIMITED

Notes to the Group Financial Statements (Continued)

Year ended March 31, 2020

(Presented in United States dollars, except as otherwise stated)

36. Financial instruments - risk management (continued)

(d) Market risk (continued):

(ii) Interest rate risk:

Interest rate risk is the risk that the value of a financial instrument will fluctuate due to changes in market interest rates. The Group manages this risk by monitoring interest rates daily. Even though there are no formally predetermined gap limits, where possible and to the extent judged appropriate, the maturity profile of its financial assets is matched by that of its financial liabilities; where gaps are deliberately arranged, management expects that its monitoring will, on a timely basis, identify the need to take appropriate action to close a gap if it becomes necessary.

Floating rate instruments expose the Group to cash flow interest risk, whereas fixed interest rate instruments expose the Group to fair value interest risk.

The Group's interest rate risk management policy requires it to manage interest rate risk by maintaining an appropriate mix of fixed and variable rate instruments. The policy also requires it to manage the maturities of interest-earning financial assets and interest-bearing financial liabilities. The Investment Management Committee sets limits on the level of mismatch of interest rate repricing that may be undertaken, which is monitored daily by management and reported monthly to the Committee.

The table below summarises exposure to interest rate risk. Included in the tables are the carrying amounts of financial assets and financial liabilities, categorised by the earlier of contractual repricing and maturity dates.

PROVEN INVESTMENTS LIMITED

Notes to the Group Financial Statements (Continued)

Year ended March 31, 2020

(Presented in United States dollars, except as otherwise stated)

36. Financial instruments - risk management (continued)

(d) Market risk (continued):

(ii) Interest rate risk (continued):

	2020						Total \$'000
	0-30 days \$'000	31-90 days \$'000	91-365 days \$'000	366 days to 5 years \$'000	Over 5 years \$'000	Non- interest sensitive \$'000	
Assets							
Cash and cash equivalents	22,841	14,922	-	-	-	56,866	94,629
Resale agreements	1,457	-	2,389	-	-	1,896	5,742
Investment securities	10,489	9,880	37,080	155,018	78,906	23	291,396
Loans receivable	7,847	4,600	3,100	13,306	-	2	28,855
Other assets	6,678	-	-	-	-	6,315	12,993
Guarantees and letters of credit	-	-	-	-	-	12,583	12,583
Total assets	49,312	29,402	42,569	168,324	78,906	77,685	446,198
Liabilities							
Repurchase agreements	37,643	25,081	5,483	878	-	8,523	77,609
Owed to related parties	10	-	-	-	-	922	932
Notes payable	10,336	5,158	33,863	32,195	69,424	3,519	154,495
Other liabilities	-	-	-	-	585	5,842	6,427
Deposits from other banks	-	-	-	-	-	420	420
Due to customers	10,819	3,162	4,200	200	-	232,051	250,432
Deferred income	-	-	-	-	-	1,813	1,813
Lease liabilities	13	30	144	500	565	-	1,252
Preference shares	-	-	-	-	-	1	1
Guarantees and letters of credit	-	-	-	-	-	12,963	12,963
Total liabilities	58,821	33,431	43,690	33,773	70,574	266,055	506,344
Interest rate sensitivity gap	(9,509)	(4,029)	(1,121)	134,551	8,332	(188,370)	(60,146)
Cumulative interest rate sensitivity gap	(9,509)	(13,538)	(14,659)	119,892	128,224	(60,146)	-
	2019						Total \$'000
	0-30 days \$'000	31-90 days \$'000	91-365 days \$'000	366 days to 5 years \$'000	Over 5 years \$'000	Non- interest sensitive \$'000	
Assets							
Cash and cash equivalents	28,450	16,692	-	-	-	23,966	69,108
Resale agreements	7,740	400	900	-	-	1,016	10,056
Investment securities	10,187	9,420	20,621	179,063	110,237	7,212	336,740
Loans receivable	35,527	7,226	3,650	2,653	2,278	-	51,334
Other assets	5,650	-	-	-	-	3,657	9,307
Guarantees and letters of credit	-	-	-	-	-	2,366	2,366
Total assets	87,554	33,738	25,171	181,716	112,515	38,217	478,911

PROVEN INVESTMENTS LIMITED

Notes to the Group Financial Statements (Continued)

Year ended March 31, 2020

(Presented in United States dollars, except as otherwise stated)

36. Financial instruments - risk management (continued)

(d) Market risk (continued):

(ii) Interest rate risk (continued):

	2019						
	0-30 days \$'000	31-90 days \$'000	91-365 days \$'000	366 days to 5 years \$'000	Over 5 years \$'000	Non interest sensitive \$'000	Total \$'000
Liabilities							
Repurchase agreements	41,649	41,277	4,753	946	-	-	88,625
Owed to related parties	-	-	-	-	-	423	423
Notes payable	27,296	15,137	9,650	45,824	75,063	12,580	185,550
Other liabilities	3,198	-	-	-	1,047	3,837	8,082
Deposits from other banks	119	-	-	-	-	403	522
Due to customers	15,878	5,164	3,737	35	-	196,237	221,051
Deferred income	-	-	-	-	2,854	-	2,854
Preference shares	-	-	-	-	-	1	1
Guarantees and letters of credit	-	-	-	-	-	2,382	2,382
Total liabilities	<u>88,140</u>	<u>61,578</u>	<u>18,140</u>	<u>46,805</u>	<u>78,964</u>	<u>215,863</u>	<u>509,490</u>
Interest rate sensitivity gap	(<u>586</u>)	(<u>27,840</u>)	(<u>7,031</u>)	(<u>134,911</u>)	(<u>33,551</u>)	(<u>177,646</u>)	(<u>30,579</u>)
Cumulative interest rate sensitivity gap	(<u>586</u>)	(<u>28,426</u>)	(<u>21,395</u>)	(<u>113,516</u>)	(<u>147,067</u>)	(<u>30,579</u>)	(<u>-</u>)

The table below summarises the effective interest rate by major currencies for financial instruments at the reporting date.

	2020		2019	
	JMD %	USD %	JMD %	USD %
Assets				
Resale agreements	3.23	3.15	3.29	2.01
Investment securities	4.65	6.23	3.75	6.65
Loans receivable	7.49	3.61	6.60	2.96
Liabilities				
Repurchase agreements	2.11	2.09	2.82	1.07
Notes payable	3.49	2.95	3.00	6.00
Preference shares	<u>16.27</u>	<u>-</u>	<u>8.25</u>	<u>-</u>

Sensitivity to interest rate movements

The following table indicates the sensitivity to interest rate movements in basis points (bps) at the reporting date, on the Group's profit or loss and shareholders' equity. The analysis assumes that all other variables, in particular foreign currency rates, remain constant.

	2020	2019
J\$ interest rates	Increase by 100 bps	Decrease by 100 bps
US\$ interest rates	Increase by 100 bps	Decrease by 100 bps

PROVEN INVESTMENTS LIMITED

Notes to the Group Financial Statements (Continued)

Year ended March 31, 2020

(Presented in United States dollars, except as otherwise stated)

36. Financial instruments - risk management (continued)

(d) Market risk (continued):

(ii) Interest rate risk (continued):

Sensitivity to interest rate movements (continued)

	<u>2020</u>		<u>2019</u>	
	Effect on <u>profit</u> \$'000	Effect on <u>equity</u> \$'000	Effect on <u>profit</u> \$'000	Effect on <u>equity</u> \$'000
Direction of change in basis points:				
Increase in interest rates	(240)	(1,272)	(172)	(1,670)
Decrease in interest rates	<u>266</u>	<u>(3,321)</u>	<u>198</u>	<u>(1,830)</u>

(iii) Price risk:

Sensitivity to equity price movements

Equity price risk arises from equity securities held by the Group as part of its investment portfolio. Management monitors the mix of debt and equity securities in its investment portfolio based on market expectations. The primary goal of the Group's investment strategy is to maximize risk-adjusted investment returns.

The Group's exposure to price risk is represented by the total carrying value of equity investments on the statement of financial position of \$1,857,400 (2019: \$6,186,000).

A 5% (2019: 10%) increase in stock prices at March 31, 2020 would have increased profit by \$92,800 (2019: \$618,600); a 10% (2019: 10%) decrease in stock prices as at the reporting date would result in a decrease in profit by \$185,700 (2019: \$618,600).

(e) Capital management:

The Group's objectives when managing capital, as it applies to the regulated subsidiaries, are as follows:

- (i) To comply with the capital requirements set by the Financial Services Commission ("the Commission") in Jamaica and Financial Services Regulatory Authority ("the Authority") in St. Lucia;
- (ii) To safeguard the Group's ability to continue as a going concern so that it can continue to provide returns for shareholders and benefits for other stakeholders; and
- (iii) To maintain a strong capital base to support the development of its business.

PROVEN INVESTMENTS LIMITED

Notes to the Group Financial Statements (Continued)

Year ended March 31, 2020

(Presented in United States dollars, except as otherwise stated)

36. Financial instruments - risk management (continued)

(e) Capital management (continued):

Capital adequacy and the use of regulatory capital are monitored daily by management, employing techniques based on the guidelines developed by the Commission and the Authority. The required information is filed with the Commission on a monthly basis and with the Authority on a quarterly basis.

The Commission requires each securities dealer to:

- (i) Hold the level of the regulatory capital at no less than 50% of Tier 1 Capital; and
- (ii) Maintain a ratio of total regulatory capital to the risk-weighted assets at or above 10%.

The Jamaican subsidiary's regulatory capital is managed by its compliance officer and is divided into two tiers:

- (iii) Tier 1 capital: issued and fully paid-up capital in the form of ordinary shares, retained earnings and reserves; and
- (ii) Tier 2 capital: redeemable cumulative preference shares.

The risk-weighted assets are measured by means of stipulated weights applied to the risk-based assets and other risk exposures as determined by the Commission.

St. Lucia regulator, (the Authority) requires each bank or banking group to:

- (i) hold the minimum level of the regulatory capital of \$1,000,000, and
- (ii) maintain a ratio of total regulatory capital to risk-weighted assets (the "Basel capital ratio") at or above the prescribed regulatory minimum and maintain a ratio of total regulatory Tier 1 capital to risk-weighted assets (the "Basel capital adequacy ratio") at or above the prescribed regulatory minimum.

Investments in associates are deducted from Tier 1 and Tier 2 capital to arrive at the regulatory capital.

The risk-weighted assets are measured by means of a hierarchy of five risk weights classified according to the nature of and reflecting an estimate of credit, market and other risks associated with each asset and counterparty, taking into account any eligible collateral or guarantees.

PROVEN INVESTMENTS LIMITED

Notes to the Group Financial Statements (Continued)

Year ended March 31, 2020

(Presented in United States dollars, except as otherwise stated)

36. Financial instruments - risk management (continued)

(e) Capital management (continued):

The table below summarises the composition of regulatory capital and the ratios of the Company's subsidiaries that are regulated by the Commission and Authority. These ratios were in compliance with the requirements of the Commission and Authority throughout the year.

	Proven Wealth Limited		International Financial Planning Jamaica Limited		BOSLIL Bank Ltd	
	2020	2019	2020	2019	2020	2019
	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000
Tier 1 capital:						
Ordinary shares	498	532	5,098	5,462	8,277	6,277
Retained earnings and reserves	<u>16,461</u>	<u>17,948</u>	<u>(3,719)</u>	<u>(3,295)</u>	<u>17,295</u>	<u>16,848</u>
Total qualifying tier 1 capital	<u>16,959</u>	<u>18,480</u>	<u>1,379</u>	<u>2,167</u>	<u>25,572</u>	<u>23,125</u>
Tier 2 capital:						
Unrealised (gain)/loss	-	-	-	-	(3,240)	82
Redeemable preference shares, being total qualifying tier 2 capital	<u>249</u>	<u>266</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>
Total regulatory capital	<u>17,208</u>	<u>18,746</u>	<u>1,379</u>	<u>2,167</u>	<u>22,332</u>	<u>23,207</u>
Total risk-weighted assets	<u>84,869</u>	<u>93,075</u>	<u>1,462</u>	<u>2,392</u>	<u>220,480</u>	<u>175,923</u>

The Commission and the Authority require the subsidiaries to maintain certain specific ratios, as follows:

	Proven Wealth Limited		International Financial Planning Jamaica Limited		BOSLIL Bank Ltd	
	2020	2019	2020	2019	2020	2019
	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000
(i) Tier 1 capital to total regulatory capital:						
Minimum required	50.00%	50.00%	50.00%	50.00%	-	-
Actual	<u>99.00%</u>	<u>98.56%</u>	<u>100.00%</u>	<u>100.00%</u>	<u>-</u>	<u>-</u>
(ii) Regulatory capital to total assets:						
Minimum required	6.00%	6.00%	6.00%	6.00%	-	-
Actual	<u>14.00%</u>	<u>16.54%</u>	<u>91.64%</u>	<u>82.04%</u>	<u>-</u>	<u>-</u>
(iii) Regulatory capital to risk-weighted assets:						
Minimum required	10.00%	10.00%	10.00%	10.00%	-	-
Actual	<u>20.28%</u>	<u>20.14%</u>	<u>94.31%</u>	<u>90.60%</u>	<u>-</u>	<u>-</u>
(iv) Basel capital ratio:						
Minimum required					4.00%	4.00%
Actual					<u>11.42%</u>	<u>12.22%</u>
(v) Basel capital adequacy ratio:						
Minimum required					8.00%	8.00%
Actual					<u>9.97%</u>	<u>13.42%</u>

PROVEN INVESTMENTS LIMITED

Notes to the Group Financial Statements (Continued)

Year ended March 31, 2020

(Presented in United States dollars, except as otherwise stated)

37. Financial instruments – fair values

(a) Definition and measurement of fair values

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date.

Where a quoted market price is available for an asset or liability, fair value is computed using the quoted bid price at the reporting date, without any deduction for transaction costs or other adjustments. Where a quoted market price is not available, fair value is computed using alternative techniques, making use of observable data as far as possible.

Fair values are categorised into different levels in a three-level fair value hierarchy, based on the degree to which the inputs used in the valuation techniques are observable. The different levels in the hierarchy have been defined as follows:

Level 1 refers to financial assets and financial liabilities that are measured by reference to published quotes in an active market. A financial instrument is regarded as quoted in an active market if quoted prices are readily and regularly available from an exchange, dealer, broker, industry group, pricing service or regulatory agency and those prices represent actual and regularly occurring market transactions on an arm's length basis.

Level 2 refers to financial assets and financial liabilities that are measured using a valuation technique based on assumptions that are supported by prices from observable current market transactions, and for which pricing is obtained via pricing services, but where prices have not been determined in an active market. This includes financial assets with fair values based on broker quotes, investments in funds with fair values obtained via fund managers, and assets that are valued using a model whereby the majority of assumptions are market observable.

Level 3 refers to financial assets and financial liabilities that are measured using non-market observable inputs. This means that fair values are determined in whole or in part using a valuation technique (model) based on assumptions that are neither supported by prices from observable current market transactions in the same instrument nor are based on available market data.

(b) Valuation techniques for investment securities classified as Level 2

Type

Foreign currency forward contracts

Valuation techniques

- Obtain last traded price of the forward on the date of valuation, provided by the recognised broker/dealer through which the forward contract is obtained.
- Apply price to estimate fair value.

PROVEN INVESTMENTS LIMITED

Notes to the Group Financial Statements (Continued)

Year ended March 31, 2020

(Presented in United States dollars, except as otherwise stated)

37. Financial instruments – fair values (continued)

(b) Valuation techniques for investment securities classified as Level 2 (continued)

Type	Valuation techniques
Government of Jamaica securities:	
US\$ Denominated Securities	<ul style="list-style-type: none">• Obtain bid price provided by a recognised independent source, namely, Bloomberg.• Apply price to estimate fair value.
J\$ Denominated Securities	<ul style="list-style-type: none">• Obtain bid price provided by a recognised industry source (which uses Jamaica-market source indicative bids).• Apply price to estimate fair value.
Global bonds	<ul style="list-style-type: none">• Obtain bid price provided by recognised independent pricing source, namely, Bloomberg.• Apply price to estimate fair value.
Mutual funds	<ul style="list-style-type: none">• Obtain prices quoted by unit trust managers.• Apply price to estimate fair value.
Corporate bonds	<ul style="list-style-type: none">• Obtained bid price provided by recognised independent pricing source, namely, Bloomberg.• Apply price to estimate fair value.
Credit-linked notes	<ul style="list-style-type: none">• Obtain price based on the quoted price of the underlying credit default swap which is derived from Bloomberg on the valuation date, plus the valuation of the underlying note.• Apply price to estimate fair value.

(c) Accounting classifications and fair values:

The following table shows the classification of financial assets and financial liabilities and their carrying amounts.

Where the carrying amounts of financial assets and financial liabilities are measured at fair value, their levels in the fair value hierarchy are also shown. Where the carrying amounts of financial assets and financial liabilities are not measured at fair value, and those carrying amounts are a reasonable approximation of fair value, fair value information (including amounts, and levels in the fair value hierarchy) is not disclosed.

PROVEN INVESTMENTS LIMITED

Notes to the Group Financial Statements (Continued)

Year ended March 31, 2020

(Presented in United States dollars, except as otherwise stated)

37. Financial instruments – fair values (continued)

(c) Accounting classifications and fair values (continued):

	2020						
	Carrying amount				Fair value		
	Amortised	Financial	Financial				
	cost	assets at	assets at	Total	Level 1	Level 2	Total
	\$'000	FVOCI	FVTPL	\$'000	\$'000	\$'000	\$'000
Quoted equities	-	-	1,857	1,857	945	912	1,857
Global bonds	19,713	167,978	-	187,691	160,962	46,514	207,476
Government of							
Jamaica securities	-	40,285	-	40,285	-	40,285	40,285
Corporate bonds	5,536	32,567	1,492	39,595	-	39,560	39,560
Certificate of deposit	3,732	-	-	3,732	-	3,732	3,732
Foreign sovereign debt	-	7,250	4,921	12,171	1,555	10,616	12,171
Investments in unit trust	-	-	5,392	5,392	4,575	817	5,392
Principal protected note							
warrant asset	-	-	673	673	-	673	673
	<u>28,981</u>	<u>248,080</u>	<u>14,335</u>	<u>291,396</u>	<u>168,037</u>	<u>143,109</u>	<u>311,146</u>
2019							
	Carrying amount				Fair value		
	Amortised	Financial	Financial				
	cost	assets at	assets at	Total	Level 1	Level 2	Total
	\$'000	FVOCI	FVTPL	\$'000	\$'000	\$'000	\$'000
Quoted equities	-	-	6,186	6,186	6,186	-	6,186
Global bonds	10,090	193,691	9,450	213,231	-	213,231	213,231
Government of							
Jamaica securities	-	49,694	-	49,694	-	49,694	49,694
Corporate bonds	4,501	53,715	-	58,216	-	58,216	58,216
Commercial papers	680	-	-	680	-	680	680
Certificate of deposit	2,682	-	-	2,682	-	2,682	2,682
Foreign sovereign debt	-	5,475	576	6,051	-	6,051	6,051
	<u>17,953</u>	<u>302,575</u>	<u>16,212</u>	<u>336,740</u>	<u>6,186</u>	<u>330,554</u>	<u>336,740</u>

38. Prior year adjustments

During the year, the Group recognised an overstatement of loans receivable in a subsidiary that also affected the financial statements of prior years. The difference has been corrected by restating each of the affected financial statement line for prior periods. The following tables summarise the impact on the Group's consolidated financial statements.

PROVEN INVESTMENTS LIMITED

Notes to the Group Financial Statements (Continued)

Year ended March 31, 2020

(Presented in United States dollars, except as otherwise stated)

38. Prior year adjustments (continued)

(i) Effect on consolidated statement of financial position:

	April 1, 2018		
	As previously <u>reported</u> \$'000	<u>Adjustments</u> \$'000	As <u>restated</u> \$'000
ASSETS			
Cash and cash equivalents	89,363	-	89,363
Resale agreements	24,373	-	24,373
Investment securities	369,085	-	369,085
Loans receivable	43,903	(2,346)	41,557
Other assets	10,350	-	10,350
Income tax recoverable	51	-	51
Property, plant and equipment	1,039	-	1,039
Investment property	17,348	-	17,348
Intangible assets	20,014	-	20,014
Deferred tax asset	<u>1,389</u>	<u>-</u>	<u>1,389</u>
Total assets	<u>576,915</u>	<u>(2,346)</u>	<u>574,569</u>
LIABILITIES AND STOCKHOLDERS' EQUITY			
Total liabilities	<u>469,563</u>	<u>-</u>	<u>469,563</u>

	April 1, 2018		
	As previously <u>reported</u> \$'000	<u>Adjustments</u> \$'000	As <u>restated</u> \$'000
Stockholders' equity			
Share capital	86,716	-	86,716
Fair value reserve	(8,194)	-	(8,194)
Foreign exchange translation reserve	(6,875)	-	(6,875)
Retained earnings	<u>13,448</u>	<u>(1,167)</u>	<u>12,281</u>
Equity attributable to owners of the company	85,095	(1,167)	83,928
Non-controlling interest	<u>22,257</u>	<u>(1,179)</u>	<u>21,078</u>
Total stockholders' equity	<u>107,352</u>	<u>(2,346)</u>	<u>105,006</u>
Total liabilities and stockholders' equity	<u>576,915</u>	<u>(2,346)</u>	<u>574,569</u>

PROVEN INVESTMENTS LIMITED

Notes to the Group Financial Statements (Continued)

Year ended March 31, 2020

(Presented in United States dollars, except as otherwise stated)

38. Prior year adjustments (continued)

(i) Effect on consolidated statement of financial position (continued):

	March 31, 2019		
	As previously reported	Adjustments	As restated
	\$'000	\$'000	\$'000
ASSETS			
Cash and cash equivalents	69,108	-	69,108
Resale agreements	10,056	-	10,056
Investment securities	336,740	-	336,740
Loans receivable	53,924	(2,590)	51,334
Other assets	9,307	-	9,307
Property development in progress	10,597	-	10,597
Income tax recoverable	66	-	66
Guarantees and letters of credit	2,366	-	2,366
Property, plant and equipment	1,355	-	1,355
Investment property	14,229	-	14,229
Intangible assets	35,423	-	35,423
Investment in associates	80,972	-	80,972
Deferred tax asset	<u>1,768</u>	<u>-</u>	<u>1,768</u>
Total assets	<u>625,911</u>	<u>(2,590)</u>	<u>623,321</u>
LIABILITIES AND STOCKHOLDERS' EQUITY			
Total liabilities	<u>510,178</u>	<u>-</u>	<u>510,178</u>
Stockholders' equity			
Share capital	86,716	-	86,716
Fair value reserve	2,689	-	2,689
Foreign exchange translation reserve	(7,063)	-	(7,063)
Retained earnings	<u>9,671</u>	<u>(1,288)</u>	<u>8,383</u>
Equity attributable to owners of the company	92,013	(1,288)	90,725
Non-controlling interest	<u>23,720</u>	<u>(1,302)</u>	<u>22,418</u>
Total stockholders' equity	<u>115,733</u>	<u>(2,590)</u>	<u>113,143</u>
Total liabilities and stockholders' equity	<u>625,911</u>	<u>(2,590)</u>	<u>623,321</u>

PROVEN INVESTMENTS LIMITED

Notes to the Group Financial Statements (Continued)

Year ended March 31, 2020

(Presented in United States dollars, except as otherwise stated)

38. Prior year adjustments (continued)

- (ii) Effect on consolidated statement of profit or loss and other comprehensive income for the year ended March 31, 2019:

	As previously <u>reported</u> \$'000	<u>Adjustments</u> \$'000	As <u>restated</u> \$'000
Total revenue	<u>37,720</u>	<u>-</u>	<u>37,720</u>
Operating expenses	14,217	-	14,217
Other operating expenses	<u>11,672</u>	<u>244</u>	<u>11,916</u>
Total expenses	<u>25,889</u>	<u>244</u>	<u>26,133</u>
Operating profit	11,831	(244)	11,587
Other	<u>(1,646)</u>	<u>-</u>	<u>(1,646)</u>
Profit for the year	<u>10,185</u>	<u>(244)</u>	<u>9,941</u>
Total comprehensive income	<u>17,316</u>	<u>(244)</u>	<u>17,072</u>

- (iii) There was no material impact on the Group's earnings per share and no impact on the total operating, investing or financing cash flow activities for the year ended March 31, 2019.

39. Subsequent events

A dividend payment of \$0.0028 (2019: \$0.0021) per share was declared at the Board Meeting of Proven Investments Limited, which was held on June 16, 2020. Ordinary shareholders who have requested payment in Jamaica dollars will receive the equivalent of JA\$0.3938 (2019: JA\$0.2804) per share. This dividend payment will be made to all ordinary shareholders on record on July 6, 2020 and will be paid on July 20, 2020.

Stockholders' equity for the current financial year does not reflect this resolution, which will be accounted for in stockholders' equity as an appropriation of retained profits in the ensuing financial year.

APPENDIX 4

AUDITORS' CONSENT LETTER



204 Johnsons Centre
No. 2 Bella Rosa Road
P.O. Box GI 2171
Gros-Islet LC01 101
Saint Lucia

Telephone: (758) 453-5764
Email: ecinfo@kpmg.lc

December 22, 2020

The Board of Directors
Proven Investments Limited
20 Micoud Street
Castries
Saint Lucia

Ladies and Gentlemen:

Prospectus for the additional public offer by Proven Investments Limited of 89,416,037 new ordinary shares (with the ability to upsize to a maximum of 134,124,037 new ordinary shares)

With respect to the captioned prospectus for the offer of ordinary shares by Proven Investments Limited ("the Company"), we hereby consent to the inclusion in the prospectus of:

- our auditors' report dated December 22, 2020 on the summary consolidated financial statements, which comprise the summary consolidated statements of financial position and profit or loss and other comprehensive income for the five years ended March 31, 2016 to March 31, 2020;
- our auditors' report dated July 20, 2020, on the consolidated financial statements of the Company and its subsidiaries ("the Group"), which comprise the Group's consolidated statement of financial position as at March 31, 2020, the Group's consolidated statements of profit or loss and other comprehensive income, changes in equity and cash flows for the year then ended, and notes, comprising significant accounting policies and other explanatory information; and
- references to our name in the form and context in which it is included in the prospectus.

KPMG in Barbados and Eastern Caribbean, registered in Barbados, Antigua and Barbuda, Saint Lucia and St. Vincent and the Grenadines, and a member firm of the KPMG global organization of independent member firms affiliated with KPMG International Limited, a private English company limited by guarantee.



December 22, 2020

The Board of Directors
Proven Investments Limited

We confirm that we have not withdrawn such consent before delivery of a copy of the prospectus to the Financial Services Commission for registration.

This letter should not be regarded as in any way updating the aforementioned reports or representing that we performed any procedures subsequent to the date of such reports.

Yours faithfully,
For and on behalf of KPMG

A handwritten signature in black ink, appearing to read 'Lisa Brathwaite', written in a cursive style.

Lisa Brathwaite
Partner

APPENDIX 5

UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS FOR THE SIX-MONTH PERIOD ENDING SEPTEMBER 30, 2020

Un-Audited Consolidated Statement of Financial Position

September 30, 2020

	September 2020 US\$	September 2019 US\$	MARCH 2020 US\$
ASSETS			
Cash and cash equivalents	125,140,244	123,581,751	94,628,891
Resale agreements	1,818,657	11,635,626	5,742,153
Investment securities	261,505,826	295,505,571	291,396,093
Investment in Associates	132,626,869	106,999,548	118,987,158
Loans Receivable	27,057,158	26,872,183	28,855,004
Other Receivables	30,767,621	33,079,913	35,098,282
Property Development In Progress	7,893,929	1,528,182	3,752,631
Investment Property	11,780,378	25,864,005	12,270,426
Intangible Assets	19,342,734	18,253,782	19,194,111
Property, plant and equipment	3,967,484	2,284,189	3,057,071
Total Assets	621,900,900	645,604,750	612,981,820
LIABILITIES			
Client liabilities	72,300,089	78,590,148	78,024,460
Related company	1,730,008	7,934,265	931,929
Notes Payable	150,419,749	143,048,962	154,502,508
Preference shares	1,000	1,000	1,000
Other liabilities	23,403,931	41,337,731	23,665,653
Due to Customers	244,654,163	254,894,549	250,436,099
Total Liabilities	492,508,940	525,806,655	507,561,649
SHARE HOLDERS' EQUITY			
Share capital	86,716,754	86,716,754	86,716,754
Investment revaluation reserve	3,026,548	6,838,078	(14,864,613)
Foreign exchange translation	103,358	(8,722,230)	(2,622,262)
Retained earnings	32,017,738	29,109,108	29,780,573
Total Shareholders' Equity	121,864,398	113,941,710	99,010,452
Minority Interest	7,527,562	5,856,385	6,409,719
Total Shareholders' Equity and Liabilities	621,900,900	645,604,750	612,981,820

Approved for Issue by the Board of Directors and signed on its behalf by



Director



Director

Un-Audited Consolidated Statement of Income

for the period ended September 30, 2020

	Quarter ended September 2020	Quarter ended September 2019	Period ended September 2020	Period ended September 2019	Audited March 2020
	US\$	US\$	US\$	US\$	US\$
INCOME					
Interest Income	2,910,693	6,931,913	6,001,188	13,812,933	20,284,963
Interest expense	(2,248,972)	(2,590,332)	(4,459,225)	(5,216,976)	(9,107,249)
Net Interest income	661,721	4,341,581	1,541,963	8,595,957	11,177,714
Other income					
Gains on securities trading	3,482,056	2,747,394	3,854,739	3,389,449	3,782,565
Dividend Income	6,343	7,205	10,112	39,718	32,950
Pension Management Income	785,317	847,777	1,567,942	1,652,293	3,432,337
Fees & Commissions	1,918,427	3,529,139	3,399,692	6,901,047	11,584,739
Foreign exchange translation gains/(losses)	251,209	519,219	632,400	1,186,972	1,908,083
Other Income	1,694,489	509,414	3,034,808	1,507,891	4,031,166
	8,137,841	8,160,148	12,499,693	14,677,370	24,771,840
NET REVENUE	8,799,562	12,501,729	14,041,656	23,273,327	35,949,554
OPERATING EXPENSES					
Depreciation and Ammortization of Intangibles	447,603	478,788	887,863	916,210	1,976,910
IFRS 9 Provisioning	(172,519)	(289,475)	(184,191)	(296,072)	361,576
Administrative and General Expenses	4,758,712	8,248,034	8,924,616	15,808,716	26,231,841
	5,033,796	8,437,347	9,628,288	16,428,854	28,570,327
OPERATING PROFIT	3,765,766	4,064,382	4,413,368	6,844,473	7,379,227
Preference dividend	(840,728)	(6,745,989)	(1,052,702)	(7,196,481)	(8,605,461)
Share of Results of Associates	1,747,455	1,672,821	3,289,402	3,132,699	10,437,606
Gain on Partial Disposal of subsidiary	-	23,970,846	-	23,970,846	24,930,378
	906,727	18,897,678	2,236,700	19,907,064	26,762,523
Profit before income tax	4,672,492	22,962,060	6,650,068	26,751,537	34,141,751
Income tax	(348,851)	(734,162)	(509,695)	(1,082,370)	(1,899,983)
NET PROFIT	4,323,642	22,227,898	6,140,373	25,669,167	32,241,767
Less income attributable to non-controlling interest	(935,364)	(870,356)	(1,342,843)	(1,876,290)	(2,263,193)
Profit attributable to owners of the company	3,388,278	21,357,542	4,797,530	23,792,877	29,978,574
EARNINGS PER STOCK UNIT - US cents	0.54	3.42	0.77	3.80	4.79

Un-Audited Consolidated Statement of Comprehensive Income

for the period ended September 30, 2020

	Quarter ended September 2020	Quarter ended September 2019	Period ended September 2020	Period ended September 2019	Audited March 2020
	US\$	US\$	US\$	US\$	US\$
NET PROFIT	4,323,642	22,227,898	6,140,373	25,669,167	32,241,767
OTHER COMPREHENSIVE INCOME					
Items that are or may be reclassified to profit or loss:					
Unrealised (loss)/Gain on investments securities	8,277,022	1,626,226	17,891,161	4,179,069	(18,363,927)
Foreign exchange translation reserve	4,177,785	(792,444)	2,725,620	(2,476,902)	4,440,738
Total Comprehensive income	16,778,449	23,061,680	26,757,154	27,371,334	18,318,578

Un-Audited Consolidated Statement of Cash Flows

for the period ended September 30, 2020

	Period ended September 2020	Period ended September 2019	Audited March 2020
	US\$	US\$	US\$
CASH FLOWS FROM OPERATING ACTIVITIES:			
Profit attributable to owners of the company	4,797,530	23,792,877	29,979,574
Cumulative transition effect of IFRS 9 Adoption	-	(17,240,866)	(17,240,866)
Foreign Exchange Translation			
Depreciation and Amortization	887,863	916,210	1,976,910
Income Tax Charge	509,695	1,082,370	1,899,982
Operating cashflow before movements in working capital	6,195,088	8,550,591	16,615,601
Changes in operating assets and liabilities			
Receivables	(9,730,787)	(31,229,932)	(11,457,353)
Loans	1,797,846	24,461,067	22,478,246
Client Liabilities	(1,957,330)	32,262,358	33,594,769
Payables	3,523,255	27,328,466	(2,311,605)
Investments	47,781,428	45,383,927	27,789,714
Related company	798,078	7,511,742	485,286
Net cash from operating activities	48,407,578	114,268,219	87,194,658
CASH FLOWS FROM INVESTING ACTIVITIES:			
Investments in associates	(13,639,712)	(8,786,682)	(20,774,292)
Purchase of property, plant and equipment	(1,268,065)	(1,149,767)	(2,221,102)
Purchase/Disposal of intangible asset	(678,834)	16,475,894	14,773,318
Purchase of Investment Properties	490,048	(2,545,467)	(2,255,864)
Net cash (used in)/ from investing activities	(15,096,563)	3,993,978	(10,477,940)
CASH FLOWS FROM FINANCING ACTIVITIES:			
Notes payable	(4,082,759)	(42,501,526)	(31,047,979)
Minority Interest	1,117,843	(16,561,610)	(16,008,277)
Dividend Paid	(2,560,365)	(3,066,019)	(8,580,249)
Foreign Exchange Translation	2,725,619	(1,659,230)	4,440,738
Net cash used in financing activities	(2,799,662)	(63,788,385)	(51,195,767)
NET INCREASE IN CASH AND CASH EQUIVALENTS	30,511,353	54,473,812	25,520,951
Cash and cash equivalents at beginning of period	94,628,891	69,107,939	69,107,940
CASH AND CASH EQUIVALENTS AT END OF PERIOD	125,140,244	123,581,751	94,628,891

Un-Audited Consolidated Statement of Changes in Equity

September 30, 2020

	Share capital	Minority Interest	Investment Revaluation reserve	Foreign exchange translation	Retained earnings	Total
	US\$	US\$	US\$	US\$	US\$	US\$
Balance at April 1, 2020	86,716,754	6,409,719	(14,864,613)	(2,622,262)	29,780,573	105,420,171
Balance at April 1, 2020	<u>86,716,754</u>	<u>6,409,719</u>	<u>(14,864,613)</u>	<u>(2,622,262)</u>	<u>29,780,573</u>	<u>105,420,171</u>
Total Comprehensive (Loss)/Income for the period		1,342,843	17,891,161	2,725,619	4,797,530	26,757,153
Dividends to equity holders		(225,000)			(2,560,366)	(2,785,366)
Balance at September 30, 2020	<u>86,716,754</u>	<u>7,527,562</u>	<u>3,026,548</u>	<u>103,357</u>	<u>32,017,738</u>	<u>129,391,958</u>

Un-Audited Consolidated Statement of Changes in Equity

September 30, 2019

	Share capital	Minority Interest	Investment Revaluation reserve	Foreign exchange translation	Retained earnings	Total
	US\$	US\$	US\$	US\$	US\$	US\$
Balance at April 1, 2019	86,716,754	22,417,996	2,689,000	(7,063,000)	8,382,250	113,143,000
Balance at April 1, 2019 as restated	<u>86,716,754</u>	<u>22,417,996</u>	<u>2,689,001</u>	<u>(7,063,000)</u>	<u>8,382,250</u>	<u>113,143,000</u>
Total Comprehensive (Loss)/Income for the period	-	1,876,290	4,179,069	(2,476,902)	23,792,877	27,371,334
Partial Disposal of Subsidiary	-	(17,695,153)	(29,991)	817,672	-	(16,907,472)
Dividends to equity holders	-	(742,748)	-	-	(3,066,019)	(3,808,767)
Balance at September 30, 2019	<u>86,716,754</u>	<u>5,856,385</u>	<u>6,838,078</u>	<u>(8,722,230)</u>	<u>29,109,108</u>	<u>119,798,095</u>

NOTES TO FINANCIAL STATEMENTS: SEPTEMBER 2020

1. Identification

Proven Investments Limited ("the Company") is incorporated in Saint Lucia under the International Business Companies Act. The Company is domiciled in Saint Lucia, with registered office at 20 Micoud Street, Castries, Saint Lucia.

The primary activities of the Company are the holding of tradable securities for investment purposes and holding other investments.

Subsidiaries and Associated Companies:

SUBSIDIARIES	Country of Incorporation	Nature of Business	% ownership	
			2020	2019
Boslil Bank Limited	Saint Lucia	Private Banking	75	75
Boslil International Holdings Limited	Saint Lucia	Holding company	100	100
Boslil Bond Fund Limited	Saint Lucia	Structured finance services investment management	100	100
Boslil Equity Fund Limited	Saint Lucia	Private mutual fund	100	100
Boslil Secretarial Services	Saint Lucia	Private secretarial services	100	100
Boslil Corporate Services Limited	Saint Lucia	Registered agent services	100	100
Boslil Finance Limited	Saint Lucia	Structured finance services investment management	100	100
Boslil Sudamenco S.A.	Uruguay	Market research translation and business development services	100	100
Access Financial Services Limited	Jamaica	Retail lending	-	49.72
and its wholly owned subsidiary Embassy Loans Inc.	U.S.A.	Retail lending	100	100
Proven Wealth Limited	Jamaica	Fund management, investment advisory services, and money market and equity trading	100	100
International Financial Planning Jamaica Limited (formerly Proven Fund Managers Limited)	Jamaica	Pension fund management	100	100
International Financial Planning (Cayman Limited)	Cayman Islands	Fund management	100	100
Asset Management Company Limited	Jamaica	Hire purchase financing	100	100
Real Properties Limited and its wholly-owned subsidiaries	Saint Lucia	Real estate investment	100	100
Proven Kingsway Limited	Saint Lucia	Real estate investment	100	100
Real Millsborough Limited	Saint Lucia	Real estate investment	100	100
Real Bloomfield Limited	Saint Lucia	Real estate investment	100	100
Real PP Limited	Saint Lucia	Real estate investment	100	100
Real 53 NPW Limited	Saint Lucia	Real estate investment	100	100
Proven Reit Limited	Jamaica	Management services	100	100
Proven Holding Limited	Jamaica	Investment advisory services	100	100
ASSOCIATE COMPANIES				
JMMB Group Limited	Jamaica	Investment advisory, Banking, Market and equity	20	20
Dream Entertainment Limited	Jamaica	Entertainment	20	20
Access Financial Services Limited and its wholly owned subsidiary, Embassy Loans Inc.	Jamaica	Retail lending	24.72	-

2. Statement of compliance and basis of preparation

Interim Financial Reporting

The condensed consolidated interim financial statements for the six months ended September 30, 2020 have been prepared in accordance with IAS 34, 'Interim financial reporting'. The condensed consolidated interim financial statements should be read in conjunction with the annual financial statements for the year ended March 31, 2020, which have been prepared in accordance with International Financial Reporting Standards (IFRS).

SIGNIFICANT ACCOUNTING POLICIES

3. Basis of consolidation:

The consolidated financial statements combine the financial position, results of operations and cash flows of the Company and its subsidiaries (note 1), subject to the eliminations described at note 3(b).

3(a). Subsidiaries:

Subsidiaries are all entities controlled by the Group. Control exists when the Group has the power, directly or indirectly, to govern the financial and operating policies of an entity so as to obtain benefits from its activities. In assessing control, potential voting rights that presently are exercisable, or exercisable after conversion of convertible instruments, are taken into account. The financial statements of subsidiaries are included in the consolidated financial statements from the date that control commences until the date that control ceases.

3(b). Transactions eliminated on consolidation:

Intra-Group balances and any unrealised gains and losses and income and expenses arising from intra-group transactions are eliminated in preparing the consolidated financial statements. Unrealised losses are eliminated in the same way as unrealised gains, but only to the extent that there is no evidence of impairment of the Group's interest.

4. Classification of financial assets:

Fair value through other comprehensive income:

Financial assets that are held for collection of contractual cash flows and for selling the assets, where the assets' cash flows represent solely payments of principal and interest, and that are not designated at FVTPL are carried at fair value through other comprehensive income. On initial recognition of an equity investment that is not held for trading, the Group may irrevocably elect, on an investment-by-investment basis, to present subsequent changes in the investment's fair value in OCI.

Investments at fair value through profit or loss:

The Group carries some investment securities at fair value through profit or loss if they are held for trading or designated as such upon initial recognition. Financial instruments are designated at fair value through profit or loss if the Group manages such investments and makes purchase and sale decisions based on their fair value. Upon initial recognition, attributable transaction costs are recognised in profit or loss when incurred. Financial instruments at fair value through profit or loss are measured at fair value and changes therein are recognised in profit or loss.

Loans and receivables:

Loans and receivables are non-derivative financial assets with fixed or determinable payments, that are not quoted in an active market, and that the Group does not intend to sell immediately or in the near term. Loans and receivables are measured at amortized cost using the effective interest method, except when the Group chooses to designate the loans and receivables at fair value through profit or loss.

5. Resale agreements

The company purchases government and corporate securities and agrees to resell them at a specified date at a specified price. On making payment the company takes delivery of the securities from the vendor although title is not transferred unless the company does not resell the securities on the specified date or other conditions are not honoured. Resale agreements result in credit exposure, in that the counterparty to the transaction may be unable to fulfil its contractual obligations.

6. Interest income:

Interest income is recognised in profit or loss for all interest-earning instruments on the accrual basis using the effective interest method. The effective interest rate is the rate that exactly discounts the estimated future cash receipts over the expected life of the financial asset to its carrying amount. The effective interest rate is established on initial recognition of the financial asset and is not revised subsequently. Interest income includes coupons earned on fixed income investments, accretion of discount on treasury bills and other discounted instruments, and amortisation of premium on instruments bought at a premium.

7. Interest expense:

Interest expense is recognised in profit or loss on the accrual basis using the effective interest method. The effective interest rate is the rate that exactly discounts the estimated future cash payments through the expected life of the financial liability to its carrying amount. The effective interest rate is established on initial recognition of the financial liability and is not revised subsequently. Interest expense includes coupons paid on fixed rate liabilities and accretion of discount or amortization of premium on instruments issued at other than par.

8. Share capital:

The Group classifies capital instruments as financial liabilities or equity instruments in accordance with the substance of the contractual terms of the instrument. In the case of its preference share capital, it is classified as:

- (i) equity if it is non-redeemable, or redeemable only at the Group's option, and any dividends are discretionary; in such a case, dividends thereon are recognised as distributions within equity.
- (ii) liability if it is redeemable on a specific date or at the option of the stockholders, or if dividends are not discretionary; in such a case dividend thereon are recognised as interest in profit or loss.

The Group's preference shares bear contractual entitlements to dividends that are cumulative, and not at the discretion of the directors. Accordingly, they are presented as a financial liability.

Incremental costs directly attributable to the issue of an equity instrument are deducted from the initial measurement of the equity instruments.

9. Earnings per Stock Unit

PROVEN Investments Limited's Earning per Stock Unit "EPS" is computed by dividing the profit attributable to stockholders of the parent of US\$4,797,530 by the weighted average number of ordinary stock units in issue during the reporting period numbering 625,307,963 shares

APPENDIX 6

LIST OF LOCATIONS FOR LEAD BROKER AND SELLING AGENTS

BROKERS

PROVEN Wealth Limited

Location	Address
Kingston	7 Haining Road, Kingston 5 876.908.3800 info@provenwealth.com www.provenwealth.com www.ipopro.com
Montego Bay	Unit 11 Suite B Fairview II Shopping Centre Bogue, Montego Bay
Mandeville	Cobblestone Professional Centre Unit 5B, 1 Brumalia Road Mandeville

SELLING AGENTS

Barita Investments Limited

15 St. Lucia Way, Kingston 5
876.926.2681
Email: makingmoney@barita.com
Website: www.barita.com

VM Wealth Management Limited

53 Knutsford Boulevard, Kingston 5
876.960.5000
Email: wealthinfo@myvmgroup.com
Website: vmwealth.vmbs.com

JMMB Securities Limited

6 Haughton Terrace, Kingston 10
876.998.5662
Email: info@jmmb.com
Website: jm.jmmb.com

Sagicor Investments Limited

85 Hope Road, Kingston 6
876.929.8920
Email: info@sagicorja.com
Website: www.sagicor.com/en-JM

JN Fund Managers Limited

2 Belmont Road, Kingston 5
876.929.2289
Email: info@jnfunds.com
Website: www.jnfunds.com

Scotia Investments Jamaica Limited

Corner Duke & Port Royal Streets, Kingston
876.932.0367
Email: customercare-jam@scotiabank.com
Website: jm.scotiabank.com/scotia-investments

Stocks and Securities Limited (SSL)

33½ Hope Road, Kingston 10
876.929.3400
Email: info@ssltransfer.wpengine.com
Website: sslinvest.com

Mayberry Investments Limited

1½ Oxford Road, Kingston 5
876.929.1908
Email: sales@mayberryinv.com
Website: www.mayberryinv.com

GK Capital Management Limited

58 Hope Road, Kingston 6
876.932.3290
Email: GKCapital@gkco.com
Website: gk-capital.com

PROVEN